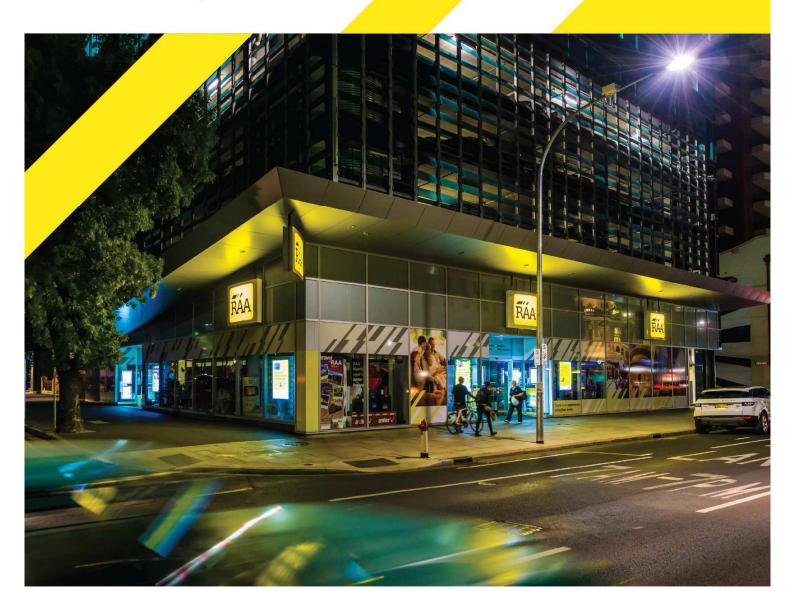
# **RAA** Group

# Financial Report 2014

For the financial year ended 30 June 2014





# **STATEMENT OF COMPREHENSIVE INCOME** For the year ended 30 June 2014

	Note	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Continuing operations Revenue	3a) _	279,116	250,662
Revenue		279,116	250,662
Other Income Share of net profit of associates and joint ventures	3b) 12, 13 _	7,235 330	6,332 154
Total Income	-	286,681	257,148
Expenses Employee benefits Payments to contractors for roadside assistance Cost of sales Depreciation and amortisation Finance costs Insurance claims expense Outwards reinsurance premium expense Other expenses  Total Expenses	4a) 4b) 4c) 23a) 23a) 4d)	(65,545) (14,654) (16,720) (8,573) (639) (109,225) (14,874) (37,522)	(59,934) (14,297) (13,792) (6,271) (1,271) (98,038) (11,956) (33,261)
Operating profit before income tax from continuing operation	ns _	18,929	18,328
Income tax expense	5a) _	(2,965)	(3,043)
Operating profit after tax from continuing operations	-	15,964	15,285
Net profit after tax for the period	-	15,964	15,285
Other comprehensive income Items that may be reclassified subsequently to profit or loss Net fair value gains on financial assets and derivatives Income tax on items of other comprehensive income Items that will not be reclassified subsequently to profit or loss Actuarial gain / (loss) on defined benefit plan Fair value adjustments relating to land and buildings Income tax on items of other comprehensive income	5c) 5c)	2,345 (704) 347 117 (139)	3,266 (980) 498 - (149)
Other comprehensive income for the year net of tax	-	1,966	2,635
Total comprehensive income for the year net of tax	-	17,930	17,920

The Statement of Comprehensive Income is to be read in conjunction with the accompanying Notes to the Financial Statements.

# **STATEMENT OF FINANCIAL POSITION** As at 30 June 2014

As at 30 June 2014		Compolidated	Osmasli data d
	Note	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Current Assets		<b>V</b> 555	<b>4</b> 000
Cash and cash equivalents	6	26,036	16,945
Trade and other receivables	7	71,364	63,845
Inventories	8	2,370	2,205
Deposits in trust account	9	430	472
Other current assets	10	1,247	1,415
Financial assets	11	140,854	140,309
Deferred acquisition costs	23c) _	3,817	3,613
Total Current Assets	_	246,118	228,804
Non-Current Assets			
Trade and other receivables	7	1,401	1,278
Pension asset	26	1,276	1,038
Financial assets	11	45	-
Investments in associates	13	3,538	3,538
Property, plant and equipment	14	51,126	53,238
Intangible assets	15	41,255	33,138
Goodwill	16	58,254	58,254
Deferred tax asset	5c) _	5,141	4,279
Total Non-Current Assets	<u>-</u>	162,036	154,763
Total Assets	_	408,154	383,567
Current Liabilities			
Trade and other payables	17	12,925	10,719
Unearned income	18	114,431	106,910
Interest bearing loans and borrowings	19	-	2,430
Deposits in trust account	9	430	472
Provisions	20	11,049	10,699
Current tax liability		2,320	3,938
Outstanding claims liability	23d) _	35,871	30,351
Total Current Liabilities	_	177,026	165,519
Non-Current Liabilities			
Interest bearing loans and borrowings	19	10,157	15,326
Provisions	20	1,462	1,462
Deferred tax liability	5c)	13,817	12,901
Outstanding claims liability	23d) _	137	734
Total Non-Current Liabilities	_	25,573	30,423
Total Liabilities	_	202,599	195,942
Net Assets	_	205,555	187,625
Equity			
Retained earnings	21	151,140	134,933
Reserves	22 _	54,415	52,692
Total Equity	_	205,555	187,625

The Statement of Financial Position is to be read in conjunction with the accompanying Notes to the Financial Statements.

## STATEMENT OF CHANGES IN EQUITY

For the year ended 30 June 2014

	Asset Revaluation Reserve	Net Unrealised Gains Reserve	Unrealised Capital Reserve on RAAI Acquisition	Cash Flow Hedge Reserve	Retained Earnings	Total
	(Note 22) \$'000	(Note 22) \$'000	(Note 22) \$'000	\$'000	(Note 21) \$'000	\$'000
At 1 July 2012	15,203	882	34,473	(153)	119,300	169,705
Profit for the period	-	-	_	-	15,285	15,285
Prior year adjustments	-	-	-	-	58	58
Other comprehensive income		2,134		153	290	2,577
Total comprehensive income	<u>-</u>	2,134		153	15,633	17,920
At 30 June 2013	15,203	3,016	34,473	-	134,933	187,625
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At 1 July 2013	15,203	3,016	34,473		134,933	187,625
Profit for the period		_		_	15,964	15,964
Other comprehensive income	82	1,641	-	-	243	1,966
Total comprehensive income	82	1,641		-	16,207	17,930
At 30 June 2014	15,285	4,657	34,473	<u>-</u>	151,140	205,555

## STATEMENT OF CASH FLOWS

For the year ended 30 June 2014

•		Consolidated 2014	Consolidated 2013
	Note	\$'000	\$'000
Cash flows from operating activities			
Receipts from members and customers (inclusive of GST)		338,693	303,091
Payments to suppliers and employees (inclusive of GST) Interest paid		(313,374)	(280,734) (1,271)
Interest paid Interest received		(639) 4,313	4,273
Rental income received		4,313 98	4,273
Income tax paid		(5,371)	(1,725)
Net cash from operating activities	6	23,720	23,720
Cash flows from investing activities			
Proceeds from sale of fixed assets and intangibles		521	488
Proceeds from the sale of investments		14,587	70,136
Distributions received Dividends received		580 912	896 870
Purchase of fixed assets and intangibles		(15,563)	(6,923)
Purchase of financial assets		(7,887)	(85,679)
Net cash used in investing activities		(6,850)	(20,212)
Cash flows from financing activities			
Loans to related parties		(124)	<del>-</del>
Proceeds from borrowings		50 (7.705)	50
Repayment of finance leases		(7,705)	(4,082)
Net cash from / (used in) financing activities		(7,779)	(4,032)
Net increase / (decrease) in cash		9,091	(524)
Cash and cash equivalents at beginning of the year		16,945	17,469
Cash and cash equivalents at the end of the year	6	26,036	16,945

## NOTES TO THE FINANCIAL STATEMENTS

## For the year ended 30 June 2014

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial report of the Royal Automobile Association of South Australia Inc. (the Association) for the year ended 30 June 2014 was authorised for issue in accordance with a resolution by the directors on 22 September 2014.

The Association is an incorporated association domiciled in Australia. The address of the Association's registered office is 101 Richmond Road, Mile End, South Australia, 5031.

## (a) Basis of preparation

The financial report is a general purpose financial report, which has been prepared in accordance with the *Associations Incorporation Act South Australia 1985*, Australian Accounting Standards and other authoritative pronouncements of the Australian Accounting Standards Board. The financial report has been prepared on the basis that the entity is for-profit.

The financial report complies with Australian Accounting Standards as issued by the Australian Accounting Standards Board and International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board.

The financial report has been prepared on the basis of historical cost, except for land and buildings, derivative financial instruments and available-for-sale financial assets, contingent considerations and non-cash distribution liability that have been measured at fair value. Cost is based on the fair values of the consideration given in exchange for assets.

The financial report is presented in Australian dollars and all values are rounded to the nearest thousand dollars [\$'000], unless otherwise stated. Where appropriate, amounts shown for prior periods have been reclassified to facilitate comparison.

The significant accounting policies adopted are stated in order to assist in a general understanding of the financial report. These policies have been consistently applied, unless otherwise stated.

Accounting policies are applied in a manner which ensures that the resulting financial information satisfies the concepts of relevance and reliability, thereby ensuring that the substance of the underlying transactions or other events is reported.

#### (b) Basis of consolidation

The consolidated financial statements comprise the financial statements of the Association (the Parent) and its subsidiaries (the Group) as at 30 June 2014. Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the subsidiairies and has the ability to affect those returns through its power over the subsidiary. Specifically, the Group controls a subsidiary if and only if the Group has:

- Power over the subsidiary (i.e existing rights that give it the current ability to direct the relevant activities of the subsidiary)
- Exposure, or rights, to variable returns from its involvement with the subsidiary, and
- The ability to use its power over the subsidiary to affect its returns

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an subsidiary including:

- The contractual arrangement with the other vote holders of the subsidiary
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included in the statement of comprehensive income from the date the Group gains or ceases control.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the Parent of the Group. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transaction between members of the Group are eliminated on consolidation.

## (c) New accounting standards and interpretation

(i) Changes in accounting policy and disclosures.

