

RAA Group Financial Report 2013

For the financial year ended 30 June 2013



Celebrating 110 years of service

STATEMENT OF COMPREHENSIVE INCOME

For the year ended 30 June 2013

	Note	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Continuing operations			
Revenue	3a)	<u>250,578</u>	<u>226,341</u>
Revenue		250,578	226,341
Other Income	3b)	<u>6,332</u>	<u>7,902</u>
Share of net profits of an associate	12	<u>154</u>	<u>66</u>
Total Income		<u>257,064</u>	<u>234,309</u>
Expenses			
Employee benefits	4a)	<u>(59,842)</u>	<u>(56,546)</u>
Payments to contractors for roadside assistance		<u>(14,297)</u>	<u>(13,816)</u>
Cost of sales		<u>(13,792)</u>	<u>(8,046)</u>
Depreciation and amortisation	4b)	<u>(6,271)</u>	<u>(5,255)</u>
Finance costs	4c)	<u>(1,271)</u>	<u>(1,300)</u>
Insurance claims expense	22a)	<u>(98,038)</u>	<u>(93,418)</u>
Outwards reinsurance premium expense	22a)	<u>(11,956)</u>	<u>(8,661)</u>
Other expenses	4d)	<u>(33,261)</u>	<u>(31,488)</u>
Total Expenses		<u>(238,728)</u>	<u>(218,530)</u>
Operating profit before income tax from continuing operations		<u>18,336</u>	<u>15,779</u>
Income tax expense	5a)	<u>(3,045)</u>	<u>(4,379)</u>
Operating profit after tax from continuing operations		<u>15,291</u>	<u>11,400</u>
Net profit after tax for the period		<u>15,291</u>	<u>11,400</u>
Other comprehensive income			
<i>Items that may be reclassified subsequently to profit or loss</i>			
Net fair value gains on financial assets and derivatives		<u>3,266</u>	<u>880</u>
Income tax on items of other comprehensive income	5c)	<u>(980)</u>	<u>(155)</u>
<i>Items that will not be reclassified subsequently to profit or loss</i>			
Actuarial gain / (loss) on defined benefit plan		<u>414</u>	<u>(313)</u>
Income tax on items of other comprehensive income	5c)	<u>(124)</u>	<u>94</u>
Other comprehensive income for the year net of tax		<u>2,576</u>	<u>506</u>
Total comprehensive income for the year net of tax		<u>17,867</u>	<u>11,906</u>

The Statement of Comprehensive Income is to be read in conjunction with the accompanying Notes to the Financial Statements.

STATEMENT OF FINANCIAL POSITION

As at 30 June 2013

	Note	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Current Assets			
Cash and cash equivalents	6	16,945	17,469
Trade and other receivables	7	63,845	55,851
Inventories	8	2,205	2,372
Deposits in trust account	9	472	289
Other current assets	10	1,415	1,260
Financial assets	11	140,309	121,759
Deferred acquisition costs	22c)	3,613	3,162
Total Current Assets		228,804	202,162
Non-Current Assets			
Trade and other receivables	7	1,278	1,551
Pension asset	26	962	588
Investments in associates	12	3,538	3,537
Property, plant and equipment	13	53,238	52,113
Intangible assets	14	33,138	34,137
Goodwill	15	58,254	58,041
Deferred tax asset	5c)	4,279	4,033
Total Non-Current Assets		154,687	154,000
Total Assets		383,491	356,162
Current Liabilities			
Trade and other payables	16	10,719	11,489
Unearned income	17	106,910	97,026
Interest bearing loans and borrowings	18	2,430	14,295
Deposits in trust account	9	472	289
Provisions	19	10,699	9,834
Current tax liability		3,935	2,979
Derivative financial instruments	27a)	-	216
Outstanding claims liability	22d)	30,351	29,657
Total Current Liabilities		165,516	165,785
Non-Current Liabilities			
Interest bearing loans and borrowings	18	15,326	7,705
Provisions	19	1,462	1,323
Deferred tax liability	5c)	12,880	11,165
Outstanding claims liability	22d)	734	478
Total Non-Current Liabilities		30,402	20,671
Total Liabilities		195,918	186,456
Net Assets		187,573	169,706
Equity			
Retained earnings	20	134,881	119,300
Reserves	21	52,692	50,406
Total Equity		187,573	169,706

The Statement of Financial Position is to be read in conjunction with the accompanying Notes to the Financial Statements.

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2013

	Asset Revaluation Reserve	Net Unrealised Gains Reserve	Unrealised Capital Reserve on RAAI Acquisition	Cash Flow Hedge Reserve	Retained Earnings	Total
	(Note 21) \$'000	(Note 21) \$'000	(Note 21) \$'000	(Note 21) \$'000	(Note 20) \$'000	\$'000
At 1 July 2011	15,203	252	34,473	(210)	108,082	157,800
Profit for the period	-	-	-	-	11,400	11,400
Prior year adjustments	-	-	-	-	37	37
Other comprehensive income	-	630	-	58	(219)	469
Total comprehensive income	-	630	-	58	11,218	11,906
At 30 June 2012	15,203	882	34,473	(152)	119,300	169,706
At 1 July 2012	15,203	882	34,473	(152)	119,300	169,706
Profit for the period	-	-	-	-	15,291	15,291
Other comprehensive income	-	2,134	-	152	290	2,576
Total comprehensive income	-	2,134	-	152	15,581	17,867
At 30 June 2013	15,203	3,016	34,473	-	134,881	187,573

The Statement of Changes in Equity is to be read in conjunction with the accompanying Notes to the Financial Statements.

STATEMENT OF CASH FLOWS

For the year ended 30 June 2013

	Note	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Cash flows from operating activities			
Receipts from members and customers (inclusive of GST)		303,091	271,918
Payments to suppliers and employees (inclusive of GST)		(280,843)	(250,647)
Interest paid		(1,271)	(1,300)
Interest received		4,273	3,272
Rental income received		86	114
Income tax paid		(1,725)	(108)
Net cash from operating activities	6	<u>23,611</u>	<u>23,249</u>
Cash flows from investing activities			
Proceeds from sale of fixed assets and intangibles		488	598
Proceeds from the sale of investments		70,136	87,768
Distributions received		896	-
Dividends received		870	3,483
Purchase of fixed assets and intangibles		(6,923)	(14,900)
Purchase of financial assets		(85,570)	(103,148)
Net cash used in investing activities		<u>(20,103)</u>	<u>(26,199)</u>
Cash flows from financing activities			
Proceeds from borrowings		50	7,500
Repayment of borrowings		(4,082)	(7,000)
Net cash from / (used) in financing activities		<u>(4,032)</u>	<u>500</u>
Net increase / (decrease) in cash		(524)	(2,450)
Cash and cash equivalents at beginning of the year		<u>17,469</u>	<u>19,919</u>
Cash and cash equivalents at the end of the year	6	<u>16,945</u>	<u>17,469</u>

The Statement of Cash Flows is to be read in conjunction with the accompanying Notes to the Financial Statements.

NOTES TO THE FINANCIAL STATEMENTS

For the year ended 30 June 2013

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial report of the Royal Automobile Association of South Australia Inc. (the Association) for the year ended 30 June 2013 was authorised for issue in accordance with a resolution by the directors on 23 September 2013.

The Association is an incorporated association domiciled in Australia. The address of the Association's registered office is 101 Richmond Road, Mile End, South Australia, 5031.

(a) Basis of preparation

The financial report is a general purpose financial report, which has been prepared in accordance with the *Associations Incorporation Act South Australia 1985*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. The financial report has been prepared on the basis that the entity is for-profit.

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

The financial report has been prepared on the basis of historical cost, except for land and buildings, derivative financial instruments and available-for-sale financial assets that have been measured at fair value. Cost is based on the fair values of the consideration given in exchange for assets.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars ['\$000], unless otherwise stated. Where appropriate, amounts shown for prior periods have been reclassified to facilitate comparison.

The significant accounting policies adopted are stated in order to assist in a general understanding of the financial report. These policies have been consistently applied, unless otherwise stated.

Accounting policies are applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

(b) Basis of consolidation

The consolidated financial statements incorporate the assets and liabilities of all entities controlled by the Association (the Parent) as at 30 June 2013 and the results of all controlled entities for the year then ended (the Group).

Subsidiaries are all those entities over which the Group has control with the power to govern the financial and operating policies to obtain benefits from their activities. The existence and effect of potential voting rights are considered when assessing whether the Group has control. Subsidiaries are fully consolidated from the date on which control is obtained by the Group and cease to be consolidated from the date on which control is transferred out of the Group.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent, using consistent accounting policies. In preparing the consolidated financial statements, all intercompany balances and transactions, income and expenses and profit and losses resulting from intragroup transactions have been eliminated in full.

Investments in subsidiaries are accounted for at cost in the separate financial statements of the Parent less any impairment charges. Dividends received from subsidiaries are recorded as a component of other revenues in the separate income statement of the Parent, and do not impact the recorded cost of the investment. Upon receipt of dividend payments from subsidiaries, the Parent will assess whether any indicators of impairment of the carrying value of the investment in the subsidiary exist. Where such indicators exist, to the extent that the carrying value of the investment exceeds its recoverable amount, an impairment loss is recognised.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. The acquisition method of accounting involves recognising at acquisition date, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The identifiable assets acquired and the liabilities assumed are measured at their acquisition date fair values (refer note 1(d), Business Combinations), the difference between the above items and the fair value of the consideration (including the fair value of any pre-existing investment in the acquiree) is goodwill or a discount on acquisition.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(c) New accounting standards and interpretation

(i) Changes in accounting policy and disclosures.

The accounting policies adopted are consistent with those of the previous financial year except as follows:

The Group has adopted the following new and amended Australian Accounting Standards and AASB Interpretations as of 1 July 2012:

Reference	Application date of standard*	Application date for Group*	Title
AASB 2011-9	1 July 2012	1 July 2012	Amendments to Australian Accounting Standards -Presentation of Other Comprehensive Income [AASB 1, 5, 7, 101, 112, 120, 121, 132, 133, 134, 1039 & 1049] This standard requires entities to group items presented in other comprehensive income on the basis of whether they might be reclassified subsequently to profit or loss and those that will not.
AASB 2010-8	1 Jan 2012	1 July 2012	Amendments to Australian Accounting Standards - Deferred Tax: Recovery of Underlying Assets [AASB 112] These amendments address the determination of deferred tax on investment property measured at fair value and introduce a rebuttable presumption that deferred tax on investment property measured at fair value should be determined on the basis that the carrying amount will be recoverable through sale. The amendments also incorporate SIC-21 <i>Income Taxes - Recovery of Revalued Non-Depreciable Assets</i> into AASB 112.

(ii) Accounting standards and interpretations issued by not yet effective

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ending 30 June 2013. These are outlined below.

Reference	Title	Application date of standard*	Summary	Impact
AASB 10	<i>Consolidated Financial Statements</i>	1 Jan 2013	AASB 10 establishes a new control model that applies to all entities. It replaces parts of AASB 127 <i>Consolidated and Separate Financial Statements</i> dealing with the accounting for consolidated financial statements and UIG-112 <i>Consolidation - Special Purpose Entities</i> . The new control model broadens the situations when an entity is considered to be controlled by another entity. Consequential amendments were also made to this and other standards via AASB 2011-7 and AASB 2012-10.	No Impact The Group has reviewed all related parties relationships and have assessed that the new control model does not change any current related party relationships.
AASB 11	<i>Joint Arrangements</i>	1 January 2013	AASB 11 replaces AASB 131 <i>Interests in Joint Ventures</i> and UIG-113 <i>Jointly- controlled Entities - Non-monetary Contributions by Ventures</i> . AASB 11 uses the principle of control in AASB 10 to define joint control, and therefore the determination of whether joint control exists may change. In addition it removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Consequential amendments were also made to this and other standards via AASB 2011-7, AASB 2010-10 and amendments to AASB 128.	No Impact The Group does not have any joint arrangements at reporting date
AASB 12	<i>Disclosure of Interests in Other Entities</i>	1 January 2013	AASB 12 includes all disclosures relating to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. New disclosures have been introduced about the judgments made by management to determine whether control exists, and to require summarised information about joint arrangements, associates, structured entities and subsidiaries with non-controlling interests.	No Impact The Group already discloses all interests in other entities

Reference	Title	Application date of standard*	Summary	Impact
AASB 13	<i>Fair Value Measurement</i>	1 January 2013	AASB 13 establishes a single source of guidance for determining the fair value of assets and liabilities. AASB 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to determine fair value when fair value is required or permitted. AASB 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. This includes information about the assumptions made and the qualitative impact of those assumptions on the fair value determined. Consequential amendments were also made to other standards via AASB 2011-8.	Impact The Group has reviewed the guidance supplied and has come to the conclusion that the same fair values would be reached. The Group will include additional disclosure information to meet the criteria of AASB13 however it is considered this will have minimal impact
AASB 119	<i>Employee Benefits</i>	1 January 2013	The main change introduced by this standard is to revise the accounting for defined benefit plans. The amendment requires that the liabilities arising are recognised in full with actuarial gains and losses recognised in other comprehensive income. It also revised the method of calculating the return on plan assets. The revised standard changes the definition of short-term employee benefits. Employee benefits are now based on whether expected to be settled wholly within 12 months after the reporting date. Consequential amendments were also made to other standards via AASB 2011-10.	Impact The changes to AASB 119 will impact the way the Group account for their defined benefit plan. The Group will adopt the new standard for the year ending 30 June 2014, and amend the 30 June 2013 comparative at this time. All appropriate disclosures will be included.
AASB 2012-2	Amendments to AASB - <i>Disclosures - Offsetting Financial Assets and Financial Liabilities</i>	1 January 2013	AASB 2012-2 principally amends AASB 7 <i>Financial Instruments: Disclosures</i> to require disclosure of the effect or potential effect of netting arrangements. This includes rights of set-off associated with the entity's recognised financial assets and liabilities on the entity's financial position, when the offsetting criteria of AASB 132 are not all met.	No Impact The Group is not impacted by these amendments
AASB 2012-5	Amendments to AASB arising from Annual Improvements 2009-2011 Cycle	1 January 2013	AASB 2012-5 makes amendments resulting from the 2009-2011 Annual Improvements Cycle. The standard addresses a range of improvements, including the following: ▶ Repeat application of AASB 1 is permitted (AASB 1) ▶ Clarification of the comparative information requirements when an entity provides a third balance sheet (AASB 101 <i>Presentation of Financial Statements</i>).	No Impact The Group is not impacted by these amendments
AASB 2012-9	Amendment to AASB 1048 arising from the withdrawal of Australian Interpretation 1039	1 January 2013	AASB 2012-9 amends AASB 1048 <i>Interpretation of Standards</i> to evidence the withdrawal of Australian Interpretation 1039 <i>Substantive Enactment of Major Tax Bills in Australia</i> .	No Impact The Group is not impacted by these amendments
AASB 2011-4	Amendments to AASB to <i>Remove Individual KMP Disclosure Requirements [AASB 124]</i>	1 July 2013	This amendment deletes from AASB 124 individual key management personnel disclosure requirements for disclosing entities that are not companies. It also removes the individual KMP disclosure requirements for all disclosing entities in relation to equity holdings, loans and other related party transactions.	Impact The changes to AASB 124 will impact the way the Group discloses related party information, the Group is still investigating the full impact of these disclosures.
AASB 1053	<i>Application of Tiers of Australian Accounting Standards</i>	1 July 2013	This standard establishes a differential financial reporting framework consisting of two tiers of reporting requirements for preparing general purpose financial statements: (a) Tier 1: Australian Accounting Standards (b) Tier 2: Australian Accounting Standards - Reduced Disclosure Requirements. Consequential amendments to other standards to implement the regime were introduced by AASB 2010-2, 2011-2, 2011-6, 2011-11, 2012-1, 2012-7 and 2012-11.	No Impact The Group will be Tier 1 and continue to produce full disclosure accounts.
AASB 2012-3	Amendments to AASB - <i>Offsetting Financial Assets and Liabilities</i>	1 January 2014	AASB 2012-3 adds application guidance to AASB 132 <i>Financial Instruments: Presentation</i> to address inconsistencies identified in applying some of the offsetting criteria of AASB 132.	No Impact The Group is not impacted by these amendments

Reference	Title	Application date of standard*	Summary	Impact
AASB 9	<i>Financial Instruments</i>	1 Jan 2015	AASB 9 includes requirements for the classification and measurement of financial assets. It was further amended by AASB 2010-7 to reflect amendments to the accounting for financial liabilities. These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. Consequential amendments were also made to other standards as a result of AASB 9, introduced by AASB 2009-11 and superseded by AASB 2010-7 and 2010-10.	Impact The changes to AASB 9 will impact the way the Group classifies and measures Financial Assets, the Group is still investigating the full impact of these disclosures.
Interpretation 21	<i>Levies</i>	1 Jan 2014	This Interpretation confirms that a liability to pay a levy is only recognised when the activity that triggers the payment occurs. Applying the going concern assumption does not create a constructive obligation.	No Impact The Group is not impacted by these amendments

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(d) Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition related costs are expensed as incurred and included in administrative expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of AASB 139 Financial Instruments: Recognition and Measurement, is measured at fair value with changes in fair value recognised either in either profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of AASB 139, it is measured in accordance with the appropriate AASB. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in profit or loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses (refer note 1(p), Goodwill).

(e) Investments in associates

The Group's investments in associates are accounted for using the equity method of accounting in the consolidated financial statements and at cost in the Parent. The associates are entities over which the Group has significant influence and that are not subsidiaries. The Group generally deems they have significant influence if they have over 20% of the voting rights.

Under the equity method, investments in the associates are carried in the consolidated Statement of Financial Position at cost plus post-acquisition changes in the Group's share of net assets of the associates. After application of the equity method, the Group determines whether it is necessary to recognise any impairment loss with respect to the Group's net investment in associates.

The Group's share of its associates' post-acquisition profits or losses is recognised in the Statement of Comprehensive Income, and its share of post-acquisition movements in reserves is recognised in reserves. The cumulative post-acquisition movements are adjusted against the carrying amount of the investment. Dividends receivable from associates are recognised in the Parent's Statement of Comprehensive Income as a component of other income.

When the Group's share of losses in an associate equals or exceeds its interest in the associate, including any unsecured long-term receivables and loans, the Group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the associate.

The reporting dates of the associates and the Group are identical and the associates' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

(f) Cash and cash equivalents

Cash and cash equivalents in the Statement of Financial Position comprise cash at bank and on hand and short term deposits generally with a maturity of three months or less. For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

(g) Trade and other receivables

Trade receivables, which generally have 30-60 day terms, are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less an allowance for impairment. Collectability of trade receivables is reviewed on an on-going basis at an operating unit level. Individual debts that are known to be uncollectible are written off when identified. An impairment provision is recognised when there is objective evidence that the Group will not be able to collect the receivable. Financial difficulties of the debtor, default payments or debts more than 60 days overdue are considered objective evidence of impairment. The amount of the impairment loss is the receivable carrying amount compared to the present value of estimated future cash flows, discounted at the original effective interest rate. Due to the short term nature of these receivables, the carrying value is assumed to approximate their fair value. The maximum exposure to credit risk is the fair value of receivables.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(h) Inventories

Inventories are valued at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs to make the sale. Inventories are accounted for on a first in, first out basis.

(i) Prepayments

Prepayments are recognised as an asset at reporting date as they represent rights to receive services in the future. Common prepayments include software maintenance agreements and subscriptions.

(j) Investments and other financial assets

Investments and other financial assets within the scope of AASB 139 *Financial Instruments: Recognition and Measurement* are categorised as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Designation is re-evaluated at each financial year end, but there are restrictions on reclassifying to other categories.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of assets not at fair value through profit or loss, directly attributable transaction costs.

Recognition and Derecognition

All regular way purchases and sales of financial assets are recognised on the trade date i.e. the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets under contracts that require delivery of the assets within the period established generally by regulation or convention in the market place.

Financial assets are derecognised when the right to receive cash flows from the financial assets has expired or when the Group transfers substantially all of the risks and rewards of the financial assets. If the Group neither retains nor transfers substantially all of the risks and rewards, it derecognises the asset if it has transferred control of the assets. All financial assets held by the Group at 30 June 2013 are classified as 'financial assets at fair value through profit and loss', 'held-to-maturity investments', 'loans and receivables' or 'available for sale financial assets'.

Subsequent measurement

(i) *Financial assets at fair value through profit or loss*

Financial assets classified as held for trading are included in the category "financial assets at fair value through profit or loss". Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term with the intention of making a profit. Derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on financial assets held for trading are recognised in profit or loss and the related assets are classified as current assets in the statement of financial position.

(ii) *Held-to-maturity investments*

Non-derivative financial assets with fixed or determinable payments and fixed maturity are classified as held-to-maturity when the Group has the positive intention and ability to hold to maturity. Investments intended to be held for an undefined period are not included in this classification. Investments that are intended to be held-to-maturity, such as bonds, are subsequently measured at amortised cost. This cost is computed as the amount initially recognised minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between the initially recognised amount and the maturity amount. This calculation includes all fees and points paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums and discounts. For investments carried at amortised cost, gains and losses are recognised in profit or loss when the investments are derecognised or impaired, as well as through the amortisation process.

The effective interest rate is revised on the cessation of fair value hedge accounting when a financial asset or liability is measured at amortised cost and the carrying amount has been adjusted as a result of applying fair value hedge accounting.

(iii) *Loans and receivables*

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest method. Gains or losses are recognised in profit or loss when the loans and receivables are derecognised or impaired. These are included in current assets, except for those with maturities greater than 12 months after balance date, which are classified as non-current.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)*(iv) Available-for-sale financial assets*

Available-for-sale financial assets are those non-derivative financial assets, principally equity securities, which are designated as available-for-sale or are not classified as any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with gains or losses being recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is recognised in profit or loss.

The fair values of investments that are actively traded in organised financial markets are determined by reference to quoted market bid prices at the close of business on the reporting date. For investments with no active market, fair values are determined using valuation techniques. Such techniques include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis; and option pricing models, making as much use of available and supportable market data as possible and keeping judgemental inputs to a minimum.

(k) Deferred acquisition costs

Acquisition costs incurred in obtaining general insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will give rise to earned premium revenue that will be recognised in the Statement of Comprehensive Income in subsequent reporting periods.

(l) Pensions and other post-employment benefits

The defined benefit pension plan requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method. Actuarial gains and losses are recognised in retained earnings. Past service costs are recognised immediately to the extent that the benefits are already vested and otherwise is amortised on a straight line basis over the average period until the benefits become vested.

The defined benefit asset or liability recognised in the Statement of Financial Position represents the present value of the defined benefit obligation, adjusted for unrecognised past service cost, net of the fair value of the plan assets. Any asset resulting from this calculation is limited to past service costs, plus the present value of available refunds and reductions in future contributions to the plan.

(m) Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to the ownership of the leased item, are capitalised at the inception of the lease at the lower of fair value of the leased asset or the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss. Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term. Operating lease payments are recognised as an expense in the Statement of Comprehensive Income on a straight-line basis over the lease term. Operating lease incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(n) Property, plant and equipment

Plant and equipment is stated at historical cost less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is incurred. Similarly, when each major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement only if it is eligible for capitalisation. All other repairs and maintenance are recognised in profit or loss as incurred.

Land and buildings are measured at fair value, based on periodic valuations by external independent valuers who apply the International Valuations Standards Committee International Valuation Standards less accumulated depreciation on buildings and less any impairment losses recognised after the date of the revaluation.

Depreciation is calculated on a straight line basis over the estimated useful life of the specific assets. The depreciation rates used for each class of assets are as follows:

- Land - not depreciated
- Buildings - 2%
- Plant and equipment - 2.5-50%
- Motor vehicles - 15%
- Furniture and fittings - 2.5-50%
- Leasehold improvements - 10-50%

The assets residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year end.

Revaluations of land and buildings

Land and buildings are measured on the fair value basis. Fair value is determined on the basis of an independent valuation prepared by external valuation experts, and determined on market based evidence by appraisal, and does not take capital gains tax into account. The fair values are recognised in the financial statements of the Group, and are reviewed at the end of each reporting period to ensure that the carrying value of land and buildings is not materially different from their fair values.

Any revaluation increment is credited to the asset revaluation reserve included in equity, except to the extent that it reverses a revaluation decrement for the same asset previously recognised in profit or loss, in which case the increment is recognised in profit or loss. Any revaluation decrement is recognised in profit or loss, except to the extent that it offsets a previous revaluation increment for the same asset, in which case the decrement is debited directly to the asset revaluation reserve to the extent of the credit balance existing in the revaluation reserve for that asset. Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amounts of the assets and the net amounts are restated to the revalued amounts of the assets.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the Statement of Comprehensive Income. Upon disposal or derecognition, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

Derecognition

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(o) Impairment of non-financial assets other than goodwill and indefinite life intangibles

Non-financial assets other than goodwill and indefinite life intangibles are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

The Group conducts an annual review of asset values to assess for any indicators of impairment. External factors, such as changes in expected future processes, technology and economic conditions, are also monitored to assess for indicators of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other assets or groups of assets (cash-generating units). Non-financial assets other than goodwill that suffered impairment are tested for possible reversal of the impairment whenever events or changes in circumstances indicate that the impairment may have reversed.

(p) Goodwill

Goodwill acquired in a business combination is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units. Each unit to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash generating units), to which the goodwill relates. The Group performs its impairment testing as at 30 June each year using discounted cash flows under the value in use methodology. Further details on the methodology and assumptions used are outlined in note 15, Goodwill.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Impairment losses recognised for goodwill are not subsequently reversed.

(q) Intangibles

Intangible assets acquired separately or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is recognised in profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation of an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for prospectively by changing the amortisation period or method, as appropriate, which is a change in accounting estimate. The amortisation expense on intangible assets with finite lives is recognised in the Statement of Comprehensive Income.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed each reporting period to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate and is thus accounted for on a prospective basis.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(r) Trade and other payables

Trade payables and other payables are carried at amortised cost and due to their short term nature are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

(s) Interest-bearing loans and borrowings

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of loan facilities that are yield related are included as part of the carrying amount of the loans and borrowings.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised as part of the cost of that asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. The Group does not currently hold qualifying assets but, if it did, the borrowing costs directly associated with this asset would be capitalised (including any other associated costs directly attributable to the borrowing and temporary investment income earned on the borrowing).