The accounting policies adopted are consistent with those of the previous financial year except as follows:

The Group has adopted the following new and amended Australian Accounting Standards and AASB Interpretations as of 1 July 2013:

Reference	Title	Application date of standard	Application date for Group	Impact
AASB 10	Consolidated Financial Statements  AASB 10 establishes a new control model that applies to all entities. It replaces parts of AASB 127 Consolidated and Separate Financial Statements dealing with the accounting for consolidated financial statements and UIG-112 Consolidation - Special Purpose Entities.  The new control model broadens the situations when an entity is considered to be controlled by another entity and includes new guidance for applying the model to specific situations, including when acting as a manager may give control, the impact of potential voting rights and when holding less than a majority voting rights may give control.	1 January 2013	1 July 2013	No Impact The Group has reviewed all related party relationships and has assessed that the new control model does not change any current related party relationships.
AASB 11	Joint Arrangements  AASB 11 replaces AASB 131 and UIG-113. AASB 11 uses the principle of control in AASB 10 to define joint control, and therefore whether joint control exists may change. In addition it removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, accounting for a joint arrangement is dependent on the nature of the rights and obligations arising from the arrangement. Joint operations that give the venturers a right to the underlying assets and obligations themselves is accounted for by recognising the share of those assets and obligations. Joint ventures that give the venturers a right to the net assets is accounted for using the equity method.	1 January 2013	1 July 2013	No Impact The Group has reviewed all joint arrangement relationships and has assessed that the new control model does not change any current joint arrangement relationships.
AASB 12	Disclosure of Interests in Other Entities  AASB 12 includes all disclosures relating to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. New disclosures have been introduced about the judgement made by management to determine whether control exists, and to require summarised information about joint arrangements, associates, structured entities and subsidiaries with non-controlling interests.	1 January 2013	1 July 2013	No Impact The Group already discloses all interests in other entities
AASB 13	Fair Value Measurement  AASB 13 establishes a single source of guidance for determining the fair value of assets and liabilities. AASB 13 does not change when an entity is required to use fair value, but rather, provides guidance on how to determine fair value when fair value is required or permitted. Application of this definition may result in different fair values being determined for the relevant assets.  AASB 13 also expands the disclosure requirements for all assets or liabilities carried at fair value. This includes information about the assumptions made and the qualitative impact of those assumptions on the fair value determined.	1 January 2013	1 July 2013	Impact The Group reviewed the guidance supplied and concluded that the same fair values would be reached. The Group included additional disclosure information to meet the criteria of AASB13 however it is considered this will have minimal impact.
AASB 119	Employee Benefits  The main change introduced by this standard is to revise the accounting for defined benefit plans. The amendment removes the options for accounting for the liability, and requires that the liabilities arising from such plans is recognised in full with actuarial gains and losses being recognised in other comprehensive income. It also revised the method of calculating the return on plan assets.  The revised standard changes the definition of short-term employee benefits. The distinction between short-term and other long-term employee benefits is now based on whether the benefits are expected to be settled wholly within 12 months after the reporting date.  Consequential amendments were also made to other standards via AASB 2011-10.	1 January 2013	1 July 2013	Impact The changes in AASB 119 impact the way the Group account for their defined benefit plan. The Group adopted the new standard for the year ending 30 June 2014, and amended the 30 June 2013 comparative at this time. All appropriate disclosures have been included at Note 26.

## (ii) Accounting standards and interpretations issued by not yet effective

Australian Accounting Standards and Interpretations that have recently been issued or amended but are not yet effective have not been adopted by the Group for the annual reporting period ending 30 June 2014. These are outlined below.

Reference	Title	Application date of standard	Application date for Group	Summary	Impact
AASB 2012-3	Amendments to Australian Accounting Standards - Offsetting Financial Assets and Financial Liabilities	1 January 2014	1 July 2014	AASB 2012-3 adds application guidance to AASB 132 Financial Instruments: Presentation to address inconsistencies identified in applying some of the offsetting criteria of AASB 132, including clarifying the meaning of "currently has a legally enforceable right of set-off" and that some gross settlement systems may be considered equivalent to net settlement.	No Impact The Group is not impacted by these amendments
AASB 9 / IFRS 9	Financial Instruments	1 January 2018	1 July 2018	On 24 July 2014 The IASB issued the final version of IFRS 9 which replaces IAS 39 and includes a logical model for classification and measurement, a single, forward-looking 'expected loss' impairment model and a substantially-reformed approach to hedge accounting.	Alternative treatment will be required for all available-for-sale instruments. The Group is not impacted by these amendments until 2018
AASB 2013-3	Amendments to AASB 136 – Recoverable Amount Disclosures for Non-Financial Assets	1 January 2014	1 July 2014	AASB 2013-3 amends the disclosure requirements in AASB 136 <i>Impairment of Assets</i> . The amendments requires additional information about the fair value measurement when the recoverable amount of impaired assets is based on fai value less costs of disposal.	Additional disclosure will be included if the recoverable amount is based on FV less cost of disposal
AASB 1031	Materiality	1 January 2014	1 July 2014	The revised AASB 1031 is an interim standard that cross-references to other Standards and the Framework (issued December 2013) that contain guidance on materiality. AASB 1031 will be withdrawn when references to AASB 1031 in all Standards and Interpretations have been removed.	No Impact The Group is not impacted by these amendments as materiality is followed
AASB 2013-9	Amendments to Australian Accounting Standards – Conceptual Framework, Materiality and Financial Instruments	Part B - 1 January 2014 Part C -1 January 2015	1 July 2014 1 July 2015	Part B makes amendments to particular Australian Accounting Standards to delete references to AASB 1031 and also makes minor editorial amendments to various other standards. Part C makes amendments to a number of Australian Accounting Standards, including incorporating Chapter 6 Hedge Accounting into AASB 9 Financial Instruments.	No Impact The Group is not impacted by these amendments
Amendments to IAS 16 and IAS 38	Clarification of Acceptable Methods of Depreciation and Amortisation (Amendments to IAS 16 and IAS 38)	1 January 2016	1 July 2016	IAS 16 and IAS 38 both establish the principle for the basis of depreciation and amortisation as being the expected pattern of consumption of the future economic benefits of an asset. The IASB has clarified that the use of revenue-based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset.	No Impact As these were not adopted by AASB, they will not be adopted by the Group at this stage.
IFRS 15	Revenue from Contracts with Customers	1 January 2017	1 July 2017	IFRS 15 establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers.	No Impact As these were not adopted by AASB, they will not be adopted by the Group at this stage.

## (d) Business combinations

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interest in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition related costs are expensed as incurred and included in other expenses.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

Any contingent consideration to be transferred by the acquirer will be recognised at fair value at the acquisition date. Contingent consideration classified as an asset or liability that is a financial instrument and within the scope of AASB 139 Financial Instruments: Recognition and Measurement, is measured at fair value with changes in fair value recognised either in profit or loss or as a change to other comprehensive income. If the contingent consideration is not within the scope of AASB 139, it is measured in accordance with the appropriate AASB. Contingent consideration that is classified as equity is not remeasured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest, and any previous interest held, over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in profit or loss. After initial recognition, goodwill is measured at cost less any accumulated impairment losses (refer Note 1(o), Goodwill).

#### (e) Investments in associates and joint ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the associate, but is not control or joint control over those policies.

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's investments in its associates and joint ventures are accounted for using the equity method of accounting in the consolidated financial statements and at cost in the Parent.

Under the equity method, investments in the associates or joint ventures are carried in the consolidated Statement of Financial Position at cost plus post-acquisition changes in the Group's share of net assets of the associates. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortised nor individually tested for impairment.

The statement of comprehensive income reflects the Group's share of the profits or losses of the associate or joint venture. Any change in OCI of those associates is presented as part of the Group's OCI. When there has been a change recognised directly in the equity of the associate or joint venture, the Group recognises its share of any changes in the statement of changes in equity. Unrealised gains and losses resulting from transactions between the Group and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The reporting dates of the associates or joint ventures are the same as the Group. The accounting policies of associates or joint ventures conform to those used by the Group for like transactions and events in similar circumstances.

After application of the equity method, the Group determines whether it is necessary to recognise an impairment loss on its investment in its associate or joint venture. At each reporting date, the Group determines whether there is evidence that the investment in the associate or joint venture is impaired. If such evidence exists, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate or joint venture and its carrying value, and then recognises the loss in the statement of comprehensive income.

Upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognises any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognised in the statement of comprehensive income.

### (f) Revenue recognition

Revenue is recognised and measured at the fair value of the consideration received or receivable to the extent it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

As can be seen in Note 23(a) the results of "total net earned premium" and "total net incurred claims" are captured to recognise the insurance contribution at a gross level, the two revenue levels of "total premium revenue" and "reinsurance and other recoveries revenue", and the two expense levels of "outwards reinsurance premium expense" and "claims expense" are now captured separately.

The following specific recognition criteria must also be met before revenue is recognised:

#### Sale of goods

Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have transferred to the customer, usually on delivery of the goods.

#### Rendering of services

Revenue from rendering of services is recognised by reference to the stage of completion of a contract or contracts at reporting date or at the time of completion of the contract and billing to the customer. When the contract outcome cannot be measured reliably, revenue is recognised only to the extent of the expenses recognised that are recoverable.

The proportion of revenue not at the reporting date is recognised as a liability in the statement of financial position.

#### Interest revenue

Revenue is recognised as interest accrues using the effective interest rate method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

#### Dividends

Revenue is recognised when the Group's right to receive the dividend is established.

#### Rental revenue

Rental revenue is accounted for on a straight-line basis over the lease term. Contingent rental income is recognised as income in the periods in which it is earned. Lease incentives granted are recognised as an integral part of the total rental income.

## (g) Income tax and other taxes

Income tax on the Statement of Comprehensive Income for the year comprises current and deferred tax. Income tax is recognised in the profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

#### Current Income tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities based on the current period's taxable income. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

#### Deferred Income tax

Deferred income tax is provided on all temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred income tax liabilities are recognised for all taxable temporary differences except:

When the deferred income tax liability arises from the initial recognition of goodwill or of an asset or liability in a
transaction that is not a business combination and that, at the time of the transaction, affects neither the accounting
profit nor taxable profit or loss.

When the taxable temporary difference is associated with investments in subsidiaries, associates or interests in
joint ventures, and the timing of the reversal of the temporary difference can be controlled and it is probable that the
temporary difference will not reverse in the foreseeable future.