(t) Provisions and employee benefits

As at 30 June 2013, the Group had 777 (2012:736) full time equivalent employees.

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Statement of Comprehensive Income net of any reimbursement.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of time value of money and the risks specific to the liability.

Employee leave benefits

(i) Wages, salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled.

(ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

Workers' compensation

The Group is a self-insurer for workers' compensation claims. A claims incurred expense and a provision for outstanding claims has been recognised in the financial statements. The provision for outstanding claims has been actuarially assessed by reviewing individual claim files and estimating unnotified claims using statistics based on past experience and trends.

Outstanding claims have been discounted to present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the timing of claim payments. Refer to note 29 for contingent liability relating to bank guarantee provided as security for outstanding claims.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(u) Outstanding Claims Liability

The liability for outstanding claims is measured as the central estimate of the present value of the expected future payments for claims incurred at the reporting date under general insurance contracts, with an additional risk margin to allow for the inherent uncertainty in the central estimate. The liability is measured based on advice / valuation of the appointed actuary, Finite.

Claims handling costs include costs that can be associated directly with individual claims, such as legal and other professional fees, and costs that can only be indirectly associated with individual claims, such as claims administration costs.

(v) Revenue recognition

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

There has been a change in the presentation of the Statement of Comprehensive Income, and associated notes, in relation to the capture of insurance revenue and expenses. The change was made to capture the insurance revenue and expenses on a gross basis instead of a net basis. The comparatives have been restated accordingly. This change reflects a more accurate capture of Revenue items as revenue, and expense items as expenses.

As can be seen in note 22(a) the results of “total net earned premium” and “total net incurred claims” were previously captured, however with the change to recognise the insurance contribution at a gross level, the two revenue levels of “total premium revenue” and “reinsurance and other recoveries revenue”, and the two expense levels of “outwards reinsurance premium expense” and “claims expense” are now captured separately.

The following specific recognition criteria must also be met before revenue is recognised:

Sale of goods

Revenue from the sale of goods is recognised when there has been a transfer of risks and rewards to the customer (through the execution of a sales agreement at the time of delivery to the customer), no further work or processing is required, the quantity and quality of the goods has been determined, the price is fixed and generally title has passed. Amounts disclosed as revenue are net of returns, trade allowances and duties and taxes paid.

Rendering of services

Revenue from rendering of services is recognised by reference to the stage of completion of a contract or contracts at reporting date or at the time of completion of the contract and billing to the customer. When the contract outcome cannot be measured reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

The proportion of revenue not earned in the Statement of Comprehensive Income at the reporting date is recognised as a liability in the Statement of Financial Position.

Interest revenue

Revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

Dividends

Revenue is recognised when the Group’s right to receive the dividend is established.

Rental revenue

Rental revenue is accounted for on a straight-line basis over the lease term. Contingent rental income is recognised as income in the periods in which it is earned. Lease incentives granted are recognised as an integral part of the total rental income.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

(w) Income tax and other taxes

The assessable income of the Group for income tax purposes comprises only certain income deemed to be derived from non-member activities. Conversely, allowable deductions for income tax purposes are limited to certain expenses and statutory deductions.

Income tax on the Statement of Comprehensive Income for the year comprises current and deferred tax. Income tax is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences except:

- When the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- When the taxable temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.
- When the deductible temporary difference is associated with investments in subsidiaries, associates or interests in joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the temporary difference will reverse in the foreseeable future and taxable profit will be available against which the temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

Other taxes

Revenues, expenses and assets are recognised net of the amount of GST except:

- When the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable
- Receivables and payables, which are stated with the amount of GST included

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

2. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements and estimates on historical experience and on other various factors it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources. Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods. Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

(i) Significant accounting judgements

Impairment of non-financial assets other than goodwill and indefinite life intangibles

The Group assesses impairment of all assets at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. These include product and manufacturing performance, technology, economic and political environments and future product expectations. If an impairment trigger exists the recoverable amount of the asset is determined.

Taxation

The Group's accounting policy for taxation requires management's judgement as to the types of arrangements considered to be a tax on income in contrast to an operating cost. Judgement is also required in assessing whether deferred tax assets and certain deferred tax liabilities are recognised on the Statement of Financial Position. Deferred tax assets, including those arising from unrecouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Deferred tax liabilities arising from temporary differences in investments, are recognised unless repatriation of retained earnings can be controlled and are not expected to occur in the foreseeable future. Assumptions about the generation of future taxable profits and repatriation of retained earnings depend on management's estimates of future cash flows. These depend on estimates of future production and sales volumes, operating costs, restoration costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation. These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the Statement of Financial Position and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the Statement of Comprehensive Income.

(ii) Significant accounting estimates and assumptions

Valuation of investments

The Group's investments in listed and unlisted securities are classified as "available-for-sale" investments with movements in fair value recognised directly in equity and investments at "fair value through profit and loss" with movements in fair value recognised in the Statement of Comprehensive Income. The fair value of listed shares has been determined by reference to published price quotations in an active market.

Impairment of goodwill and intangibles with indefinite useful lives

The Group determines whether goodwill and intangibles with indefinite useful lives are impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating units, using a value in use discounted cash flow methodology, to which the goodwill and intangibles with indefinite useful lives are allocated. No impairment loss of has been recognised for the 2013 financial year (2012: nil).

	Note	Consolidated 2013 \$'000	Consolidated 2012 \$'000
3. INCOME			
(a) Revenue			
Subscriptions and entrance fees		57,028	54,799
Insurance premium revenue	22a)	139,895	126,409
Reinsurance and other recoveries revenue	22a)	17,709	15,756
Sales of goods		22,952	16,315
Rendering of services		6,775	6,242
Interest		682	1,025
Commission		3,706	3,996
Sundry income		1,146	1,083
Advertising revenue from SA Motor		599	602
Rental income		86	114
		<u>250,578</u>	<u>226,341</u>
(b) Other Income			
Investment distributions / realised gains		6,158	7,669
Net gain / (loss) on disposal of non-current assets		174	233
		<u>6,332</u>	<u>7,902</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
4. EXPENSES		
(a) Employee Benefits		
Salaries, wages and allowances	55,260	52,260
Superannuation Guarantee	<u>4,582</u>	<u>4,286</u>
	<u>59,842</u>	<u>56,546</u>
(b) Depreciation and amortisation		
Depreciation of property, plant and equipment	3,772	3,676
Amortisation of intangibles	<u>2,499</u>	<u>1,579</u>
	<u>6,271</u>	<u>5,255</u>
(c) Finance costs		
Bank loans	<u>1,271</u>	<u>1,300</u>
	<u>1,271</u>	<u>1,300</u>
(d) Other expenses		
Bad debts written off, net of recoveries	144	109
Banking and credit card charges	1,337	1,225
Building maintenance	654	665
Commission paid to agents	1,644	1,445
Consultants & solicitors fees	2,193	1,058
Fleet expenses	1,192	1,221
Investment fund expenses	450	381
Office and computer supplies	3,423	2,922
Other expenditure	1,854	2,879
Postages and freight	1,928	1,679
Promotional and public issues	6,820	6,331
Rates, insurance and utility expenses	1,741	1,539
Rent paid on operating leases	1,168	1,150
SA Motor magazine production costs	994	933
Staff related costs	5,948	5,633
Telephone charges	1,571	1,373
Unrealised loss on the market value of investments	<u>200</u>	<u>945</u>
	<u>33,261</u>	<u>31,488</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
5. INCOME TAX		
(a) Income tax expense / (benefit)		
Current income tax	4,702	2,979
Deferred income tax	(459)	70
Prior year under / (over) provision	<u>(1,198)</u>	<u>1,330</u>
	<u>3,045</u>	<u>4,379</u>

Deferred income tax expense / (benefit) included in income tax expense comprises:

Decrease / (increase) in deferred tax charged directly to equity	(1,104)	(61)
Decrease / (increase) in deferred tax assets	(245)	3,152
(Decrease) / increase in deferred tax liabilities	<u>1,714</u>	<u>(1,734)</u>
	<u>365</u>	<u>1,357</u>

(b) Numerical reconciliation between aggregate tax expense recognised in the statement of comprehensive income and the tax expense calculated per the statutory income tax rate

A reconciliation between tax expense and the product of accounting profit before income tax multiplied by the Group's applicable income tax rate is as follows:

Accounting profit / (loss) before income tax	<u>18,336</u>	<u>15,779</u>
Income tax expense / (benefit) at 30% (2012: 30%)	5,501	4,734
Net income not assessable due to mutual activities	(1,195)	(1,703)
Expenditure not allowable for income tax purposes	35	17
Rebates	(139)	(297)
Franking credits	42	110
<i>Assessable income not included</i>		
Equity share of associate's profits	-	7
Other items	(1)	(7)
Loss on disposal of investments	-	188
Prior year under / (over) provision	<u>(1,198)</u>	<u>1,330</u>
Aggregate income tax expense	<u>3,045</u>	<u>4,379</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
5. INCOME TAX (continued)		
(c) Recognised deferred tax assets and liabilities		
<i>(i) Amounts recognised directly in equity</i>		
Aggregate deferred tax arising in the reporting period and not recognised in net profit but directly debited to equity		
Gain on Managed Funds	915	220
Actuarial gain/(loss) on defined benefit superannuation fund	124	(94)
Gain/(Loss) on Hedge	65	(65)
	<u>1,104</u>	<u>61</u>
<i>(ii) Non-current assets - Deferred tax assets</i>		
The balance comprises temporary differences attributable to:		
<i>Amounts recognised in profit or loss</i>		
Doubtful debts	5	2
Audit fee payable	5	5
Employee benefits	1,626	1,620
Unearned income	1,034	905
Outstanding claims	775	787
Financial assets at fair value	-	(226)
Tax only assets	72	56
Accruals	131	126
Capital losses	608	758
Revenue losses	23	-
Net deferred tax assets	<u>4,279</u>	<u>4,033</u>
<i>Movements</i>		
Opening balance	4,033	7,405
Reclassification of deferred tax balance	1,249	-
Recognised in income	(23)	(3,152)
Recognised in equity	(980)	(220)
Closing balance	<u>4,279</u>	<u>4,033</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
5. INCOME TAX (continued)		
(c) Recognised deferred tax assets and liabilities (continued)		
<i>(iii) Non-current liabilities - Deferred tax liabilities</i>		
The balance comprises temporary differences attributable to:		
<i>Amounts recognised in profit or loss</i>		
Other Items	(9)	(8)
Deferred acquisition costs	1,034	905
Financial assets at fair value	2,726	1,356
Intangible assets at fair value	1,962	2,139
Revalued fixed assets	<u>7,167</u>	<u>6,773</u>
Net deferred tax liabilities	<u>12,880</u>	<u>11,165</u>
<i>Movements</i>		
Opening balance	11,165	13,058
Reclassification of deferred tax balance	1,249	-
Recognised in income	342	(1,734)
Recognised in equity	<u>124</u>	<u>(159)</u>
Closing balance	<u>12,880</u>	<u>11,165</u>

(d) Unrecognised temporary differences

At 30 June 2013, there are no unrecognised temporary differences associated with the Group's investments in subsidiaries and associates, as the Group has no liability for additional taxation should unremitted earnings be remitted (2012: \$Nil).

(e) Tax consolidation*Members of the tax consolidated group and the tax sharing arrangement*

The Parent and its 100% owned Australian resident subsidiaries formed a tax consolidated group with effect from 1 July 2003. The Association is the head entity of the tax consolidated group. Members of the Group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
6. CASH AND CASH EQUIVALENTS		
Cash at bank and on hand	<u>16,945</u>	<u>17,469</u>
Reconciliation of net profit after tax to net cash flows from operations		
Net profit / (loss) after tax	15,291	11,400
<i>Adjustments for:</i>		
Depreciation and impairment	3,772	3,676
Amortisation	2,499	1,579
Defined benefit fund expense	40	18
Net (profit) / loss on disposal of property, plant and equipment	(174)	(233)
Net (gain) / loss on disposal of available for sale investments	(929)	(1,101)
Dividend income	(870)	(3,483)
Investment interest	(896)	(1,168)
Interest paid	1,271	1,300
Income tax paid	(1,725)	(108)
<i>Changes in assets and liabilities:</i>		
(Increase) / decrease in inventories	167	(522)
(Increase) / decrease in trade and other receivables	(7,721)	(7,665)
(Increase) / decrease in prepayments	(155)	(55)
(Increase) / decrease in deferred tax assets	(246)	3,372
(Increase) / decrease in deferred acquisition costs	(451)	(270)
(Decrease) / increase in income tax payable	956	2,979
(Decrease) / increase in deferred tax liabilities	1,714	(1,893)
(Decrease) / increase in trade and other payables	(770)	1,681
(Decrease) / increase in provisions	1,005	1,142
(Decrease) / increase in unearned income	9,884	8,176
(Decrease) / increase in outstanding claims	<u>949</u>	<u>4,424</u>
Net cash from / (used in) operating activities	<u>23,611</u>	<u>23,249</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
7. TRADE AND OTHER RECEIVABLES		
Current		
Trade receivables	56,579	49,160
Allowance for impairment loss (a)	(25)	(25)
Reinsurance and other recoveries	<u>7,291</u>	<u>6,716</u>
	<u>63,845</u>	<u>55,851</u>
Non-Current		
Reinsurance and other recoveries	<u>1,278</u>	<u>1,551</u>
	<u>65,123</u>	<u>57,402</u>

(a) Allowance for impairment loss

Trade receivables are non-interest bearing and are generally on 30-60 day terms. A provision for impairment loss is recognised when there is objective evidence that an individual trade receivable is impaired. As at 30 June 2013, trade receivables of an initial value of \$144,000 (2012: \$109,000) were impaired and fully provided for. These amounts have been included in the other expenses item.

Movements in the provision for impairment loss were as follows:

Balance at the beginning of the financial year	25	28
Charge for year	144	106
Amounts written off (included in other expenses)	<u>(144)</u>	<u>(109)</u>
Balance at the end of the financial year	<u>25</u>	<u>25</u>

The ageing analysis of trade receivables is as follows:

	Neither past due nor impaired \$'000	Past due but not impaired				Impaired \$'000	Total \$'000
		0-3 mths \$'000	3-6 mths \$'000	6-12 mths \$'000	> 12 mths \$'000		
2013							
Consolidated	56,239	67	43	205	-	25	56,579
2012							
Consolidated	48,837	133	61	104	-	25	49,160

See Note 30 on credit risk of trade receivables, which discusses how the Group manages and measures credit quality of trade receivables that are neither past due nor impaired.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
8. INVENTORIES		
Finished goods at cost	<u>2,205</u>	<u>2,372</u>
There were no amounts recognised as an expense for inventories carried at net realisable value.		
9. DEPOSITS IN TRUST ACCOUNT		
Current Assets		
RAA Travel trust bank balance	<u>472</u>	<u>289</u>
Current Liabilities		
RAA Travel trust liabilities	<u>472</u>	<u>289</u>
Cash balances held in trust accounts are not available for use by the Group. Cash in the RAA Travel trust account represents funds held on behalf of travel clients and payable to travel service providers.		
10. OTHER CURRENT ASSETS		
Prepayments	<u>1,415</u>	<u>1,260</u>
11. OTHER FINANCIAL ASSETS		
Current		
<i>Financial assets at fair value through profit and loss</i>		
Funds under management (i)	<u>57,020</u>	<u>60,430</u>
<i>Available for sale financial assets at fair value</i>		
Funds under management (i)	22,340	16,551
Shares - Australian unlisted (ii)	175	174
Short-term deposits held for reinvestment (iii)	<u>60,774</u>	<u>44,604</u>
	<u>83,289</u>	<u>61,329</u>
	<u>140,309</u>	<u>121,759</u>

Available for sale investments consist of investments in ordinary shares, and therefore have no fixed maturity date or coupon rate.

(i) *Listed equities and debt securities*

The fair value of listed available for sale investments has been determined directly by reference to published price quotations in an active market. There are no individually material investments.

(ii) *Unlisted shares*

The value of Australian unlisted shares is carried at cost.

(iii) *Term deposits*

Term deposits with a maturity of greater than 3 months have been classified as 'Short-term deposits held for reinvestment' in accordance with Note 1.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
12. INVESTMENTS IN ASSOCIATES		
<i>Investment Details</i>		
Club Consortium Pty Ltd	<u>3,538</u>	<u>3,537</u>
Club Consortium Pty Ltd		
<i>(i) Investment details</i>		
	Principal Activity	Equity Interest
	2013	2012
	Investments	25.56%
	25.56%	25.56%
<i>(ii) Movement in the carrying amount of the Group's investment</i>		
	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Equity accounted investment		
Equity accounted amount of investment at the beginning of the financial year	3,537	3,560
Share of operating profits before income tax	154	67
Share of income tax	-	(1)
Share of dividend	<u>(153)</u>	<u>(89)</u>
Equity accounted amount of investment	<u>3,538</u>	<u>3,537</u>
Carrying amount of Group's investment	<u>3,538</u>	<u>3,537</u>
Summarised financial information		
Current assets	37	33
Non-current assets	13,800	13,800
Current liabilities	(1)	(2)
Non-current liabilities	<u>-</u>	<u>-</u>
Net assets	<u>13,836</u>	<u>13,831</u>
Total revenue	<u>605</u>	<u>264</u>
Net profit after income tax	<u>603</u>	<u>262</u>
Share of net profits of associate accounted for using the equity method	<u>154</u>	<u>66</u>

13. PROPERTY, PLANT AND EQUIPMENT**(a) Reconciliation of carrying amounts at the beginning and end of the period**

	Land and Buildings	Plant, Equipment and Motor Vehicles	Furniture, Fittings and Leasehold	Total
	\$'000	\$'000	\$'000	\$'000
At 1 July 2011				
Cost or fair value	36,889	26,396	19,278	82,563
Accumulated depreciation	(66)	(14,411)	(13,514)	(27,991)
Net book amount	<u>36,823</u>	<u>11,985</u>	<u>5,764</u>	<u>54,572</u>
Year ended 30 June 2012				
Opening net book amount	36,823	11,985	5,764	54,572
Additions	49	11,518	341	11,908
Disposals	-	(316)	(4)	(320)
Transfer out to intangibles	-	(10,371)	-	(10,371)
Depreciation	(483)	(2,256)	(937)	(3,676)
Net revaluation increment / (decrement)	-	-	-	-
Closing net book amount	<u>36,389</u>	<u>10,560</u>	<u>5,164</u>	<u>52,113</u>
At 30 June 2012				
Cost or fair value	36,938	27,227	19,615	83,780
Accumulated depreciation	(549)	(16,667)	(14,451)	(31,667)
Net book amount	<u>36,389</u>	<u>10,560</u>	<u>5,164</u>	<u>52,113</u>
Year ended 30 June 2013				
Opening net book amount	36,389	10,560	5,164	52,113
Additions	209	4,551	438	5,198
Disposals	-	(283)	(18)	(301)
Transfer out to intangibles	-	-	-	-
Depreciation	(486)	(2,364)	(922)	(3,772)
Closing net book amount	<u>36,112</u>	<u>12,464</u>	<u>4,662</u>	<u>53,238</u>
At 30 June 2013				
Cost or fair value	37,147	31,495	20,035	88,677
Accumulated depreciation	(1,035)	(19,031)	(15,373)	(35,439)
Net book amount	<u>36,112</u>	<u>12,464</u>	<u>4,662</u>	<u>53,238</u>

(b) Revaluation of freehold land and freehold buildings

The Group engages an accredited independent valuer that uses the International Valuation Standards Committee, International Valuation Standards as a reference, to determine the fair value of its freehold land and buildings. Fair value is the amount for which the assets could be exchanged between a knowledgeable willing buyer and a knowledgeable willing seller in an arm's length transaction as at the valuation date. Fair value is determined by direct reference to recent market transactions on arm's length terms for land and buildings comparable in size and location to those held by the Group, and to market based yields for comparable properties. The effective date of the latest revaluation was 30 June 2011.

13. PROPERTY, PLANT AND EQUIPMENT (continued)**(c) Carrying amounts if land and buildings were measured at cost less accumulated depreciation and impairment**

	2013		2012	
	Freehold Land \$'000	Freehold Buildings \$'000	Freehold Land \$'000	Freehold Buildings \$'000
Cost value	4,901	12,897	4,901	12,688
Accumulated depreciation	-	(4,097)	-	(3,778)
Net carrying amount	<u>4,901</u>	<u>8,800</u>	<u>4,901</u>	<u>8,910</u>

14. INTANGIBLE ASSETS**(a) Reconciliation of carrying amounts at the beginning and end of the period**

	Monitored Security Lines \$'000	Computer Software \$'000	Customer Relation- ships # \$'000	Brand # \$'000	Total \$'000
At 1 July 2011					
Cost or fair value	1,336	5,965	5,000	15,400	27,701
Accum. amortisation & impairment	(4)	(3,325)	(1,965)	-	(5,294)
Net book amount	<u>1,332</u>	<u>2,640</u>	<u>3,035</u>	<u>15,400</u>	<u>22,407</u>
Year ended 30 June 2012					
Opening net book amount	1,332	2,640	3,035	15,400	22,407
Additions	1,890	1,102	-	-	2,992
Transfer in from plant & equipment	-	10,371	-	-	10,371
Disposals	-	(54)	-	-	(54)
Amortisation	-	(799)	(780)	-	(1,579)
Closing net book amount	<u>3,222</u>	<u>13,260</u>	<u>2,255</u>	<u>15,400</u>	<u>34,137</u>
At 30 June 2012					
Cost or fair value	3,226	17,384	5,000	15,400	41,010
Accum. amortisation & impairment	(4)	(4,124)	(2,745)	-	(6,873)
Net book amount	<u>3,222</u>	<u>13,260</u>	<u>2,255</u>	<u>15,400</u>	<u>34,137</u>
Year ended 30 June 2013					
Opening net book amount	3,222	13,260	2,255	15,400	34,137
Additions	385	1,127	-	-	1,512
Disposals	-	(12)	-	-	(12)
Amortisation	-	(1,909)	(590)	-	(2,499)
Closing net book amount	<u>3,607</u>	<u>12,466</u>	<u>1,665</u>	<u>15,400</u>	<u>33,138</u>
At 30 June 2013					
Cost or fair value	3,611	18,499	5,000	15,400	42,510
Accum. amortisation & impairment	(4)	(6,033)	(3,335)	-	(9,372)
Net book amount	<u>3,607</u>	<u>12,466</u>	<u>1,665</u>	<u>15,400</u>	<u>33,138</u>

purchased as part of business combinations

14. INTANGIBLE ASSETS (continued)**(b) Description of the Group's intangible assets***(i) Monitored security lines*

Monitored security lines are carried at cost less accumulated impairment losses. These intangible assets have been determined to have indefinite useful lives. This determination has been based on the fact that these lines have minimal technical obsolescence, require minimal maintenance, and the Association has control over these assets for the foreseeable future. For the purpose of assessing impairment, Monitored security lines are allocated their own cash generating unit (CGU).

The impairment test is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on a net fair value less cost to sell calculation using recurring revenue on a monthly basis over a multiple of months, less expected costs to sell. For recurring revenue there is nil future growth assumed, based on the past performance and future expectations of the CGU. The multiple of months is based on the expected multiple the Associations uses when purchasing additional monitored security lines.

At 30 June 2013 no impairment loss has been recognised for the year (2012: nil).

Sensitivity to changes in assumptions:

In relation to the recoverable amount, sensitivity to changes in assumptions may result in an impairment loss. If the multiple of months was to drop by more than 13% an impairment loss would be recognised, this percentage may also be impacted by any increase in costs to sell.

(ii) Computer software

Computer software is carried at cost less accumulated amortisation and accumulated impairment losses. These intangible assets have been assessed as having a finite life between 3 to 5 years and are amortised using the straight line method over their useful life. The amortisation has been recognised in the Statement of Comprehensive Income in the line item "Depreciation and amortisation expense". If an impairment indication arises, the recoverable amount is estimated and an impairment loss is recognised to the extent that the recoverable amount is lower than the carrying amount.

(iii) Customer relationships

Customer relationships represent the expected retention of current customers in RAA Insurance Holdings Limited. These intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses. This intangible asset has been assessed as having a finite life and is amortised using the diminishing value method over a period of 10 years. The amortisation has been recognised in the Statement of Comprehensive Income in the line item "Depreciation and amortisation expense". If an impairment indication arises, the recoverable amount is estimated and an impairment loss is recognised to the extent that the recoverable amount is lower than the carrying amount.

(iv) Brand

Brand represents the RAA Insurance brand name and is carried at cost less accumulated impairment losses. This intangible asset has been determined to be an indefinite life asset. For the purpose of assessing impairment, the RAA Insurance brand is allocated to the CGU of RAA Insurance Limited.

The impairment test for brand is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on a value in use calculation using profit projections as at 30 June 2013 from financial budgets covering a five year period. The Gordon Growth Model has been used to project the cash flows beyond this period. The discount rate used is 10.64% (2012: 10.55%) which has been determined using a weighted average cost of capital calculation

The key assumption used in calculating the RAA Insurance Limited profit projections is that growth in insurance covers will continue to rise at an average of 5% per year, based on the past performance and future expectations of RAA Insurance Limited.

At 30 June 2013 no impairment loss has not been recognised for the year (2012: nil).

(c) Impairment losses recognised

At 30 June 2013 no impairment loss has been recognised for intangible assets (2012: nil).

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
15. GOODWILL		
Opening net book amount	58,041	58,041
Acquisition of subsidiary	<u>213</u>	<u>-</u>
Closing net book amount	<u>58,254</u>	<u>58,041</u>

(a) Description of the Group's goodwill

After initial recognition, goodwill acquired in a business combination is measured at cost less any accumulated impairment losses. Goodwill is not amortised but is subject to impairment testing on an annual basis or whenever there is an indication of impairment (refer to section (c) of this note).

(b) Impairment losses recognised

An impairment loss has not been recognised for the 2013 financial year (2012: nil).