Deferred income tax assets are recognised for all deductible temporary differences, carry-forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carry-forward of unused tax credits and unused tax losses can be utilised, except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial
  recognition of an asset or liability in a transaction that is not a business combination and, at the time of the
  transaction, affects neither the accounting profit nor taxable profit or loss.
- When the deductible temporary difference is associated with investments in subsidiaries, associates or interests in
  joint ventures, in which case a deferred tax asset is only recognised to the extent that it is probable that the
  temporary difference will reverse in the foreseeable future and taxable profit will be available against which the
  temporary difference can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset only if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets and liabilities relate to the same taxable entity and the same taxation authority.

#### Tax consolidation legislation

The Association and its wholly-owned Australian controlled entities elected to be taxed as a single entity under the tax consolidation regime with effect from 1 July 2003.

The measurement and disclosure of deferred tax assets and liabilities is performed in accordance with the principles in AASB 112 "Income taxes" and on a standalone basis under UIG 1052 "Tax consolidation accounting."

The head entity, the Association, and the wholly owned tax consolidated entities account for their own current and deferred tax amounts. The Association recognises the current tax liabilities (or assets) and the deferred tax assets arising from unused tax losses and unused tax credits assumed from controlled entities in the tax consolidated group.

The members of the tax consolidated group have entered into a tax funding arrangement which sets out the funding obligations of each entity in respect of tax amounts. Assets or liabilities arising under tax funding agreements with the tax consolidated entities are recognised as amounts receivable from or payable to other entities in the Group. Details of the tax funding agreement are disclosed in Note 5.

Any difference between the amounts assumed and amounts receivable or payable under the tax funding agreement are recognised as a contribution to (or distribution from ) wholly-owned tax consolidated entities.

#### Goods and services tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except:

- When the GST incurred on a purchase of goods and services is not recoverable from the taxation authority, in which case the GST is recognised as part of the cost of acquisition of the asset or as part of the expense item as applicable
- Receivables and payables, which are stated with the amount of GST included

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of payables in the Statement of Financial Position.

Cash flows are included in the Statement of Cash Flows on a gross basis and the GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the taxation authority is classified as part of operating cash flows.

## (h) Cash and cash equivalents

Cash and cash equivalents in the Statement of Financial Position comprise cash at bank and on hand and short term deposits generally with a maturity of three months or less.

For the purposes of the Statement of Cash Flows, cash and cash equivalents consist of cash and cash equivalents as defined above.

#### (i) Trade and other receivables

Trade receivables, which generally have 30-60 day terms, are recognised initially at fair value and subsequently measured at amortised cost using the effective interest rate method, less an allowance for impairment. Collectability of trade receivables is reviewed on an on-going basis at an operating level. Individual debts that are known to be uncollectible are written off when identified.

An impairment provision is recognised when there is objective evidence that the Group will not be able to collect the receivable. Financial difficulties of the debtor, default payments or debts more than 60 days overdue are considered objective evidence of impairment. The amount of the impairment loss is the receivable carrying amount compared to the present value of estimated future cash flows, discounted at the original effective interest rate. Due to the short term nature of these receivables, the carrying value is assumed to approximate their fair value. The maximum exposure to credit risk is the fair value of receivables.

## (j) Inventories

Inventories are valued at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs to make the sale. Inventories are accounted for on a first in, first out basis.

#### (k) Prepayments

Prepayments are recognised as an asset at reporting date as they represent rights to receive services in the future. Common prepayments include software maintenance agreements and subscriptions.

## (I) Property, plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any accumulated impairment losses. Such cost includes the cost of replacing parts that are eligible for capitalisation when the cost of replacing the parts is incurred. Similarly, when each major inspection is performed, its cost is recognised in the carrying amount of the plant and equipment as a replacement only if it is eligible for capitalisation. All other repairs and maintenance are recognised in profit or loss as incurred.

Land and buildings are measured at fair value, less accumulated depreciation on buildings and less any impairment losses recognised after the date of the revaluation. Depreciation is calculated on a straight line basis over the estimated useful life of the specific assets.

The depreciation rates used for each class of assets are as follows:

- Land not depreciated
- Buildings 2%
- Plant and equipment 2.5-50%
- Motor vehicles 15%
- Furniture and fittings 2.5-50%
- Leasehold improvements 10-50%

The assets residual values, useful lives and amortisation methods are reviewed, and adjusted if appropriate, at each financial year end.

## Revaluations of land and buildings

Land and buildings are measured on the fair value basis. Fair value is determined on the basis of an independent valuation prepared by external valuation experts, and determined on market based evidence by appraisal, and does not take capital gains tax into account. The fair values are recognised in the financial statements of the Group, and are reviewed at the end of each reporting period to ensure that the carrying value of land and buildings is not materially different from their fair values.

Any revaluation increment is credited to the asset revaluation reserve included in equity, except to the extent that it reverses a revaluation decrement for the same asset previously recognised in profit or loss, in which case the increment is recognised in profit or loss. Any revaluation decrement is recognised in profit or loss, except to the extent that is offsets a previous revaluation increment for the same asset, in which case the decrement is debited directly to the asset revaluation reserve to the extent of the credit balance existing in the revaluation reserve for that asset. Any accumulated depreciation as at the revaluation date is eliminated against the gross carrying amounts of the assets and the net amounts are restated to the revalued amounts of the assets.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the Statement of Comprehensive Income. Upon disposal or derecognition, any revaluation reserve relating to the particular asset being sold is transferred to retained earnings.

#### Derecognition

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

## (m) Intangibles

Intangible assets acquired separately or in a business combination are initially measured at cost. The cost of an intangible asset acquired in a business combination is its fair value as at the date of acquisition. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment. Internally generated intangible assets, excluding capitalised development costs, are not capitalised and expenditure is recognised in profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised over the useful life and tested for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation of an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for prospectively by changing the amortisation period or method, as appropriate, which is a change in accounting estimate. The amortisation expense on intangible assets with finite lives is recognised in the Statement of Comprehensive Income.

Intangible assets with indefinite useful lives are tested for impairment annually either individually or at the cash-generating unit level. Such intangibles are not amortised. The useful life of an intangible asset with an indefinite life is reviewed each reporting period to determine whether indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is accounted for as a change in an accounting estimate and is thus accounted for on a prospective basis.

## (n) Impairment of non-financial assets other than goodwill and indefinite life intangibles

Non-financial assets other than goodwill and indefinite life intangibles are tested for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable.

The Group conducts an annual review of asset values to assess for any indicators of impairment. External factors, such as changes in expected future processes, technology and economic conditions, are also monitored to assess for indicators of impairment. If any indication of impairment exists, an estimate of the asset's recoverable amount is calculated.

An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount. Recoverable amount is the higher of an asset's fair value less costs of disposal and value in use. For the purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash inflows that are largely independent of the cash inflows from other assets or groups of assets (cash-generating units).

#### (o) Goodwill

Goodwill acquired in a business combination is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the fair value of the net assets acquired is in excess of the aggregate consideration transferred, the gain is recognised in profit or loss.

After initial recognition, goodwill is measured at cost less any accumulated impairment. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units. Each unit to which the goodwill is allocated represents the lowest level within the entity at which the goodwill is monitored for internal management purposes.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash generating units), to which the goodwill relates. The Group performs its impairment testing as at 30 June each year using discounted cash flows under the value in use methodology. Further details on the methodology and assumptions used are outlined in note 16, Goodwill.

Where goodwill has been allocated to a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the disposed operation is included in the carrying amount of the operation when determining the gain or loss on disposal. Goodwill disposed in these circumstances is measured based on the relative values of the disposed operation and the portion of the cash-generating unit retained.

Impairment recognised for goodwill is not subsequently reversed.

## (p) Financial assets

## Initial Recognition and measurement

Financial assets are classified at initial recognition, as either financial assets at fair value through profit or loss, loans and receivables, available-for-sale financial assets, or as derivatives designated as hedging instruments in an effective hedge, as appropriate. The classification depends on the purpose for which the investments were acquired.

Financial assets are recognised initially at fair value, plus, in the case of assets not at fair value through profit or loss, directly attributable transaction costs.

All regular way purchases and sales of financial assets are recognised on the trade date i.e. the date that the Group commits to purchase the asset. Regular way purchases or sales are purchases or sales of financial assets under contracts that require delivery of the assets within the period established generally by regulation or convention in the market place

#### Subsequent measurement

#### (i) Financial assets at fair value through profit or loss

Financial assets classified as held for trading are included in the category "financial assets at fair value through profit or loss". Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term with the intention of making a profit. Derivatives are also classified as held for trading unless they are designated as effective hedging instruments. Gains or losses on financial assets held for trading are recognised in profit or loss and the related assets are classified as current assets in the statement of financial position.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are carried at amortised cost using the effective interest rate method. Gains or losses are recognised in profit or loss when the loans and receivables are derecognised or impaired. These are included in current assets, except for those with maturities greater than 12 months after balance sheet date, which are classified as non-current.

#### (iii) Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets, principally equity securities, which are designated as available-for-sale or are not classified as any of the two preceding categories. After initial recognition available-for sale financial assets are measured at fair value with gains or losses being recognised as a separate component of equity until the investment is derecognised or until the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is recognised in profit or loss.

The fair values of investments that are actively traded in organised financial markets are determined by reference to quoted market bid prices at the close of business on the reporting date. For investments with no active market, fair values are determined using valuation techniques. Such techniques include: using recent arm's length market transactions; reference to the current market value of another instrument that is substantially the same; discounted cash flow analysis; and option pricing models, making as much use of available and supportable market data as possible and keeping judgemental inputs to a minimum.

## Derecognition

Financial assets are derecognised when the right to receive cash flows from the financial assets has expired or when the Group transfers substantially all of the risks and rewards of the financial assets. If the Group neither retains nor transfers substantially all of the risks and rewards, it derecognises the asset if it has transferred control of the assets.

## (q) Deferred acquisition costs

Acquisition costs incurred in obtaining general insurance contracts are deferred and recognised as assets where they can be reliably measured and where it is probable that they will give rise to earned premium revenue that will be recognised in the Statement of Comprehensive Income in subsequent reporting periods.

#### (r) Pensions and other post-employment benefits

The defined benefit pension plan requires contributions to be made to a separately administered fund. The cost of providing benefits under the defined benefit plan is determined using the projected unit credit actuarial valuation method.