(c) Impairment tests for cash generating units containing goodwill

For the purpose of assessing impairment, goodwill is allocated to the Cash Generating Unit (CGU) of RAA Insurance Limited. The impairment test for goodwill is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on a value in use calculation using profit projections as at 30 June 2013 from financial budgets approved by the RAA Insurance Limited Board of Directors covering a five year period. The Gordon Growth Model has been used to project the cash flows beyond this period. The Key assumption used in calculating the RAA Insurance profit projections is that growth in insurance covers will continue to rise at an average of 5% per year, based on the past performance and future expectations of RAA Insurance Limited. The discount rate used is 10.64% (2012: 10.55%) which has been determined using a weighted average cost of capital calculation. At 30 June 2013 no impairment loss has been recognised for the year (2012: nil). The key assumptions applied in calculating the SADE profit projections is a combination of increases to revenue and general growth of the business in future years.

16. TRADE AND OTHER PAYABLES**Current**

Trade payables	2,318	2,349
Security deposit (i)	988	1,078
Other payables and accruals	<u>7,413</u>	<u>8,062</u>
	<u>10,719</u>	<u>11,489</u>

(i) *The Group provides roadside assistance services to Assist Australia Pty Limited under a Services Agreement. A security deposit received from Assist Australia Pty Limited secures the performance of the services to be provided under the Services Agreement and Assist Australia Pty Limited's obligation to pay for those services.*

17. UNEARNED INCOME

Subscriptions in advance	29,739	28,279
Unearned insurance premiums	<u>77,171</u>	<u>68,747</u>
	<u>106,910</u>	<u>97,026</u>

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
18. INTEREST BEARING LOANS AND BORROWINGS		
Current		
Bank loan	-	12,000
Obligations under finance leases	<u>2,430</u>	<u>2,295</u>
	<u>2,430</u>	<u>14,295</u>
Non-Current		
Bank Loan	10,000	-
Obligations under finance leases	5,275	7,705
Related Party Loans	<u>51</u>	<u>-</u>
	<u>15,326</u>	<u>7,705</u>

- (a) On the 29th June 2013, RAA re-financed its \$10m loan for a further 4 years, with the balance payable at the end of the term.
- (b) The carrying amount of the Association's current and non-current borrowings approximate their fair value. Details regarding interest rate and liquidity risk are disclosed in note 30.
- (c) Assets pledged as security for current and non-current interest-bearing liabilities is equivalent to 100% of the net assets of the Association only.
- (d) During the current year there were no defaults or breaches on any of the loans.

19. PROVISIONS**Current**

Employee benefits (i)	10,521	9,644
Workers' compensation (ii)	<u>178</u>	<u>190</u>
	<u>10,699</u>	<u>9,834</u>

Non-current

Employee benefits (i)	1,213	1,213
Workers' compensation (ii)	<u>249</u>	<u>110</u>
	<u>1,462</u>	<u>1,323</u>

(a) Movement in provisions

Movement in the workers' compensation provision during the financial year is set out below:

Balance at beginning of financial year	300	250
Reduction arising from net of payments and recoveries	-	-
Increase resulting from the re-measurement of the estimated future liability	<u>127</u>	<u>50</u>
Balance at end of financial year	<u>427</u>	<u>300</u>

19. PROVISIONS (continued)**(b) Nature and timing of provisions***(i) Employee Benefits*

Refer to note 1 (t) for the relevant accounting policy and a discussion of the significant estimations and assumptions applied in the measurement of employee benefits.

(ii) Workers' Compensation

The provision for workers' compensation represents the present value of a reasonable estimate of the liabilities for claims incurred up to and including 30 June 2013, net of recoveries.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
20. RETAINED EARNINGS		
Balance at beginning of the financial year	119,300	108,082
Prior year adjustments	-	37
Net profit / (loss) after tax	15,291	11,400
Actuarial gains/(loss) from defined benefit superannuation scheme	<u>290</u>	<u>(219)</u>
Balance at end of financial year	<u>134,881</u>	<u>119,300</u>
21. RESERVES		
Asset Revaluation Reserve	15,203	15,203
Net Unrealised Gains Reserve	3,016	882
Unrealised Capital Reserve on RAAI Acquisitions	34,473	34,473
Cash Flow Hedge Reserve	<u>-</u>	<u>(152)</u>
Balance at end of financial year	<u>52,692</u>	<u>50,406</u>

Nature and purpose of reserves*Asset revaluation reserve*

The asset revaluation reserve is used to record increments and decrements in the fair value of land and buildings to the extent that they offset one another.

Net unrealised gains reserve

The net unrealised gains reserve records movements in the fair value of available-for-sale financial assets.

Unrealised capital reserve on RAA Insurance Holdings Limited Acquisition

The unrealised capital reserve on RAA Insurance Holdings Limited acquisition is used to recognise the uplift to fair value of the pre-existing investment of the Association on the gaining of control of RAA Insurance Holdings Limited.

Cash flow hedge reserve

This reserve records the portion of the gain or loss on a hedging instrument in a cash flow hedge that is determined to be an effective hedge.

22. INSURANCE DISCLOSURES

The information in note 22 relates to the results of RAA Insurance Limited in isolation from the Group and may not tie exactly to the results of the Group due to intercompany eliminations and classification on consolidation.

(a) Contribution to profit from General Insurance activities

	RAA Insurance 2013 \$'000	RAA Insurance 2012 \$'000
Net earned premium		
Direct premium revenue	139,560	126,123
Fire service and other levies	335	286
Total premium revenue	<u>139,895</u>	<u>126,409</u>
Outwards reinsurance premium expense	<u>(11,956)</u>	<u>(8,661)</u>
Total net earned premium	<u>127,939</u>	<u>117,748</u>
Net incurred claims		
Claims expense (i)	(103,717)	(98,386)
Reinsurance and other recoveries revenue	17,709	15,756
Total net incurred claims	<u>(86,008)</u>	<u>(82,630)</u>
Underwriting expenses		
Acquisition costs	(6,184)	(5,609)
Commissions	(13,256)	(11,834)
Other underwriting expenses	(4,918)	(4,422)
Total underwriting expenses	<u>(24,358)</u>	<u>(21,865)</u>
Underwriting result	<u>17,573</u>	<u>13,253</u>
Net investment income / (loss) on technical reserves	<u>2,101</u>	<u>3,074</u>
Insurance trading result	<u>19,674</u>	<u>16,327</u>
Net investment income / (loss) on shareholders funds	<u>1,729</u>	<u>1,652</u>
Contribution to profit before tax	<u>21,403</u>	<u>17,979</u>
<i>(i) Insurance claims expense reconciliation</i>		
Claims expense	(103,717)	(98,386)
Transfer to:		
- Employee benefits	2,280	2,395
- Other expenditure	3,399	2,573
Insurance claims expense	<u>(98,038)</u>	<u>(93,418)</u>

22. INSURANCE DISCLOSURES (continued)**(b) Net incurred claims**

Details of net incurred claims are as follows:

Direct Business	2013			2012		
	Current Year \$'000	Prior Years \$'000	Total \$'000	Current Year \$'000	Prior Years \$'000	Total \$'000
<i>Gross claims incurred and related expenses</i>						
Undiscounted	103,903	(148)	103,755	99,905	(1,577)	98,328
	103,903	(148)	103,755	99,905	(1,577)	98,328
<i>Reinsurance and other recoveries</i>						
Undiscounted	(16,134)	(1,602)	(17,736)	(15,892)	304	(15,588)
Discount and discount movement	34	(45)	(11)	74	(184)	(110)
	(16,100)	(1,647)	(17,747)	(15,818)	120	(15,698)
Total net claims incurred	87,803	(1,795)	86,008	84,087	(1,457)	82,630

Current period claims relate to risks borne in the current financial year while prior period claims relate to a reassessment of the risks borne in all previous financial years.

(c) Deferred Acquisition Costs

Treatment of deferred acquisition costs incurred in obtaining general insurance contracts is detailed in note 1(k).

	\$'000	\$'000
Balance at beginning of the financial year	3,162	2,892
Acquisition costs deferred	7,525	5,879
Amortisation charged to income	(7,074)	(5,609)
Balance at end of financial year	3,613	3,162

(d) Outstanding Claims Liability

Measurement of outstanding claims liability is detailed in note 1(s) and part e(i) of this note.

Current	30,351	29,657
Non-Current	734	478
	31,085	30,135

(e) Critical Accounting Judgements and Estimates

RAA Insurance makes estimates and judgements in respect of certain key assets and liabilities. Estimates and judgements are continually reviewed and are based on past experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas in which critical estimates and judgements are applied are described below.

(i) Estimation of outstanding claims liability

Provision is made at the year end for the estimated cost of claims incurred but not settled at the balance date, including the cost of claims incurred but not yet reported.

22. INSURANCE DISCLOSURES (continued)

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of the expected reinsurance and other recoveries. RAA Insurance Limited takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims incurred but not reported (IBNR) is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to RAA Insurance Limited, where more information about the claim is generally available. Personal insurance claims are generally reported within a short time frame following the claim event and therefore tend to display low levels of volatility.

In calculating the estimated cost of unpaid claims RAA Insurance Limited uses a variety of estimation techniques, generally based upon statistical analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Where historical experience is not sufficient a combination of actual and industry experience is utilised. A prudential margin is added for changes in uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims, including;

- changes in processes which might accelerate or slow down the development and/or recording of paid or incurred claims, compared with the statistics from previous periods
- changes in the legal environment
- the effects of inflation
- the impact of large losses
- movements in industry benchmarks

Provisions are calculated gross of any reinsurance and other recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers based upon the gross provisions. An estimate of other recoveries is made on past patterns of other recoveries. Both reinsurance and other recoveries are stated at present value.

Details of specific actuarial assumptions used in deriving the outstanding claims liability at year end are detailed at section (h) of this note.

(ii) Assets arising from reinsurance contracts

Assets arising from reinsurance contracts are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty risk, credit risk and the time value of money.

(iii) Premium revenue

Premium revenue comprises premiums earned from direct business and unclosed business. Direct premium revenue comprises amounts charged to the policyholders, including fire service levies but excluding amounts collected on behalf of third parties, principally stamp duties and GST. Premium revenue, including that on unclosed business, is recognised in the statement of profit or loss and other comprehensive income when it has been earned. The proportion of premium received or receivable but not earned in the statement of profit or loss and other comprehensive income at the reporting date is recognised in the statement of financial position as an unearned premium liability. Premium revenue is treated as beginning to be earned from the date of attachment of risk. The pattern of recognition over the policy or indemnity periods is based on time, which is considered too closely approximate the pattern of risks underwritten using the 365ths method. The unearned premium is recorded in the statement of financial position as unearned premium liability.

(f) Liability adequacy test deficiency

The Liability Adequacy Test (LAT) assesses whether the net earned premium liability less any related intangible assets and deferred acquisition costs is sufficient to cover future claims cost for in-force policies. Future claims costs are calculated as the present value of the expected cash flows relating to future claims, and includes a risk margin to reflect inherent uncertainty in the central estimate for each portfolio of contracts. The test is based on prospective information and so is heavily dependent on assumptions and estimates.

For the purposes of the liability adequacy test there is one portfolio being Personal Insurance. The liability adequacy test has identified a surplus for this portfolio of \$1,793,000 (2012: surplus of \$2,947,000).

The probability of adequacy (POA) adopted in performing the liability adequacy test is set at the 75th percentile compared to the 90th percentile adopted in determining the outstanding claims liabilities.

22. INSURANCE DISCLOSURES (continued)

The POA for outstanding claims liabilities is set at a level that is appropriate and sustainable to cover the RAA Insurance's claims obligations after having regard to the prevailing market environment and prudent industry practice. Being a test of adequacy, the POA for the liability adequacy test is set to highlight deficiencies in product pricing following an analysis of the Company's profit margins after having regard to regulatory minimum requirements.

(g) General Insurance Risk Management

Objectives in managing risks and policies for mitigating those risks

In accordance with Prudential Standard GPS 220 Risk Management and GPS 230 Reinsurance Management issued by the Australian Prudential Regulation Authority (APRA), the Board and senior management have developed a risk management framework that is designed to ensure that risks that may affect RAA Insurance's abilities to meet obligations to policy holders are identified, assessed, mitigated and monitored. RAA Insurance's objective is not to eliminate all risk, but to ensure that risk is recognised and maintained at an acceptable level and at an acceptable cost.

The Risk Management Framework (RMF) is made up of a series of components which, in total, comprise the overall approach RAA Insurance has to managing risk. The main components are the Risk Management Strategy (RMS), Reinsurance Management Strategy (ReMS), Investment Management Strategy, Capital Management Plan and the Internal Capital Adequacy Assessment Process (ICAAP).

The RMF's aim is to ensure that RAA Insurance has in place policies, procedures, processes and controls that effectively identify, assess, mitigate and monitor the key risks that the Company faces during the course of its operations.

The Board and senior management are responsible for ensuring the assets of RAA Insurance are safeguarded from risk, provide shareholders with assurance that their investment is protected from material claims losses and that RAA Insurance is able to meet obligations to policyholders when they fall due.