Re-measurements, comprising of actuarial gains and losses, the effect of the asset ceiling, excluding net interest (not applicable to the Group) and the return on plan assets (excluding net interest), are recognised immediately in the statement of financial position with a corresponding debit or credit to retained earnings through OCI in the period which they occur. Remeasurements are not reclassified to profit or loss in subsequent periods.

Past service costs are recognised in the statement of comprehensive income on the earlier of the date of the plan amendment or curtailment, and the date that the Group recognises restructuring-related costs.

Net interest is calculated by applying the discount rate to the net defined benefit liability or asset. The Group recognises the following changes in the net defined benefit obligation under employee benefits expense in the profit or loss:

- Service costs comprising current service costs, past-service costs, gains and losses on curtailments and non-routine settlements
- Net interest expense or income.

#### (s) Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfilment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

#### Group as a lessee

Finance leases, which transfer to the Group substantially all the risks and benefits incidental to the ownership of the leased item, are capitalised at the inception of the lease at the lower of fair value of the leased asset or the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are recognised as an expense in profit or loss.

Capitalised leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Operating lease payments are recognised as an expense in the Statement of Comprehensive Income on a straight-line basis over the lease term. Operating lease incentives are recognised as a liability when received and subsequently reduced by allocating lease payments between rental expense and reduction of the liability.

## (t) Trade and other payables

Trade payables and other payables are carried at amortised cost and due to their short term nature are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 days of recognition.

## (u) Interest-bearing loans and borrowings

All loans and borrowings are initially recognised at the fair value of the consideration received less directly attributable transaction costs. After initial recognition, interest bearing loans and borrowings are subsequently measured at amortised cost using the effective interest method. Fees paid on the establishment of loan facilities that are yield related are included as part of the carrying amount of the loans and borrowings.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

#### Borrowing costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised as part of the cost of that asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds. The Group does not currently hold qualifying assets but, if it did, the borrowing costs directly associated with this asset would be capitalised (including any other associated costs directly attributable to the borrowing and temporary investment income earned on the borrowing).

## (v) Provisions and employee benefits

As at 30 June 2014, the Group had 763 (2013:777) full time equivalent employees.

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

When the Group expects some or all of a provision to be reimbursed, for example under an insurance contract, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Statement of Comprehensive Income net of any reimbursement.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the reporting date. The discount rate used to determine the present value reflects current market assessments of time value of money and the risks specific to the liability.

#### Employee leave benefits

#### (i) Wages, salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in respect of employees' services up to the reporting date. They are measured at the amounts expected to be paid when the liabilities are settled.

## (ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures, and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currencies that match, as closely as possible, the estimated future cash outflows.

## Workers' compensation

The Group is a self-insurer for workers' compensation claims. A claims incurred expense and a provision for outstanding claims has been recognised in the financial statements. The provision for outstanding claims has been actuarially assessed by reviewing individual claim files and estimating unnotified claims using statistics based on past experience and trends.

Outstanding claims have been discounted to present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the timing of claim payments. Refer to Note 28 for contingent liability relating to bank guarantee provided as security for outstanding claims.

## (w) Outstanding Claims Liability

The liability for outstanding claims is measured as the central estimate of the present value of the expected future payments for claims incurred at the reporting date under general insurance contracts, with an additional risk margin to allow for the inherent uncertainty in the central estimate. The liability is measured based on advice / valuation of the appointed actuary, Finite.

Claims handling costs include costs that can be associated directly with individual claims, such as legal and other professional fees, and costs that can only be indirectly associated with individual claims, such as claims administration costs.

## 2. SIGNIFICANT ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements and estimates on historical experience and on other various factors it believes to be reasonable under the circumstances, the result of which form the basis of the carrying values of assets and liabilities that are not readily apparent from other sources. Management has identified the following critical accounting policies for which significant judgements, estimates and assumptions are made. Actual results may differ from these estimates under different assumptions and conditions and may materially affect financial results or the financial position reported in future periods. Further details of the nature of these assumptions and conditions may be found in the relevant notes to the financial statements.

#### (i) Significant accounting judgements

Impairment of non-financial assets other than goodwill and indefinite life intangibles

The Group assesses impairment of all assets at each reporting date by evaluating conditions specific to the Group and to the particular asset that may lead to impairment. These include product and manufacturing performance, technology, economic and political environments and future product expectations. If an impairment trigger exists the recoverable amount of the asset is determined.

#### **Taxation**

The Group's accounting policy for taxation requires management's judgement as to the types of arrangements considered to be a tax on income in contrast to an operating cost. Judgement is also required in assessing whether deferred tax assets and certain deferred tax liabilities are recognised on the Statement of Financial Position. Deferred tax assets, including those arising from unrecouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Deferred tax liabilities arising from temporary differences in investments, are recognised unless repatriation of retained earnings can be controlled and are not expected to occur in the foreseeable future. Assumptions about the generation of future taxable profits and repatriation of retained earnings depend on management's estimates of future cash flows. These depend on estimates of future production and sales volumes, operating costs, restoration costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation. These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the Statement of Financial Position and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the Statement of Comprehensive Income.

#### (ii) Significant accounting estimates and assumptions

#### Valuation of investments

The Group's investments in listed and unlisted securities are classified as "available-for-sale" investments with movements in fair value recognised directly in equity and investments at "fair value through profit and loss" with movements in fair value recognised in the Statement of Comprehensive Income. The fair value of listed shares has been determined by reference to published price quotations in an active market.

Impairment of goodwill and intangibles with indefinite useful lives

The Group determines whether goodwill and intangibles with indefinite useful lives are impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating units, using a value in use discounted cash flow methodology, to which the goodwill and intangibles with indefinite useful lives are allocated. Impairment of \$2 million has been recognised for the 2014 financial year (2013: nil).

3. INCOME	Note	Consolidated 2014 \$'000	Consolidated 2013 \$'000
(a) Revenue			
Subscriptions and entrance fees		59,245	57,028
Insurance premium revenue	23a)	156,607	139,895
Reinsurance and other recoveries revenue	23a)	20,009	17,709
Sales of goods		26,281	22,952
Rendering of services		7,531	6,775
Interest		733	682
Commission		3,623	3,706
Sundry income		4,371	1,230
Advertising revenue from SA Motor		666	599
Rental income		50	86
		279,116	250,662
(b) Other Income			
Investment distributions		6,300	6,158
Realised / unrealised gains on disposal of investments		680	-
Net gain / (loss) on disposal of non-current assets		255	174
		7,235	6,332

4. EXPENSES	Consolidated 2014 \$'000	Consolidated 2013 \$'000
(a) Employee Benefits	22.422	FF 000
Salaries, wages and allowances	60,429	55,260
Superannuation Guarantee	5,116	4,674
	65,545	59,934
(b) Depresiation Impairment and Americation		
(b) Depreciation, Impairment and Amortisation Depreciation of property, plant and equipment	4,012	3,772
Impairment of intangibles	2,000	3,772
Amortisation of intangibles	2,561	2,499
•		<u> </u>
	8,573	6,271
(c) Finance costs		
Bank loans	639	1,271
		4.074
	639	1,271
(d) Other expenses		
Bad debts written off, net of recoveries	186	144
Banking and credit card charges	1,454	1,337
Building maintenance	714	654
Commission paid to agents	1,836	1,644
Consultants & solicitors fees	3,440	2,193
Fleet expenses	1,204	1,192
Investment fund expenses	542	450
Office and computer supplies	3,721	3,423
Other expenditure	3,057	1,854
Postages and freight	1,800	1,928
Promotional and public issues	7,100	6,820
Rates, insurance and utility expenses	1,797	1,741
Rent paid on operating leases	1,230	1,168
SA Motor magazine production costs	965	994
Staff related costs	6,659	5,948
Telephone charges	1,817	1,571
Unrealised loss on the market value of investments	<u>-</u>	200
	37,522	33,261

5. INCOME TAX	Consolidated 2014 \$'000	Consolidated 2013 \$'000
(a) Income tax expense / (benefit)		
Current income tax	5,087	4,702
Deferred income tax	(1,369)	(461)
Prior year under / (over) provision	(753)	(1,198)
	2,965	3,043
Deferred income tax expense / (benefit) included in income tax exper	nse comprises:	
Decrease / (increase) in deferred tax charged directly to equity	(843)	(1,129)
Decrease / (increase) in deferred tax assets	(862)	(245)
(Decrease) / increase in deferred tax liabilities	916	1,737
	(789)	363

# (b) Numerical reconciliation between aggregate tax expense recognised in the statement of comprehensive income and the tax expense calculated per the statutory income tax rate

A reconciliation between tax expense and the product of accounting profit before income tax multiplied by the Group's applicable income tax rate is as follows:

Accounting profit / (loss) before income tax	18,929	18,328
Income tax expense / (benefit) at 30% (2013: 30%)	5,679	5,498
Net income not assessable due to mutual activities	(1,865)	(1,195)
Expenditure not allowable for income tax purposes	34	36
Rebates	(220)	(139)
Franking credits	66	42
Assessable income not included		
Equity share of associate's profits	24	-
Other items	-	(1)
Prior year under / (over) provision	(753)	(1,198)
Aggregate income tax expense	2,965	3,043

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
<ul> <li>5. INCOME TAX (continued)</li> <li>(c) Recognised deferred tax assets and liabilities</li> <li>(i) Amounts recognised directly in equity</li> </ul>		
Aggregate deferred tax arising in the reporting period and not recogni-		-
Gain on Managed Funds	704	915
Actuarial gain/(loss) on defined benefit superannuation fund	104	149
Gain/(Loss) on Hedge	-	65
Revaluation of Land and buildings	35	
	843	1,129
(ii) Non-current assets - Deferred tax assets		
The balance comprises temporary differences attributable to:		
Amounts recognised in profit or loss		
Doubtful debts	2	5
Audit fee payable	16	5
Employee benefits	1,924	1,626
Unearned income	1,095	1,034
Outstanding claims	924	775
Intangible assets	200	-
Tax only assets	108	72
Accruals	182	131
Capital losses	602	608
Revenue losses	88	23
Net deferred tax assets	5,141	4,279
Movements		
Opening balance	4,279	4,033
Reclassification of deferred tax balance	-	1,249
Recognised in income	862	(23)
Recognised in equity		(980)
Closing balance	5,141	4,279

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
<ul> <li>INCOME TAX (continued)</li> <li>Recognised deferred tax assets and liabilities (continued)</li> <li>Non-current liabilities - Deferred tax liabilities</li> <li>The balance comprises temporary differences attributable to:</li> </ul>		
Amounts recognised in profit or loss		
Other Items	350	(10)
Deferred acquisition costs	1,095	1,034
Financial assets at fair value	2,174	2,749
Intangible assets at fair value	1,824	1,961
Revalued fixed assets	8,374	7,167
Net deferred tax liabilities	13,817	12,901
Movements		
Opening balance	12,901	11,165
Reclassification of deferred tax balance	-	1,249
Recognised in income	73	338
Recognised in equity	843	149
Closing balance	13,817	12,901

## (d) Unrecognised temporary differences

At 30 June 2014, there are no unrecognised temporary differences associated with the Group's investments in subsidiaries and associates, as the Group has no liability for additional taxation should unremitted earnings be remitted (2013: nil).