The Board is responsible for reviewing the RMS annually to ensure adequate frameworks exist to monitor and evaluate circumstances that may impact the RAA Insurance's risk profiles. Annually, the Board certifies to APRA that adequate strategies have been put in place to monitor the risks and that systems are in place to ensure compliance with legislative and prudential requirements. The Board also certifies to APRA that it is satisfied as to the adequacy and compliance with the RMS.

An integral part of RAA Insurance's overall RMS is the governance and management of the risks that impact the amount, timing and uncertainty of cash flows from insurance contracts. RAA Insurance has established internal controls to manage risk in the areas of exposure relevant to its business. The risk categories discussed below are:

- strategic and tactical risk
- reinsurance risk
- operational risk
- insurance risk

RAA Insurance's RMS also recognises the volatility of financial markets and aims to minimise adverse effects on its financial performance. This is considered in Financial Risk (note 30).

Strategic and tactical risk

RAA Insurance considers risk and opportunity simultaneously, with the identification of both internal and external environments leading to actions and projects that form company and departmental business plans. Risk is therefore identified as part of the business planning process, during quarterly risk workshops and as an on-going part of each department's execution of its business plan.

Business planning and risk management are linked to ensure risks arising out of business planning and strategy development are included into, and considered by, the risk management framework, or that significant risks or risks not within tolerance are addressed as part of the business planning and strategy development process of the Company. Initiatives identified during the business planning and strategy process are noted on the Risk Profiles. Project management includes a process for the identification and management of risks, noting the risks involved with the project and the benefits the project will deliver.

RAA Insurance has determined that its core business will continue to be personal lines insurance offered to South Australian and Broken Hill risks.

22. INSURANCE DISCLOSURES (continued)

Reinsurance risk

The management of reinsurance risk is addressed in the REMS. The REMS is reviewed annually and is approved by the Board of RAA Insurance.

Reinsurance management refers to the selection, monitoring, review and control of reinsurance arrangements – that is where some part of individual or aggregate insurance risks are ceded to other insurers.

Weaknesses in the controls and management of reinsurance arrangements could result in the inability to meet policyholder liabilities as they fall due and may impair the capital, profitability or liquidity position of RAA Insurance.

The REMS has been developed to ensure that RAA Insurance has in place prudent reinsurance arrangements to provide the necessary security and liquidity to meet its obligations to policyholders and hence provide protection to the assets of RAA Insurance.

Key aspects of RAA Insurance's REMS include:

- The use of a simple reinsurance structure (due to the classes of business underwritten) that facilitates the timely recovery of reinsurance claims;
- The selection of adequate reinsurance programs for each product line to limit exposure to large single claims and catastrophes. In relation to catastrophic losses, actuarial modelling is used to calculate the Probable Maximum Loss (PML) with a return period of 1 in 250 years;
- Spreading the reinsurance program across major reinsurance markets to avoid over dependency on any one market;
- Evaluating reinsurers based upon creditworthiness, the basis of coverage, security, price and a genuine willingness to pay claims;
- Matching the skills, knowledge and experience of each reinsurance counterparty to the type of business ceded;
- Fostering long term relationships with reinsurers to encourage active assistance in establishing the correct price of risk transfer over a period of time; and
- The continuous evaluation of the benefit of multi-year contracts to achieve long term stability to pricing, leading to reduced underwriting expenses.

Operational risk

Operational risk is the risk of loss resulting from system weaknesses or failure, human error or external events that does not relate to insurance or financial risks.

RAA Insurance manages operational risk by recruiting and retaining high quality employees who have the requisite skills and experience for their positions. Each employee is also given an authority level based on their expertise and position description, with compliance to their authorities actively monitored. Other methods to manage operational risk include segregation of duties, reconciliation procedures and access controls which are regularly reviewed.

Insurance risk

Insurance risk refers to the inherent risk in any insurance contract that the insured event may occur and the uncertainty of the amount of the resulting claim. RAA Insurance manages this risk through the RMS, REMS (as discussed in Reinsurance risk) and the terms and conditions of its insurance contracts. RAA Insurance addresses the concentration of insurance risk by maintaining a balanced diversified portfolio of two main classes of business; discussed below.

Key aspects of the RMS that aim to mitigate risk include:

- Underwriting operations are managed in accordance with documented underwriting guidelines, with regular quality assessments and monitoring of operations conducted.
- Claims operations are managed in accordance with documented claims guidelines, with regular assessment and monitoring of operations conducted.
- Actuarial models utilise information from the management information system to calculate premiums and monitor claims patterns. Past experience and statistical methods form part of this process.

22. INSURANCE DISCLOSURES (continued)

Terms and conditions of insurance contracts

RAA Insurance has adopted a standard insurance contract for each class of insurance policy. The terms and conditions of these insurance contracts are in accordance with legislative requirements as stipulated in the Insurance Contracts Act. These standard contracts are used for all insurance policies entered into between RAA Insurance and its policyholders. No special terms are entered into with any policyholder that has a material impact on the financial statements.

Concentration risk

RAA Insurance is a domestic insurer that only operates in South Australia and Broken Hill. As a result, a concentration risk potentially exists due to the nature and location of the business. As part of the Risk Profiles, RAA Insurance considers and reviews these risks to ensure they are adequately addressed and managed.

This risk is considered and noted in RAA Insurance's risk appetite. RAA Insurance has identified a potential asset concentration risk, related to geographic location, which could impact RAA Insurance should there be a catastrophe and have mitigated this risk through its reinsurance arrangements.

RAA Insurance's exposure to concentration of insurance risk is mitigated by maintaining a diversified portfolio of two main classes of business (Motor - comprehensive and third party, and Home - building and contents, damage and liability). Specific provisions for monitoring identified key concentrations are set out below.

<u>Risk</u>	<u>Source of concentration</u>	<u>Risk management measures</u>
Natural catastrophes	Risk's concentrated in regions that are subject to; <ul style="list-style-type: none"> - Earthquake - Bushfire - Flood 	<p>Underwriting strategies requires individual risk premiums to be differentiated in order to identify the higher loss value.</p> <p>The Consolidated Entity has modelled aggregated risk by postcode using commercially available catastrophe models.</p> <p>Based on the probable maximum loss per the models, the Consolidated Entity purchases catastrophe reinsurance cover to limit exposure to any single event.</p>

The largest potential loss faced by the Company is earthquake.

(h) **Actuarial assumptions and methods**

RAA Insurance writes Personal Insurance which includes the following classes of business; Motor Comprehensive, Motor Third Party, Home (Building and Contents, Damage and Liability) and Boat. The classes are generally short-tail in nature, meaning that claims are typically settled within one year of being reported. The process for determining the value of outstanding claims liabilities in respect of these classes is described below.

Personal Insurance (not including personal injury liability)

For these classes of business, there is not a significant delay between the occurrence of the claim and the claim being reported to, and settled by, RAA Insurance. Therefore, due to the short-tail nature of these classes, no allowance for general economic inflation or superimposed inflation has been incorporated into the resulting projected payments and those payments have not been discounted to allow for the time value of money.

In 2013 RAA Insurance adopted a method based on the Development of Average Incurred Cost times ultimate claim numbers for all classes other than Home Liability to estimate the gross outstanding claims liabilities. This method was unchanged from the previous review (2012). This method assesses the ultimate cost for each accident period as:

- An expected ultimate number of claims per period, allowing explicitly for the impact of things such as 'weekend month-ends', seasonality, etc.
- These claim numbers are multiplied by an expected average claim size. The average claim size is assessed as a multiple of the incurred average reported cost to date, based on the expected development pattern of claims.

22. INSURANCE DISCLOSURES (continued)*Home and Boat Personal Injury Liability*

The outstanding liability for this class is estimated based on the individual case estimates on each claim at the balance date plus an allowance for claims that have occurred but are yet to be reported (IBNR). This allowance takes into account the expected cost of claims per policy, the number of policies exposed and the proportion of losses yet to be recognised (all of which are derived from the analysis of the portfolio experience with due consideration to other industry statistics). As there can sometimes be a significant delay between the occurrence of the claim and the claim being reported and settled by RAA Insurance, projected payments have been discounted to allow for the time value of money.

Prudential Margin

Risk margins are added to the estimated liabilities to allow for the inherent uncertainties in the estimates and so as to achieve a 90% probability that the amount provided will be sufficient to pay out all claims.

Actuarial Assumptions

The following assumptions have been made in determining the outstanding claims liabilities:

	2013	2012
Average weighted term to settlement from reporting date	< 1 yr	< 1 yr
Average claim frequency (claims per policy)	2.6% - 15.4%	2.9% - 15.4%
Claims handling expense rate	4.8% - 10%	5.8% - 8.5%
Discount rate	2.9% - 3.2%	2.55% - 2.75%
Inflation and superimposed inflation	n/a	n/a

Process to Determine Assumptions

A description of the processes used to determine these assumptions is provided below:

Average weighted term to settlement from reporting date

The estimated average weighted term to settlement is based on historical settlement patterns.

Average claim frequency (claims per policy)

Estimated future numbers of claim reports are based on historical patterns of claim reporting.

Average claim size

Estimated average claim sizes are based on historical claim size experience, by type of claim.

Claims handling expense rate

The allowance for claims handling expenses is based on the historical relationship between claims handling expenses and gross claim costs.

The selected discount rate is based on an empirical analysis of the current yield curve for government bonds comparing the yield and the profile of the underlying payments.

Inflation and superimposed inflation

No explicit allowance for normal and superimposed inflation has been made on the grounds of materiality.

Reinsurance and non-reinsurance recoveries

Estimates of recoveries are based on assessment of individual large claims.

Summary

RAA Insurance conducts sensitivity analyses to quantify the exposure to risk changes in the key underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact the performance and equity of RAA Insurance. The tables below describe how a change in each assumption will affect the insurance liabilities and show an analysis of the sensitivity of the profit / (loss) and equity to changes in these assumptions both gross and net of reinsurance.

22. INSURANCE DISCLOSURES (continued)

<i>Variable</i>	<i>Impact of movement in variable</i>
Average claim size	Historical claim size information is used in determining the outstanding claims liability. An increase or decrease in the average claim size would have a corresponding increase or decrease on claims expense respectively.
Average claim frequency	Claims frequencies are used in determining the level of claims incurred but not reported (IBNR). An increase or decrease in the assumed average frequency levels would have a corresponding impact on claims expense.
Expense rate	An estimate for the internal costs of handling claims is included in the outstanding claims liability. An increase or decrease in the expense rate assumption would have a corresponding impact on claims expense.

Variable	Net Profit / (Loss)			Equity
	Movement in Variable	Gross of Reinsurance	Net of Reinsurance	
		\$'000	\$'000	\$'000
Average claim size	+10%	(1,610)	(1,610)	(1,610)
	-10%	1,610	1,610	1,610
Claim frequency - most recent accident	+10%	(1,610)	(1,610)	(1,610)
	-10%	1,610	1,610	1,610
Expense rate	+1%	207	207	207
	-1%	(207)	(207)	(207)

23. BUSINESS COMBINATIONS AND ACQUISITIONS**Acquisition of SA Driver Education Pty Ltd**

On 1 March 2013, the Group acquired control of SA Driver Education Pty Ltd (SADE), an unlisted company based in Australia and specialising in the provision of car driver education services. The group has 50% of the voting shares of SADE with the obligation to acquire the remaining 50% in the future. The Group acquired SADE to add to the services offered to members.

Assets acquired and liabilities assumed

The fair values of the identifiable assets and liabilities of SADE as at the date of acquisition were:

	Fair Value Recognised on acquisition \$'000
Assets	
Goodwill	212
Total Assets	212
Total identifiable net assets at fair value	212
Purchase consideration transferred	212

Contribution

From the date of acquisition, SADE has contributed \$339,000 of revenue and a loss of \$71,000 to the profit before tax from continuing operations of the Group. If the combination had taken place at the beginning of the year, and taking into account the expected build up over the first 12 months, the expected contribution to revenue from continuing operations would have been \$1,368,000 and the profit before tax from continuing operations for the Group would have been a loss of \$195,000

	\$'000
Purchase consideration transferred	
Cash*	212
Total Consideration	212

**there is also a potential requirement to make an additional payment in the future, the Group have assessed the fair value of this contingent consideration at acquisition to be zero however if appropriate will reassess within the 12 month measurement period permitted under Australian Accounting Standards.*

23. BUSINESS COMBINATIONS AND ACQUISITIONS (Continued)

Acquisition of SA Driver Education Pty Ltd (Continued)

	\$'000
Fair Value of Assets Aquired	
<i>Assets</i>	
Goodwill	212
Total identifiable net assets at fair value	212
Goodwill / discount on acquisition	-
 Transaction Costs	
Transaction costs of \$79,000 have been expensed and are in administrative expenses.	
<i>Analysis of cash flows on acquisition:</i>	
Purchase consideration transferred (included in cash flows from investment activities)	212
Transaction costs of the acquisition (included in cash flows from operating activities)	79
Net cash flow on acquisition	291

24. RELATED PARTY DISCLOSURE

(a) Subsidiaries

The consolidated financial statements include the financial statements of Royal Automobile Association of SA Inc. and the subsidiaries listed below.