## (e) Tax consolidation

Members of the tax consolidated group and the tax sharing arrangement

The Parent and its 100% owned Australian resident subsidiaries formed a tax consolidated group with effect from 1 July 2003. The Association is the head entity of the tax consolidated group. Members of the tax consolidated group have entered into a tax sharing agreement that provides for the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement on the basis that the possibility of default is remote.

Members of the tax consolidated group and the tax funding arrangement

Under the tax funding agreement, income tax is recognised on a standalone taxpayer basis under which current and deferred tax amounts for the tax consolidated group are allocated among each entity in the tax consolidated group. Assets or liabilities arising under the tax funding agreements with tax consolidated entities are recognised as amounts receivable or payable to other entities in the tax consolidated group.

6. CASH AND CASH EQUIVALENTS	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Cash at bank and on hand	26,036	16,945
Reconciliation of net profit after tax to net cash flows from o	perations	
Net profit / (loss) after tax	15,964	15,285
Adjustments for:		
Depreciation and impairment	6,012	3,772
Amortisation	2,561	2,499
Defined benefit fund expense	109	132
Net (profit) / loss on disposal of property, plant and equipment	(254)	(174)
Net (gain) / loss on disposal of available for sale investments	(680)	(929)
Dividend income	(912)	(870)
Investment interest	(2,429) 162	(896)
Interest paid Income tax received / (paid)	(5,371)	1,271 (1,725)
Income tax received / (paid) Income tax expense / (benefit)	2,965	(1,723)
Changes in assets and liabilities:		
(Increase) / decrease in inventories	(165)	167
(Increase) / decrease in trade and other receivables	(7,642)	(7,721)
(Increase) / decrease in prepayments	168	(155)
(Increase) / decrease in deferred tax assets	(862)	(246)
(Increase) / decrease in deferred acquisition costs	(204)	(451)
(Decrease) / increase in income tax payable	(1,618)	956
(Decrease) / increase in deferred tax liabilities	916	1,736
(Decrease) / increase in trade and other payables	2,206	(770)
(Decrease) / increase in provisions	350 7.504	1,005
(Decrease) / increase in unearned income	7,521	9,884
(Decrease) / increase in outstanding claims	4,923	950
Net cash from / (used in) operating activities	23,720	23,720

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
7. TRADE AND OTHER RECEIVABLES		
Current		
Trade receivables Allowance for impairment loss (a) Reinsurance and other recoveries	62,506 (25) 8,883	56,579 (25) 7,291
	71,364	63,845
Non-Current		
Reinsurance and other recoveries	1,401	1,278
	72,765	65,123

## (a) Allowance for impairment loss

Trade receivables are non-interest bearing and are generally on 30-60 day terms. A provision for impairment loss is recognised when there is objective evidence that an individual trade receivable is impaired. As at 30 June 2014, trade receivables of an initial value of \$186,000 (2013: \$144,000) were impaired and fully provided for. These amounts have been included in the other expenses item.

Movements in the provision for impairment loss were as follows:

Balance at the beginning of the financial year	25	25
Charge for year	186	144
Amounts written off (included in other expenses)	(186)	(144)
Balance at the end of the financial year	25	25

The ageing analysis of trade receivables is as follows:

	Neither past due nor impaired \$'000	0-3 mths \$'000	3-6 mths \$'000	Past due bu 6-12 mths \$'000	> 12 mths	Impaired \$'000	Total \$'000
	ΨΟΟΟ	Ψ000	ΨΟΟΟ	Ψ000	Ψ 000	ΨΟΟΟ	Ψ000
<b>2014</b> Consolidated	62,290	95	24	72	-	25	62,506
<b>2013</b> Consolidated	56,239	67	43	205	-	25	56,579

See Note 29 on credit risk of trade receivables, which discusses how the Group manages and measures credit quality of trade receivables that are neither past due nor impaired.

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
8. INVENTORIES	\$ 000	\$ <b>000</b>
Finished goods at cost	2,370	2,205
There were no amounts recognised as an expense for inven	tories carried at net realisable value.	
9. DEPOSITS IN TRUST ACCOUNT		
Current Assets RAA Travel trust bank balance	430	472
Current Liabilities RAA Travel trust liabilities	430	472
Cash balances held in trust accounts are not available frepresents funds held on behalf of travel clients and payable		A Travel trust account
10. OTHER CURRENT ASSETS		
Prepayments	1.247	1.415

11. FINANCIAL ASSETS	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Current		
Financial assets at fair value through profit and loss		
Funds under management (i)	70,831	57,020
Available for sale financial assets at fair value		
Funds under management (i)	34,765	22,340
Shares - Australian unlisted (ii)	175	175
Short-term deposits held for reinvestment (iii)	35,083	60,774
	70,023	83,289
	140,854	140,309
Non-current		
Loans and Receivables (iv)		
Loan to Related Party	45	
	45	

Available for sale investments consist of investments in ordinary shares, and therefore have no fixed maturity date or coupon rate.

## (i) Listed equities and debt securities

The fair value of investments has been determined directly by reference to published price quotations in an active market. There are no individually material investments.

## (ii) Unlisted shares

The value of Australian unlisted shares is carried at cost.

#### (iii) Term deposits

Term deposits with a maturity of greater than 3 months have been classified as 'Short-term deposits held for reinvestment' in accordance with Note 1.

## (iv) Loans and Receivables

The loan to RAA Auto Glass Pty Ltd has interest calculated at the government bond rate plus 2% and is not expected to be repaid within the next 12 months.

12. INTEREST IN JOINT VENTURES			Consolidated 2014 \$'000	Consolidated 2013 \$'000
	Equity	Interest		
Joint Venture	2014	2013		
Motoring Club Finance Pty Ltd (i)	50.00%	0.00%	-	-
RAA Auto Glass Pty Ltd (ii)	50.00%	0.00%	-	-
			<u> </u>	<u> </u>

## (i) Motoring Club Finance Pty Ltd

The Group has a 50% share in Motoring Club Finance Pty Ltd, which was incorporated 16th December 2013, but is yet to commence trading.

## (ii) RAA Auto Glass Pty Ltd

The Group has a 50% share in RAA Auto Glass Pty Ltd, a jointly controlled entity involved in the provision and replacement of motor vehicle windscreens in South Australia, with operation commencing 2 September 2013.

## Movement in the carrying amount of the Group's investment in Joint Venture's

Equity accounted investment in Joint Ventures		
Amount of investment at the beginning of the year	-	-
Share of operating profits before income tax	-	-
Share of income tax	-	-
Share of dividend		
Equity accounted amount of investment		
Carrying amount of Group's investment	<u> </u>	
Summarised financial information		
Current assets	136	-
Non-current assets	97	-
Current liabilities	(83)	-
Non-current liabilities	(308)	
Net assets	(158)	
Total revenue	263	
Net profit after income tax	(158)	
Share of net profit/(loss) of joint ventures accounted for using the equity method	(79)	_
equity method	(19)	
Investment in Joint Ventures		

13. INVESTMENTS IN ASSOCIATES	5		Consolidated 2014 \$'000	Consolidated 2013 \$'000
	Equity	Interest		
Associate	2014	2013		
Australian Club Consortium (i)	33.33%	0.00%	1	-
Club Consortium Pty Ltd (ii)	25.56%	25.56%	3,537	3,538
			3,538	3,538

## (i) Australian Club Consortium Pty Ltd

The Group has a 33.33% share in Australian Club Consortium Pty Ltd, which was incorporated 6th December 2013 but is yet to commence trading.

## (ii) Club Consortium Pty Ltd

The Group has a 25.56% share in Club Consortium which holds a 20% shareholding in Club Assist Corporation Pty Ltd.

## Movement in the carrying amount of the Group's investment in Associates

Equity accounted investment		
Amount of investment at the beginning of the year	3,538	3,537
Share of operating profits before income tax	409	154
Share of income tax	-	-
Share of dividend	(409)	(153)
Equity accounted amount of investment	3,538	3,538
Carrying amount of Group's investment	3,538	3,538
Summarised financial information		
Current assets	40	37
Non-current assets	13,800	13,800
Current liabilities	(1)	(1)
Non-current liabilities		
Net assets	13,839	13,836
Total revenue	1,604	605
Net profit after income tax	1,602	603
Share of net profit/(loss) of associates accounted for using the equity method	409	154

## 14. PROPERTY, PLANT AND EQUIPMENT

## (a) Reconciliation of carrying amounts at the beginning and end of the period

	Land and Buildings	Plant, Equipment and Motor Vehicles	Furniture, Fittings and Leasehold	Total
	\$'000	\$'000	\$'000	\$'000
At 1 July 2012				
Cost or fair value	36,938	27,226	19,615	83,779
Accumulated depreciation	(549)	(16,667)	(14,451)	(31,667)
Net book amount	36,389	10,559	5,164	52,112
Year ended 30 June 2013				
Opening net book amount	36,389	10,559	5,164	52,112
Additions	209	4,552	438	5,199
Disposals	-	(283)	(18)	(301)
Depreciation	(486)	(2,364)	(922)	(3,772)
Net revaluation increment / (decrement)	-	· -	<u>-</u>	-
Closing net book amount	36,112	12,464	4,662	53,238
At 30 June 2013				
Cost or fair value	37,147	31,495	20,035	88,677
Accumulated depreciation	(1,035)	(19,031)	(15,373)	(35,439)
Net book amount	36,112	12,464	4,662	53,238
Year ended 30 June 2014				
Opening net book amount	36,112	12,464	4,662	53,238
Additions	158	1,292	558	2,008
Disposals	-	(225)	-	(225)
Depreciation	(488)	(2,599)	(925)	(4,012)
Net revaluation increment / (decrement)	117	· -	<u>-</u>	117
Closing net book amount	35,899	10,932	4,295	51,126
At 30 June 2014				
Cost or fair value	37,422	32,562	20,593	90,577
Accumulated depreciation	(1,523)	(21,630)	(16,298)	(39,451)
Net book amount	35,899	10,932	4,295	51,126
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## (b) Revaluation of freehold land and freehold buildings