Investment in SA Driver Education Pty Ltd (“SADE”)

On 1 March 2013, the Group acquired control of SA Driver Education Pty Ltd (SADE), an unlisted company based in Australia and specialising in the provision of car driver education services. The group has 50% of the voting shares of SADE with the obligation to acquire the remaining 50% in the future. The Group acquired SADE to add to the services offered to members.

Name	Equity interest		Investment	
	2013	2012	2013	2012
	%	%	\$	\$
RAA Insurance Holdings Limited	100%	100%	103,497,581	103,497,581
SA Driver Education Pty Ltd	50%	-	212,500	-
			<u>103,710,081</u>	<u>103,497,581</u>

(b) Ultimate parent

Royal Automobile Association of SA Inc. is the ultimate parent entity and the ultimate parent of the Group.

(c) Key management personnel

Details relating to key management personnel, including remuneration paid, are included in note 25.

No transactions have been entered into with specified Directors or Executives. During the financial year, specified Directors and Executives purchased goods and services, which were domestic or minor in nature, from the Group on the same terms and conditions available to customers and members.

(d) Transactions with related parties

The following table provides the total amount of transactions that were entered into with related parties for the relevant financial year:

Related party	Transaction Type	2013	2012
		\$	\$
RAA Insurance Holdings Limited	Dividend revenue	9,000,000	7,500,000
	Distribution services	13,969,705	12,580,005
	Rent, IT services and administration	5,154,491	3,173,742
	Insurance Premiums	(83,906)	(85,086)
		<u>28,040,290</u>	<u>23,168,661</u>
SA Driver Education Pty Ltd	Distribution services	50,000	-
	Interest, advertising and administration	227	-
		<u>50,227</u>	<u>-</u>

The terms and conditions of the transactions with RAA Insurance Holdings Limited are largely fixed under distribution and cost sharing agreements with RAA Insurance Limited. Transactions with SA Driver Education Pty Ltd are made on normal commercial terms and conditions except where indicated.

No transactions have been entered into with specified Directors or Executives. During the financial year, specified Directors and Executives purchased goods and services, which were domestic or minor in nature, from the Association on the same terms and conditions available to customers and members.

24. RELATED PARTY DISCLOSURE (continued)

<i>Related party</i>	<i>Balance Type</i>	2013 \$	2012 \$
RAA Insurance Holdings Limited	Income Tax Payable	4,245,270	3,954,987
	Intercompany loan payable / (receivable)	<u>2,349,824</u>	<u>1,905,995</u>
		<u>6,595,094</u>	<u>5,860,982</u>
SA Driver Education Pty Ltd	Interest Payable	227	-
	Intercompany loan payable / (receivable)	<u>10,545</u>	<u>-</u>
		<u>10,772</u>	<u>-</u>
		<u>6,605,866</u>	<u>5,860,982</u>

Outstanding balances at year end are unsecured and settlement occurs in cash. No provisions for doubtful debts have been raised in relation to any outstanding balances, and no expense recognised in respect of bad or doubtful debts due from related parties.

25. KEY MANAGEMENT PERSONNEL**(a) Directors**

The Constitution of the Association provides for the payment of Directors' fees. The remuneration committee reviews the remuneration packages of all Directors and Executives on an annual basis and makes recommendations to the Board. Employees involved in the management of the Association are remunerated on basis determined by relevant industrial awards or commensurate with the duties, responsibilities and performance required of the individual positions as recommended by independent remuneration consultants.

The specified Directors of the Association during the financial year were:

- | | |
|---------------------------------------|----------------|
| ▪ RG Grigg (President) | ▪ RN Robinson |
| ▪ DA Cross (Vice President) | ▪ GR Rohrsheim |
| ▪ IH Stone (Group Managing Director) | ▪ JE Sarah |
| ▪ K Gramp (Appointed 1 June 2013) | ▪ A Sharley |
| ▪ WS Greiner (Resigned 22 April 2013) | ▪ PR Siebels |
| ▪ RJ Payze | ▪ SR Starick |
| ▪ ED Perry | ▪ KN Thomas |

The aggregate compensation made to the specified Directors during the financial year is set out below; these amounts exclude IH Stone, who is included in the specified Executive table below:

	Consolidated 2013 \$	Consolidated 2012 \$
Short-term employee benefits	298,561	248,412
Post-employment benefits	<u>127,629</u>	<u>158,334</u>
	<u>426,190</u>	<u>406,746</u>

Some Directors of the Association are also Directors of related organisations. Remuneration paid to these Directors is paid by those organisations and not by the Association. Remuneration paid by related organisations to the Associations' Directors during the year total \$102,630 (2012: \$114,382).

25. KEY MANAGEMENT PERSONNEL (continued)**(b) Specified Executives**

The following executives also had authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, during the financial year;

- IH Stone Group Managing Director
- D McGown Group Chief Financial Officer
- M Butcher General Manager Human Resources
- P Gale General Manager Public Affairs
- T Griffiths General Manager Sales and Marketing
- P Hurcombe General Manager Strategy Risk & Investments
- D Jacob General Manager Automotive Services
- D Parr General Manager Secure Services (appointed July 2012)
- A Thompson General Manager Commercial Business (resigned July 2012)
- M Walters General Manager Information Services
- D Russell Insurance Chief Executive

The aggregate compensation made to the specified Executives during the financial year is set out below:

	Consolidated 2013 \$	Consolidated 2012 \$
Short-term employee benefits	2,804,891	2,297,740
Long-term employee benefits	82,292	75,841
Post-employment benefits	199,473	264,548
	<u>3,086,656</u>	<u>2,638,129</u>

26. DEFINED BENEFIT PENSION PLAN

The Group contributes to a number of superannuation schemes, which provide benefits on retirement, resignation, disablement or death of members of those schemes. Superannuation guarantee contributions are expensed as they are incurred. The members of the schemes and the Group make contributions as specified in the rules of the respective schemes.

Schemes providing accumulation benefits do not require actuarial assessments. In the event of termination of the schemes, or voluntary or compulsory termination of each employee, the assets of each scheme are sufficient to satisfy all vested benefits.

The last actuarial assessment of the defined benefit scheme in the Group was made at 30 June 2013 by Mercer Investments Nominees Limited. Actuarial assessments are carried out each three years. The conclusion of the actuarial review was that the funds within the scheme were considered adequate to satisfy all benefits payable in the event of termination of the scheme and voluntary or compulsory termination of employment of each employee.

Disclosure in accordance with AASB 119 Employee Benefits and in relation to the defined benefit section of the RAA Staff Superannuation Scheme.

Accounting policy

Actuarial gains and losses are recognised immediately through retained earnings in the year in which they occur.

Scheme information

Defined benefit members receive lump sum benefits on retirement, death, disablement and withdrawal. The defined benefit section of the Scheme is closed to new members. All new members receive accumulation only benefits.

Reconciliation of the present value of the defined benefit obligation

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Opening defined benefit obligation	3,556	3,590
Current service cost	148	153
Interest cost	142	156
Contributions by scheme participants	47	54
Actuarial (gains) / losses	(85)	24
Benefits paid	(1,139)	(328)
Taxes, premiums & expenses paid	(55)	(93)
Closing defined benefit obligation	2,614	3,556

Reconciliation of the fair value of scheme assets

Opening defined benefit obligation	4,144	4,509
Expected return on scheme assets	250	291
Actuarial gains / (losses)	329	(289)
Contributions by scheme participants	47	54
Benefits paid	(1,139)	(328)
Taxes, premiums & expenses paid	(55)	(93)
Closing defined benefit obligation	3,576	4,144

26. DEFINED BENEFIT PENSION PLAN (continued)*Reconciliation of the assets and liabilities recognised in the Statement of Financial Position*

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Defined benefit obligation *	2,614	3,556
Fair value of scheme assets	<u>(3,576)</u>	<u>(4,144)</u>
Net superannuation liability / (asset)	<u>(962)</u>	<u>(588)</u>

* includes contributions tax provision

Expense recognised in the Statement of Comprehensive Income

Service cost **	148	153
Interest cost	142	156
Expected return on assets	<u>(250)</u>	<u>(291)</u>
Superannuation expense / (income)	<u>40</u>	<u>18</u>

* No allowance has been made above for employer contributions for accumulation members or additional employer contributions for defined benefit members.

Amounts recognised in the Statement of Comprehensive Income

Actuarial (gains) / losses	<u>(414)</u>	<u>313</u>
Adjustment for limit on net asset	<u>-</u>	<u>-</u>

Cumulative amount recognised in the Statement of Comprehensive Income

Cumulative amount of actuarial (gains) / losses	<u>2,116</u>	<u>2,513</u>
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Scheme assets

The percentage invested in each asset class at the reporting date:

	Consolidated 2013	Consolidated 2012
Australian Equity	28%	28%
International Equity	29%	28%
Fixed Income	15%	18%
Property	6%	6%
Alternatives / Other	18%	17%
Cash	4%	3%

Actual return on scheme assets

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Actual return on scheme assets	<u>579</u>	<u>2</u>

26. DEFINED BENEFIT PENSION PLAN (continued)*Principal actuarial assumptions at the reporting date*

	Consolidated 2013	Consolidated 2012
Discount rate	4.6% pa	4.6% pa
Expected rate of return on scheme assets	7.0% pa	7.0% pa
Expected salary increase rate	3.5% pa	3.5% pa

Fair value of scheme assets

The fair value of Scheme assets includes no amounts relating to:

- any of the Employer's own financial instruments
- any property occupied by, or other assets used by, the Employer.

Expected rate of return on scheme assets

The expected return on assets assumption is determined by weighting the expected long-term return for each asset class by the target allocation of assets to each asset class and allowing for the correlations of the investment returns between asset classes. The returns used for each asset class are net of investment tax and investment fees.

Historical information

	2013 \$'000	2012 \$'000	2011 \$'000	2010 \$'000	2009 \$'000
PV of defined benefit obligation	2,614	3,556	3,590	3,774	3,712
Fair value of scheme assets	3,576	4,144	4,509	4,775	4,672
(Surplus) / deficit in scheme	(962)	(588)	(919)	(1,001)	(960)
<i>Experience adjustments</i>					
Scheme assets - (gain) / loss	(329)	289	19	(226)	1,382
Scheme liabilities - (gain) / loss	(160)	100	100	9	211

Expected contributions

	2014 \$'000	2013 \$'000	2012 \$'000	2011 \$'000	2010 \$'000
Expected employer contributions	-	-	-	-	-

Nature of asset / liability

The Group has recognised an asset in the Statement of Financial Position in respect of its defined benefit superannuation arrangements. If a surplus exists in the Scheme, the Group may be able to take advantage of it in the form of a reduction in the required contribution rate for both defined benefit (and potentially for defined contribution members), depending on the advice of the Scheme's actuary.

The Employer may at any time by notice to the Trustee terminate its contributions. The Employer has a liability to pay the contributions due prior to the effective date of the notice, but there is no requirement for the Employer to pay any further contributions, irrespective of the financial condition of the Scheme.

27. DERIVATIVE FINANCIAL INSTRUMENTS**(a) Instruments used by the Group****Instruments used by the Association**

Derivative financial instruments are used by the Association solely to hedge economic exposures to movements in interest rates and foreign exchange rates.

At reporting date the Association had loans of \$10m (2012: \$12m) and an Asset Purchase Facility of \$7.705m (2012: \$10m) which were unhedged.

From 1 July 2013 a new hedge contract is effective on \$10m of the loan balance. With \$5m covered by an interest rate swap contract at a fixed interest rate payable of 4.75%, and \$5m covered by an interest rate option which provides interest payable at a cap of 4.25% and a floor of 2.25%.

(i) Interest rate swap – cash flow hedge

The Association had an interest rate swap contract in place throughout the year which expired on 28 June 2013, just before reporting date. Under this contract the Association had a right to receive interest at a variable rate and to pay interest at a fixed rate. The fixed interest rate payable under the interest swap contract was 7.25%.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Movement in interest rate cash flow hedge derivative		
Opening balance	216	66
Charged to cash flow hedge reserve	<u>(216)</u>	<u>150</u>
Closing balance	<u>-</u>	<u>216</u>

(ii) Forward currency contracts – cash flow hedges

The Association did not have any forward currency contracts in place during the year.

Movement in forward currency contract cash flow hedge derivative

Opening balance	-	144
Charged to cash flow hedge reserve	<u>-</u>	<u>(144)</u>
Closing balance	<u>-</u>	<u>-</u>

28. COMMITMENTS AND CONTINGENCIES**(a) Operating lease commitments**

The Group has entered into commercial property leases. These leases have an average life of between one to twelve years. They generally provide the Group with a right of renewal at which time all terms are renegotiated. There are no restrictions placed upon the Group by entering into these leases.

	Consolidated 2013 \$'000	Consolidated 2012 \$'000
Commercial property commitments		
Future minimum rentals payable under non-cancellable operating leases as at 30 June 2013 are as follows:		
Within one year	1,665	1,549
After one year but not more than five years	<u>4,070</u>	<u>3,067</u>
Total minimum lease payments	<u>5,735</u>	<u>4,616</u>
Property, plant and equipment commitments		
Within one year	<u>-</u>	<u>7</u>
	<u>-</u>	<u>7</u>

(b) Finance lease and hire purchase commitments

The Group has entered into finance leases for the New Moon software asset. These leases have terms of renewal but no purchase option and escalation clauses. Renewals are at the option of the specific entity that holds the lease.