The Group engages an accredited independent valuer that uses the International Valuation Standards Committee, International Valuation Standards as a reference, to determine the fair value of its freehold land and buildings. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participant at the measurement date. Fair value is determined by direct reference to recent market transactions on arm's length terms for land and buildings comparable in size and location to those held by the Group, and to market based yields for comparable properties. The effective date of the latest revaluation was 30 June 2014 and confirmed the carrying value of \$35.899m. The valuation technique used in valuing the freehold land and buildings consists of Direct Comparison and Income approach. Observable inputs include:

- Buildings (office/storage accommodation) \$80 \$100 per sqm (car parking/storage accommodation) - \$40 - \$60 per sqm
- Land \$2,433 per sqm of building

## 14. PROPERTY, PLANT AND EQUIPMENT (continued)

# (c) Carrying amounts if land and buildings were measured at cost less accumulated depreciation and impairment

	2014		201	3
	Freehold Land \$'000	Freehold Buildings \$'000	Freehold Land \$'000	Freehold Buildings \$'000
Cost value	4,901	13,055	4,901	12,897
Accumulated depreciation	•	(4,433)	-	(4,097)
Net carrying amount	4,901	8,622	4,901	8,800

## 15. INTANGIBLE ASSETS

## (a) Reconciliation of carrying amounts at the beginning and end of the period

	Monitored Security Lines	Computer Software	Customer Relation- ships#	Brand #	Total
	\$'000	\$'000	\$'000	\$'000	\$'000
At 1 July 2012					
Cost or fair value	3,226	17,384	5,000	15,400	41,010
Accum. amortisation & impairment	(4)	(4,124)	(2,745)	-	(6,873)
Net book amount	3,222	13,260	2,255	15,400	34,137
Year ended 30 June 2013					
Opening net book amount	3,222	13,260	2,255	15,400	34,137
Additions	385	1,127	-	-	1,512
Disposals	-	(12)	-	-	(12)
Amortisation	-	(1,909)	(590)	-	(2,499)
Closing net book amount	3,607	12,466	1,665	15,400	33,138
At 30 June 2013					
Cost or fair value	3,611	18,499	5,000	15,400	42,510
Accum. amortisation & impairment	(4)	(6,033)	(3,335)	-	(9,372)
Net book amount	3,607	12,466	1,665	15,400	33,138
Year ended 30 June 2014					
Opening net book amount	3,607	12,466	1,665	15,400	33,138
Additions	1,725	10,957	-	-	12,682
Disposals	-	(4)	-	-	(4)
Impairment / Amortisation	(2,000)	(2,101)	(460)	-	(4,561)
Closing net book amount	3,332	21,318	1,205	15,400	41,255
At 30 June 2014					
Cost or fair value	5,336	29,452	5,000	15,400	55,188
Accum. amortisation & impairment	(2,004)	(8,134)	(3,795)	, -	(13,933)
Net book amount	3,332	21,318	1,205	15,400	41,255
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<sup>#</sup> purchased as part of business combinations

## 15. INTANGIBLE ASSETS (continued)

## (b) Description of the Group's intangible assets

#### (i) Monitored security lines

Monitored security lines are carried at cost less accumulated impairment. These intangible assets have been determined to have indefinite useful lives. This determination has been based on the fact that these lines have minimal technical obsolescence, require minimal maintenance, and the Association has control over these assets for the foreseeable future. For the purpose of assessing impairment, Monitored security lines are allocated their own cash generating unit (CGU).

The impairment test is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on the value in use. At 30 June 2014 the lines were showing signs of impairment as a result of no revenue growth being considered. Through sensitivity analysis the worst case scenario would be an impairment of approximately \$2 million. Although the Association does not think the worst case scenario is likely, the conservative approach has been taken to recognise \$2 million impairment at 30 June 2014.

At 30 June 2014 impairment of \$2 million has been recognised for the year (2013: nil).

Sensitivity to changes in assumptions:

In relation to the recoverable amount, sensitivity to changes in assumptions may result in a higher impairment or no impairment at all. If the discount rate were to drop to 8.5% and the drop-off of lines was to stabilise around 6% there would be no impairment for the year. Likewise if the discount rate was to increase to 16% there would be an additional \$100k of impairment above the \$2 million recognised.

#### (ii) Computer software

Computer software is carried at cost less accumulated amortisation and accumulated impairment losses. These intangible assets have been assessed as having a finite life between 3 to 5 years and are amortised using the straight line method over their useful life. The amortisation has been recognised in the Statement of Comprehensive Income in the line item "Depreciation and amortisation expense". If an impairment indication arises, the recoverable amount is estimated and an impairment loss is recognised to the extent that the recoverable amount is lower than the carrying amount.

#### (iii) Customer relationships

Customer relationships represent the expected retention of current customers in RAA Insurance Holdings Limited. These intangible assets are carried at cost less accumulated amortisation and accumulated impairment losses. This intangible asset has been assessed as having a finite life and is amortised using the diminishing value method over a period of 10 years. The amortisation has been recognised in the Statement of Comprehensive Income in the line item "Depreciation and amortisation expense". If an impairment indication arises, the recoverable amount is estimated and an impairment loss is recognised to the extent that the recoverable amount is lower than the carrying amount.

#### (iv) Brand

Brand represents the RAA Insurance brand name and is carried at cost less accumulated impairment losses. This intangible asset has been determined to be an indefinite life asset. For the purpose of assessing impairment, the RAA Insurance brand is allocated to the CGU of RAA Insurance Limited.

The impairment test for brand is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on a value in use calculation using profit projections as at 30 June 2014 from financial budgets covering a five year period. The Gordon Growth Model has been used to project the cash flows beyond this period. The pre tax discount rate used is 9.54% (2013: 10.64%) which has been determined using a weighted average cost of capital calculation

The key assumption used in calculating the RAA Insurance Limited profit projections is that growth in insurance covers will continue to rise at an average of 5% per year, based on the past performance and future expectations of RAA Insurance Limited.

At 30 June 2014 no impairment loss has been recognised for the year (2013: nil).

#### Sensitivity to changes in assumptions:

In relation to the recoverable amount, sensitivity to changes in assumptions have been tested to asses if these would result in impairment. We tested a drop in profit by 10%, increase in the discount rate to 15% and a reduction in the projection of the Gordon Growth Model by 1/3, all of which did not show signs of impairment.

## 15. INTANGIBLE ASSETS (continued)

## (c) Impairment recognised

At 30 June 2014 impairment of \$2 million has been recognised for the year (2013: nil)

#### 16. GOODWILL

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Opening net book amount	58,254	58,041
Acquisition of subsidiary		213
Closing net book amount	58,254	58,254

## (a) Description of the Group's goodwill

After initial recognition, goodwill acquired in a business combination is measured at cost less any accumulated impairment losses. Goodwill is not amortised but is subject to impairment testing on an annual basis or whenever there is an indication of impairment (refer to section (c) of this note).

#### (b) Impairment losses recognised

No impairment loss has been recognised for the 2014 financial year (2013: nil).

#### (c) Impairment tests for cash generating units containing goodwill

For the purpose of assessing impairment, goodwill is allocated to a Cash Generating Unit (CGU). The impairment test for goodwill is performed by comparing the CGU's carrying amount with its recoverable amount. The recoverable amount has been determined based on a value in use calculation using profit projections as at 30 June 2014 covering a five year period. The Gordon Growth Model has been used to project the cash flows beyond this period.

The Goodwill portion relating to the RAA Insurance CGU uses the key assumption that growth in insurance covers will continue to rise at an average of 5% per year, based on the past performance and future expectations of RAA Insurance Limited. The discount rate used is 9.54% (2013: 10.64%) which has been determined using a weighted average cost of capital calculation. At 30 June 2014 no impairment loss has been recognised for the year (2013: nil). Sensitivity analysis has been performed around the key assumptions, with no impairment likely due to the significant headroom between the value in use calculation and the goodwill carrying value.

The Goodwill portion relating to the SA Driver Education CGU uses the key assumption of an initial one-off increase in revenue of 50% due to embedding the business into the Group's network which includes a refresh of branding and marketing of the product. Future revenue increases stabilise at an average of 5% per year. The discount rate used is 9.0% (2013: 10.64%) which has been determined using a weighted average cost of capital calculation. At 30 June 2014 no impairment loss has been recognised for the year (2013: nil). Sensitivity analysis has been performed around the key assumptions, which indicates that if the revenue forecasts are not achieved or if the discount rate increase that there may be future impairment.

17. TRADE AND OTHER PAYABLES	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Current		
Trade payables	1,558	2,318
Security deposit (i)	991	988
Other payables and accruals	10,376	7,413
	12,925	10,719

<sup>(</sup>i) The Group provides roadside assistance services to Assist Australia Pty Limited under a Services Agreement. A security deposit received from Assist Australia Pty Limited secures the performance of the services to be provided under the Services Agreement and Assist Australia Pty Limited's obligation to pay for those services.

## 18. UNEARNED INCOME

Subscriptions in advance	30,643	29,739
Unearned insurance premiums	83,788	77,171
Oneamed insurance premiums	03,700	
	114,431	106,910
19. INTEREST BEARING LOANS AND BORROWINGS		
Current		
Obligations under finance leases		2,430
		2,430
Non-Current		
Bank Loan	10,000	10,000
Obligations under finance leases	-	5,275
Related Party Loans	157	51
	10,157	15,326

- (a) On the 29<sup>th</sup> June 2013, the Association re-financed its \$10 million loan for a further 4 years, with the balance payable at the end of the term.
- (b) The carrying amount of the Association's current and non-current borrowings approximate their fair value. Details regarding interest rate and liquidity risk are disclosed in note 29.
- (c) Assets pledged as security for current and non-current interest-bearing liabilities is equivalent to 100% of the net assets of the Association only.
- (d) During the current year there were no defaults or breaches on any of the loans.