	2013 Minimum Payments \$'000	2013 Present value of payments \$'000 (Note 18)
Future minimum rentals payable under finance and hire purchase contracts as at 30 June 2013 are as follows:		
Within one year	2,797	2,430
After one year but not more than five years	<u>5,586</u>	<u>5,275</u>
Total minimum lease payments	<u>8,383</u>	<u>7,705</u>
Less amounts representing finance charges	<u>(678)</u>	<u>-</u>
Present value of minimum lease repayments	<u>7,705</u>	<u>7,705</u>
	Consolidated 2013 \$'000	Consolidated 2012 \$'000

29. CONTINGENT LIABILITY

Bank guarantees provided as security for :

- outstanding workers' compensation claims	882	882
- leasing of retail property at Elizabeth Shopping Centre, Elizabeth	11	-
- leasing of retail property at Hindmarsh Square, Adelaide	<u>208</u>	<u>208</u>
	<u>1,101</u>	<u>1,090</u>

30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk exposures and responses

The Group manages its exposure to key financial risks, including interest rate and currency risk in accordance with the Group's financial risk management policy. The objective of the policy is to support the delivery of the Group's financial targets whilst protecting future financial security.

The Group uses different measures to measure and manage different types of risks to which it is exposed. These include monitoring levels of exposure to interest rate risk and assessments of market forecasts for interest rate and commodity prices. Ageing analysis and monitoring of specific credit allowances are undertaken to manage credit risk, liquidity risk is monitored through the development of future rolling cash flow forecasts.

Primary responsibility for identification and control of financial risk rests with the Investment Committee under the authority of the Board. The Board reviews and agrees policies for managing each of the risks identified below.

Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: Interest rate risk, currency risk and equity risk. Financial instruments affected by market risk include loans and borrowings, deposits, available for sale investments and derivative financial instruments.

(i) Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates. The level of debt is disclosed in note 18.

The Group's approach to minimising interest rate risk is to invest in high quality (minimum of S&P A- or APRA Grade 3), liquid Australian fixed interest and cash and to actively manage the duration and mix of the fixed and variable interest portfolio.

The Group's sensitivity to movements in interest rates in relation to the value of cash, interest bearing investment assets, derivatives and other financial liabilities is shown below:

	2013	2012	Movement in variable %	2013	Equity	2012	Equity
	Exposure at June \$'000	Exposure at June \$'000		Net Profit / (Loss) After Tax \$'000		Net Profit / (Loss) After Tax \$'000	
Cash	16,945	17,469	+1	119	119	122	122
	16,945	17,469	-1	(119)	(119)	(122)	(122)
Deposits in trust account	472	289	+1	3	3	2	2
	472	289	-1	(3)	(3)	(2)	(2)
Short-term deposits	60,774	44,604	+1	425	425	312	312
	60,774	44,604	-1	(425)	(425)	(312)	(312)
Loans	(17,705)	(10,000)	+1	(124)	(124)	(70)	(70)
			-1	124	124	70	70
Deposits in trust account	(472)	(289)	+1	(3)	(3)	(2)	(2)
			-1	3	3	2	2

30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

(ii) Equity price risk

Equity price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market

The portfolio of equity securities are exposed to price risk. A downturn in the equities market could have had a negative impact on the Group's future financial performance. The impact of any significant movement is managed by ensuring that the investment portfolio consists of high-quality holding of Australian and International companies diversified over a wide range of industries.

The Group's sensitivity to movements in equity prices is highlighted below

	2013 Exposure at June \$'000	2012 Exposure at June \$'000	Movement in variable %	2013 Net Profit / (Loss) After Tax \$'000	2012 Equity Net Profit / (Loss) After Tax \$'000	Equity \$'000	Equity \$'000
Australian Equities	74,711	4,442	+10	5,230	5,230	31	31
	74,711	4,442	-10	(5,230)	(5,230)	(31)	(31)
International Equities	4,649	12,108	+10	325	325	85	85
	4,649	12,108	-10	(325)	(325)	(85)	(85)

Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Group's exposure to credit risk relates to its Cash, Trade and Other Receivables, including recoveries and Investments. The credit risk relating to premium receivables arises from the right to cancel the policy. Other claim recoveries are a collection of relatively small amounts against which a substantial impairment provision has been made. The allowance for impairment is assessed by Management in conjunction with actuaries at least annually. Reinsurance recoveries are regularly reviewed by management.

The Group does not hold any credit derivatives to offset its credit exposure. The Group trades only with recognised, creditworthy third parties, and as such collateral is not requested nor is it the Group's policy to securitise its trade and other receivables. Receivable balances are monitored on an on-going basis with the result that the Group's experience of bad debts has not been significant.

It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures including an assessment of their independent credit rating, financial position, past experience and industry reputation. Risk limits are set for each individual customer in accordance with parameters set by the board. These risk limits are regularly monitored.

The credit quality is assessed and monitored as follows:

	AAA \$'000	AA \$'000	A \$'000	Below A \$'000	Not rated \$'000	Total \$'000
2013						
Current						
Cash and cash	-	16,311	194	-	440	16,945
Deposits in trust account	-	472	-	-	-	472
Trade and other receivables	-	211	1	-	63,634	63,846
Financial Assets	19,273	88,141	2,681	-	30,213	140,308
	19,273	105,135	2,876	-	94,287	221,571
Non Current						
Trade and other receivables	-	-	-	-	1,278	1,278
	-	-	-	-	1,278	1,278
2012						
Current						
Cash and cash	17,469	-	-	-	-	17,469
Deposits in trust account	-	-	-	-	289	289
Trade and other receivables	-	-	-	-	55,851	55,851
Financial Assets	23,858	-	-	-	97,901	121,759
	41,327	-	-	-	154,041	195,368
Non Current						
Trade and other receivables	-	-	-	-	1,551	1,551
Financial Assets	-	-	-	-	1,054	1,054
	-	-	-	-	2,605	2,605

30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)**Liquidity risk**

Liquidity risk arises from the financial liabilities of the Group and the Group's subsequent ability to meet their obligations to repay their financial liabilities as and when they fall due. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans and committed available credit lines.

The Group manages its liquidity risk by monitoring the total cash inflows and outflows expected on a monthly basis. The Group has established comprehensive risk reporting covering its operations that reflect expectations of management of the expected settlement of financial assets and liabilities.

The following liquidity risk disclosures reflect all contractually fixed pay-offs repayments and interest resulting from recognised financial liabilities as at 30 June 2013. For the other obligations the respective undiscounted cash flows for the respective upcoming fiscal years are presented. The timing of cash flows for liabilities is based on the contractual terms of the underlying contract. However, where the counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Group can be required to pay. When the Group is committed to make amounts available in instalments, each instalment is allocated to the earliest period in which the Group is required to pay.

The risk implied from the values shown in the table below, reflects a balanced view of cash inflows and outflows of non-derivative financial instruments. Trade payables and other financial liabilities mainly originate from the financing of assets used in the Group's on-going operation. Liquid non-derivative assets comprising cash and receivables are considered in the Group's overall liquidity risk. The Group ensures that sufficient liquid assets are available to meet all the required short-term cash payments.

	1 year or \$'000	1 to 5 yrs \$'000	Over 5 yrs \$'000	Total \$'000
2013				
Liquid Financial Assets				
Cash and cash equivalents	16,945	-	-	16,945
Trade and other receivables	63,845	1,278	-	65,123
Deposits in trust account	472	-	-	472
	81,262	1,278	-	82,540
Financial liabilities				
Trade and other payables	10,719	-	-	10,719
Loan and borrowings	2,797	16,070	-	18,867
Deposits in trust account	472	-	-	472
	13,988	16,070	-	30,058
Net inflow / (outflow)	67,274	(14,792)	-	52,482
2012				
Liquid Financial Assets				
Cash and cash equivalents	17,469	-	-	17,469
Trade and other receivables	55,851	1,551	-	57,402
Deposits in trust account	289	-	-	289
	73,609	1,551	-	75,160
Financial liabilities				
Trade and other payables	11,489	-	-	11,489
Loan and borrowings	15,661	8,392	-	24,053
Deposits in trust account	289	-	-	289
Derivative financial liabilities	216	-	-	216
	27,655	8,392	-	36,047
Net inflow / (outflow)	45,954	(6,841)	-	39,113

30. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)***Fair value***

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial assets and liabilities. There are three primary methods of determining fair value according to the following hierarchy;

Level 1 – quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2 – using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3 – using inputs that have a significant effect on the recorded fair value of the asset or liability that are not based on observable market data

During the financial year ended 30 June 2013, there were no transfers between Level 1 and Level 2 fair value measurements. There has been no change in the assets classified at level 3 or their fair values. The table below summarises the basis for the determination of the fair value of the Group's financial instruments at 30 June 2013 that are measured at fair value after initial recognition:

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
2013				
<i>Financial assets at fair value through profit and loss:</i>				
Listed investments	57,019	-	-	57,019
Debt securities	-	-	-	-
<i>Available for sale investments:</i>				
Listed investments	22,340	-	-	-
Unlisted investments	-	-	175	175
Short term deposits held for reinvestment	-	60,774	-	60,774
	79,359	60,774	175	117,968
2012				
<i>Financial assets at fair value through profit and loss:</i>				
Listed investments	7,827	-	-	7,827
Debt securities	-	52,603	-	52,603
<i>Available for sale investments:</i>				
Listed investments	16,551	-	-	16,551
Unlisted investments	-	-	174	174
Short term deposits held for reinvestment	-	44,604	-	44,604
	24,378	97,207	174	121,759

31. AUDITORS REMUNERATION

The auditor of the Parent is Ernst & Young (Australia)	2013	2012
	\$	\$
<i>Amounts received or due and receivable by Ernst & Young (Australia) for:</i>		
• An audit or review of the financial report of the entity and any other entity in the consolidated group	81,670	73,700
• Other services in relation to the entity and any other entity in the consolidated group		
- Income tax compliance	64,558	69,150
- Assurance related	-	15,000
- Other tax consulting	109,700	74,286
	<hr/> 255,928 <hr/>	<hr/> 232,136 <hr/>
The auditor of RAA Holdings and RAA Insurance is KPMG.		
	\$	\$
<i>Amounts received or due and receivable by KPMG for:</i>		
• An audit or review of the financial report of the entity	90,267	94,525
• Other services in relation to the entity		
- Auditing the APRA Returns	29,230	16,650
- Income tax compliance	-	5,000
- Other Services	21,870	22,326
	<hr/> 141,367 <hr/>	<hr/> 138,501 <hr/>

32. EVENTS AFTER THE REPORTING DATE

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Group, to significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group, in future years.

ROYAL AUTOMOBILE ASSOCIATION OF SOUTH AUSTRALIA INC.

Directors' Declaration

In accordance with a resolution of the directors of the Royal Automobile Association of South Australia Incorporated, we state that:

1. In the opinion of the Directors:

- a) The financial statements and notes of the Association and of the consolidated entity are in accordance with the Associations Incorporation Act 1985, including:
 - (i) Giving a true and fair view of the Association's and consolidated entity's financial position as at 30 June 2013 and of their performance for the year ended on that date.
 - (ii) Complying with Accounting Standards and Constitution of the Association.
- b) There are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.
- c) In accordance with Section 35(5) of the Associations Act 1985, the Directors hereby state that during the financial year ended 30 June 2013;
 - i) a. No officer of the Association
 - b. No firm of which an officer is a member; and
 - c. No body corporate in which an officer has a substantial financial interest,

Has received or become entitled to receive a benefit as a result of a contract between the Officer, firm, or body corporate and the Association except for the following;

Mr PR Siebels, Director of the Association, is a partner of the firm KPMG, which is the auditor of the subsidiary, RAA Insurance Holdings Limited.

Ms ED Perry, Director of the Association, is a partner in EMA Legal, which has provided consulting services at commercial rates to the Association during the year.

- ii) No officer of the Association has received directly or indirectly from the Association any payment or other benefit of a pecuniary value except for the following;

Some Directors of the Association are also Directors of RAA Insurance. This remuneration has been disclosed in note 25 of the preceding Financial Report.

2. This declaration has been made after receiving the declarations required to be made to the directors in accordance with the Associations Incorporation Act 1985 for the financial year ended 30 June 2013.

On behalf of the board



RG Grigg
President



DA Cross
Vice President

Adelaide, 23 September 2013

Independent auditor's report to the members of Royal Automobile Association of South Australia Incorporated

We have audited the accompanying financial report of Royal Automobile Association of South Australia Incorporated (the Association), which comprises the statement of financial position as at 30 June 2013, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration of the consolidated entity comprising the association and the entities it controlled at the year's end or from time to time during the financial year.

Directors' Responsibility for the Financial Report

The directors of the Association are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and with the *Associations Incorporation Act 1985 (South Australia)* and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the Australian professional accounting bodies.

Opinion

In our opinion:

- (a) the financial report presents fairly, in all material respects, the financial position of the consolidated entity as of 30 June 2013, and its financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards and *Associations Incorporation Act 1985 (South Australia)*; and
- (b) the financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.



Ernst & Young
Adelaide
23 September 2013