20. PROVISIONS	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Current Employee benefits (i) Workers' compensation (ii)	10,909 140	10,521 178
Non-current	11,049	10,699
Employee benefits (i) Workers' compensation (ii)	1,213 249	1,213 
(a) Movement in provisions  Movement in the workers' compensation provision during the financial	1,462	1,462
Balance at beginning of financial year  Re-measurement of the estimated future liability	427 (38)	300 127
Balance at end of financial year	389	427

## (b) Nature and timing of provisions

## (i) Employee Benefits

Refer to Note 1 for the relevant accounting policy and a discussion of the significant estimations and assumptions applied in the measurement of employee benefits.

## (ii) Workers' Compensation

The provision for workers' compensation represents the present value of a reasonable estimate of the liabilities for claims incurred up to and including 30 June 2014, net of recoveries.

21. RETAINED EARNINGS	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Balance at beginning of the financial year	134,933	119,300
Prior year adjustments	-	58
Net profit / (loss) after tax	15,964	15,285
Actuarial gains/(loss) from defined benefit superannuation scheme	243	290
Balance at end of financial year	151,140	134,933
22. RESERVES		
Asset Revaluation Reserve	15,285	15,203
Net Unrealised Gains Reserve	4,657	3,016
Unrealised Capital Reserve on RAA Insurance Acquisitions	34,473	34,473
Balance at end of financial year	54,415	52,692

## Nature and purpose of reserves

Asset revaluation reserve

The asset revaluation reserve is used to record increments and decrements in the fair value of land and buildings to the extent that they offset one another and the land and buildings valuation at 30 June 2014 supports this value.

Net unrealised gains reserve

The net unrealised gains reserve records movements in the fair value of available-for-sale financial assets.

Unrealised capital reserve on RAA Insurance Holdings Limited Acquisition

The unrealised capital reserve on RAA Insurance Holdings Limited acquisition is used to recognise the uplift to fair value of the pre-existing investment of the Association on the gaining of control of RAA Insurance Holdings Limited.

## 23. INSURANCE DISCLOSURES

The information in Note 23 relates to the results of RAA Insurance Limited in isolation from the Group and may not tie exactly to the results of the Group due to intercompany eliminations and classification on consolidation.

## (a) Contribution to profit from General Insurance activities

	RAA Insurance 2014 \$'000	RAA Insurance 2013 \$'000
Net earned premium Direct premium revenue	156,241	139,560
Fire service and other levies	366	335
Total premium revenue	156,607	139,895
Outwards reinsurance premium expense	(14,874)	(11,956)
Total net earned premium	141,733	127,939
Net incurred claims		
Claims expense (i) Reinsurance and other recoveries revenue	(114,860) 20,009	(103,717) 17,709
Total net incurred claims	(94,851)	(86,008)
Underwriting expenses		,
Acquisition costs Commissions	(6,898) (14,750)	(6,184) (13,256)
Other underwriting expenses	(5,161)	(4,918)
Total underwriting expenses	(26,809)	(24,358)
Underwriting result	20,073	17,573
Net investment income / (loss) on technical reserves	1,931	2,101
Insurance trading result	22,004	19,674
Net investment income / (loss) on shareholders funds	1,890	1,729
Contribution to profit before tax	23,894	21,403
(i) Insurance claims expense reconciliation		
Claims expense Transfer to:	(114,860)	(103,717)
- Employee benefits	2,119	2,280
- Other expenditure	3,516	3,399
Insurance claims expense	(109,225)	(98,038)

## (b) Net incurred claims

Details of net incurred claims are as follows:

		2014			2013	
	Current	Prior	Total	Current	Prior	Total
Direct Business	Year	Years		Year	Years	
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Gross claims incurred and related expenses						
Undiscounted	115,576	(1,135)	114,441	103,903	(148)	103,755
	115,576	(1,135)	114,441	103,903	(148)	103,755
Reinsurance and other recoveries						
Undiscounted	(18,854)	(1,170)	(20,024)	(16,134)	(1,602)	(17,736)
Discount and discount movement	336	97	433	34	(45)	(11)
	(18,518)	(1,073)	(19,591)	(16,100)	(1,647)	(17,747)
Total net claims incurred	97,058	(2,208)	94,850	87,803	(1,795)	86,008

Current period claims relate to risks borne in the current financial year while prior period claims relate to a reassessment of the risks borne in all previous financial years.

## (c) Deferred Acquisition Costs

Treatment of deferred acquisition costs incurred in obtaining general insurance contracts is detailed in Note 1(q).

	2014 \$'000	2013 \$'000
Balance at beginning of the financial year	3,613	3,162
Acquisition costs deferred Amortisation charged to income	7,454 (7,250)	7,525 (7,074)
Balance at end of financial year	3,817	3,613
(d) Outstanding Claims Liability  Measurement of outstanding claims liability is detailed in Note 1(w) and page 1.	art e of this note.	
Current	35,871	30,351
Non-Current	137	734
	36,008	31,085

## (e) Critical Accounting Judgements and Estimates

RAA Insurance makes estimates and judgements in respect of certain key assets and liabilities. Estimates and judgements are continually reviewed and are based on past experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. The key areas in which critical estimates and judgements are applied are described below.

## (f) Estimation of outstanding claims liability

Provision is made at the year end for the estimated cost of claims incurred but not settled at the balance date, including the cost of claims incurred but not yet reported.

The estimated cost of claims includes direct expenses to be incurred in settling claims gross of the expected reinsurance and other recoveries. RAA Insurance Limited takes all reasonable steps to ensure that it has appropriate information regarding its claims exposure. However, given the uncertainty in establishing claims provisions, it is likely that the final outcome will prove to be different from the original liability established.

The estimation of claims incurred but not reported (IBNR) is generally subject to a greater degree of uncertainty than the estimation of the cost of settling claims already notified to RAA Insurance Limited, where more information about the claim is generally available. Personal insurance claims are generally reported within a short time frame following the claim event and therefore tend to display low levels of volatility.

In calculating the estimated cost of unpaid claims RAA Insurance Limited uses a variety of estimation techniques, generally based upon statistical analysis of historical experience, which assumes that the development pattern of the current claims will be consistent with past experience. Where historical experience is not sufficient a combination of actual and industry experience is utilised. A prudential margin is added for changes in uncertainties which may create distortions in the underlying statistics or which might cause the cost of unsettled claims to increase or reduce when compared with the cost of previously settled claims, including;

- changes in processes which might accelerate or slow down the development and/or recording of paid or incurred claims, compared with the statistics from previous periods
- changes in the legal environment
- · the effects of inflation
- the impact of large losses
- movements in industry benchmarks

Provisions are calculated gross of any reinsurance and other recoveries. A separate estimate is made of the amounts that will be recoverable from reinsurers based upon the gross provisions. An estimate of other recoveries is made on past patterns of other recoveries. Both reinsurance and other recoveries are stated at present value.

Details of specific actuarial assumptions used in deriving the outstanding claims liability at year end are detailed at section (i) of this note.

## (ii) Assets arising from reinsurance contracts

Assets arising from reinsurance contracts are also computed using the above methods. In addition, the recoverability of these assets is assessed on a periodic basis to ensure that the balance is reflective of the amounts that will ultimately be received, taking into consideration factors such as counterparty risk, credit risk and the time value of money.

## (iii) Premium revenue

Premium revenue comprises premiums earned from direct business and unclosed business. Direct premium revenue comprises amounts charged to the policyholders, including fire service levies but excluding amounts collected on behalf of third parties, principally stamp duties and GST. Premium revenue, including that on unclosed business, is recognised in the statement of comprehensive income when it has been earned. The proportion of premium received or receivable but not earned in the statement of comprehensive income at the reporting date is recognised in the statement of financial position as an unearned premium liability. Premium revenue is treated as beginning to be earned from the date of attachment of risk. The pattern of recognition over the policy or indemnity periods is based on time, which is considered too closely approximate the pattern of risks underwritten using the 365ths method. The unearned premium is recorded in the statement of financial position as unearned premium liability.

## (g) Liability adequacy test deficiency

The Liability Adequacy Test (LAT) assesses whether the net earned premium liability less any related intangible assets and deferred acquisition costs is sufficient to cover future claims cost for in-force policies. Future claims costs are calculated as the present value of the expected cash flows relating to future claims, and includes a risk margin to reflect inherent uncertainty in the central estimate for each portfolio of contracts. The test is based on prospective information and so is heavily dependent on assumptions and estimates.

For the purposes of the liability adequacy test there is one portfolio being Personal Insurance. The liability adequacy test has identified a surplus for this portfolio of \$3,599,267 (2013: surplus of \$1,793,000).

The probability of adequacy (POA) adopted in performing the liability adequacy test is set at the 75th percentile compared to the 90th percentile adopted in determining the outstanding claims liabilities.

The POA for outstanding claims liabilities is set at a level that is appropriate and sustainable to cover the RAA Insurance's claims obligations after having regard to the prevailing market environment and prudent industry practice. Being a test of adequacy, the POA for the liability adequacy test is set to highlight deficiencies in product pricing following an analysis of the Company's profit margins after having regard to regulatory minimum requirements.

### (h) General Insurance Risk Management

Objectives in managing risks and policies for mitigating those risks

In accordance with Prudential Standard GPS 220 Risk Management and GPS 230 Reinsurance Management issued by the Australian Prudential Regulation Authority (APRA), the Board and senior management have developed a risk management framework that is designed to ensure that risks that may affect RAA Insurance's abilities to meet obligations to policy holders are identified, assessed, mitigated and monitored. RAA Insurance's objective is not to eliminate all risk, but to ensure that risk is recognised and maintained at an acceptable level and at an acceptable cost.

The Risk Management Framework (RMF) is made up of a series of components which, in total, comprise the overall approach RAA Insurance has to managing risk. The main components are the Risk Management Strategy (RMS), Reinsurance Management Strategy (ReMS), Investment Management Strategy, Capital Management Plan and the Internal Capital Adequacy Assessment Process (ICAAP).

The RMF's aim is to ensure that RAA Insurance has in place policies, procedures, processes and controls that effectively identify, assess, mitigate and monitor the key risks that the Company faces during the course of its operations.

The Board and senior management are responsible for ensuring the assets of RAA Insurance are safeguarded from risk, provide shareholders with assurance that their investment is protected from material claims losses and that RAA Insurance is able to meet obligations to policyholders when they fall due.

The Board is responsible for reviewing the RMS annually to ensure adequate frameworks exist to monitor and evaluate circumstances that may impact the RAA Insurance's risk profiles. Annually, the Board certifies to APRA that adequate strategies have been put in place to monitor the risks and that systems are in place to ensure compliance with legislative and prudential requirements. The Board also certifies to APRA that it is satisfied as to the adequacy and compliance with the RMS.

An integral part of RAA Insurance's overall RMS is the governance and management of the risks that impact the amount, timing and uncertainty of cash flows from insurance contracts. RAA Insurance has established internal controls to manage risk in the areas of exposure relevant to its business. The risk categories discussed below are:

- · strategic and tactical risk
- reinsurance risk
- operational risk
- insurance risk

RAA Insurance's RMS also recognises the volatility of financial markets and aims to minimise adverse effects on its financial performance. This is considered in Financial Risk (Note 29).

Strategic and tactical risk

RAA Insurance considers risk and opportunity simultaneously, with the identification of both internal and external environments leading to actions and projects that form company and departmental business plans. Risk is therefore identified as part of the business planning process, during quarterly risk workshops and as an on-going part of each department's execution of its business plan.

Business planning and risk management are linked to ensure risks arising out of business planning and strategy development are included into, and considered by, the risk management framework, or that significant risks or risks not within tolerance are addressed as part of the business planning and strategy development process of the Company. Initiatives identified during the business planning and strategy process are noted on the Risk Profiles. Project management includes a process for the identification and management of risks, noting the risks involved with the project and the benefits the project will deliver.

RAA Insurance has determined that its core business will continue to be personal lines insurance offered to South Australian and Broken Hill risks.

#### Reinsurance risk

The management of reinsurance risk is addressed in the REMS. The REMS is reviewed annually and is approved by the Board of RAA Insurance.

Reinsurance management refers to the selection, monitoring, review and control of reinsurance arrangements – that is where some part of individual or aggregate insurance risks are ceded to other insurers.

Weaknesses in the controls and management of reinsurance arrangements could result in the inability to meet policyholder liabilities as they fall due and may impair the capital, profitability or liquidity position of RAA Insurance.

The REMS has been developed to ensure that RAA Insurance has in place prudent reinsurance arrangements to provide the necessary security and liquidity to meet its obligations to policyholders and hence provide protection to the assets of RAA Insurance.

Key aspects of RAA Insurance's REMS include:

- The use of a simple reinsurance structure (due to the classes of business underwritten) that facilitates the timely recovery of reinsurance claims;
- The selection of adequate reinsurance programs for each product line to limit exposure to large single claims and catastrophes. In relation to catastrophic losses, actuarial modelling is used to calculate the Probable Maximum Loss (PML) with a return period of 1 in 250 years;
- Spreading the reinsurance program across major reinsurance markets to avoid over dependency on any one market;
- Evaluating reinsurers based upon creditworthiness, the basis of coverage, security, price and a genuine willingness
  to pay claims;
- Matching the skills, knowledge and experience of each reinsurance counterparty to the type of business ceded;
- Fostering long term relationships with reinsurers to encourage active assistance in establishing the correct price of risk transfer over a period of time; and
- The continuous evaluation of the benefit of multi-year contracts to achieve long term stability to pricing, leading to reduced underwriting expenses.

### Operational risk

Operational risk is the risk of loss resulting from system weaknesses or failure, human error or external events that does not relate to insurance or financial risks.

RAA Insurance manages operational risk by recruiting and retaining high quality employees who have the requisite skills and experience for their positions. Each employee is also given an authority level based on their expertise and position description, with compliance to their authorities actively monitored. Other methods to manage operational risk include segregation of duties, reconciliation procedures and access controls which are regularly reviewed.

#### Insurance risk

Insurance risk refers to the inherent risk in any insurance contract that the insured event may occur and the uncertainty of the amount of the resulting claim. RAA Insurance manages this risk through the RMS, REMS (as discussed in Reinsurance risk) and the terms and conditions of its insurance contracts. RAA Insurance addresses the concentration of insurance risk by maintaining a balanced diversified portfolio of two main classes of business; discussed below.

Key aspects of the RMS that aim to mitigate risk include:

- Underwriting operations are managed in accordance with documented underwriting guidelines, with regular quality assessments and monitoring of operations conducted.
- Claims operations are managed in accordance with documented claims guidelines, with regular assessment and monitoring of operations conducted.
- Actuarial models utilise information from the management information system to calculate premiums and monitor claims patterns. Past experience and statistical methods form part of this process.

Terms and conditions of insurance contracts

RAA Insurance has adopted a standard insurance contract for each class of insurance policy. The terms and conditions of these insurance contracts are in accordance with legislative requirements as stipulated in the Insurance Contracts Act. These standard contracts are used for all insurance policies entered into between RAA Insurance and its policyholders. No special terms are entered into with any policyholder that has a material impact on the financial statements.

#### Concentration risk

RAA Insurance is a domestic insurer that only operates in South Australia and Broken Hill. As a result, a concentration risk potentially exists due to the nature and location of the business. As part of the Risk Profiles, RAA Insurance considers and reviews these risks to ensure they are adequately addressed and managed.

This risk is considered and noted in RAA Insurance's risk appetite. RAA Insurance has identified a potential asset concentration risk, related to geographic location, which could impact RAA Insurance should there be a catastrophe and have mitigated this risk through its reinsurance arrangements.

RAA Insurance's exposure to concentration of insurance risk is mitigated by maintaining a diversified portfolio of two main classes of business (Motor - comprehensive and third party, and Home - building and contents, damage and liability). Specific provisions for monitoring identified key concentrations are set out below.

Risk

Natural catastrophes

Source of concentration

Risk's concentrated in regions that are subject to;

- Earthquake
- Bushfire
- Flood

Risk management measures

Underwriting strategies requires individual risk premiums to be differentiated in order to identify the higher loss value.

The Consolidated Entity has modelled aggregated risk by postcode using commercially available catastrophe models.

Based on the probable maximum loss per the models, the Consolidated Entity purchases catastrophe reinsurance cover to limit exposure to any single event.

The largest potential loss faced by the Company is earthquake.

## (i) Actuarial assumptions and methods

RAA Insurance writes Personal Insurance which includes the following classes of business; Motor Comprehensive, Motor Third Party, Home (Building and Contents, Damage and Liability) and Boat. The classes are generally short-tail in nature, meaning that claims are typically settled within one year of being reported. The process for determining the value of outstanding claims liabilities in respect of these classes is described below.

Personal Insurance (not including personal injury liability)

For these classes of business, there is not a significant delay between the occurrence of the claim and the claim being reported to, and settled by, RAA Insurance. Therefore, due to the short-tail nature of these classes, no allowance for general economic inflation or superimposed inflation has been incorporated into the resulting projected payments and those payments have not been discounted to allow for the time value of money.

In 2014 RAA Insurance adopted a method based on the Development of Average Incurred Cost times ultimate claim numbers for all classes other than Home Liability to estimate the gross outstanding claims liabilities. This method was unchanged from the previous review (2013). This method assesses the ultimate cost for each accident period as:

- An expected ultimate number of claims per period, allowing explicitly for the impact of things such as 'weekend month-ends', seasonality, etc.
- These claim numbers are multiplied by an expected average claim size. The average claim size is assessed as a multiple of the incurred average reported cost to date, based on the expected development pattern of claims.

Home and Boat Personal Injury Liability

The outstanding liability for this class is estimated based on the individual case estimates on each claim at the balance date plus an allowance for claims that have occurred but are yet to be reported (IBNR). This allowance takes into account the expected cost of claims per policy, the number of policies exposed and the proportion of losses yet to be recognised (all of which are derived from the analysis of the portfolio experience with due consideration to other industry statistics). As there can sometimes be a significant delay between the occurrence of the claim and the claim being reported and settled by RAA Insurance, projected payments have been discounted to allow for the time value of money.

#### Prudential Margin

Risk margins are added to the estimated liabilities to allow for the inherent uncertainties in the estimates and so as to achieve a 90% probability that the amount provided will be sufficient to pay out all claims.

### Actuarial Assumptions

The following assumptions have been made in determining the outstanding claims liabilities:

	2014	2013
Average weighted term to settlement from reporting date	< 1 yr	< 1 yr
Average claim frequency (claims per policy)	2.8% - 15.3%	2.6% - 15.4%
Claims handling expense rate	4.8% - 10%	4.8% - 10%
Discount rate	2.9% - 3.1%	2.9% - 3.2%
Inflation and superimposed inflation	n/a	n/a

### Process to Determine Assumptions

A description of the processes used to determine these assumptions is provided below:

Average weighted term to settlement from reporting date

The estimated average weighted term to settlement is based on historical settlement patterns.

Average claim frequency (claims per policy)

Estimated future numbers of claim reports are based on historical patterns of claim reporting.

Average claim size

Estimated average claim sizes are based on historical claim size experience, by type of claim.

Claims handling expense rate

The allowance for claims handling expenses is based on the historical relationship between claims handling expenses and gross claim costs.

The selected discount rate is based on an empirical analysis of the current yield curve for government bonds comparing the yield and the profile of the underlying payments.

Inflation and superimposed inflation

No explicit allowance for normal and superimposed inflation has been made on the grounds of materiality.

Reinsurance and non-reinsurance recoveries

Estimates of recoveries are based on assessment of individual large claims.

#### Summary

RAA Insurance conducts sensitivity analyses to quantify the exposure to risk changes in the key underlying variables. The valuations included in the reported results are calculated using certain assumptions about these variables as disclosed above. The movement in any key variable will impact the performance and equity of RAA Insurance. The tables below describe how a change in each assumption will affect the insurance liabilities and show an analysis of the sensitivity of the profit / (loss) and equity to changes in these assumptions both gross and net of reinsurance.

Variable Impact of movement in variable

Average claim size Historical claim size information is used in determining the

outstanding claims liability. An increase or decrease in the average claim size would have a corresponding increase or decrease on claims

expense respectively.

Average claim frequency Claims frequencies are used in determining the level of claims

incurred but not reported (IBNR). An increase or decrease in the assumed average frequency levels would have a corresponding impact

on claims expense.

Expense rate An estimate for the internal costs of handling claims in included in

the outstanding claims liability. An increase or decrease in the expense rate assumption would have a corresponding impact on

claims expense.

	Net Profit / (Loss)			Equity
	Movement in Variable	Gross of Reinsurance	Net of Reinsurance	
Variable		\$'000	\$'000	\$'000
Average claim size	+10%	(1,602)	(1,602)	(1,602)
	-10%	1,602	1,602	1,602
Claim frequency - most recent accident	+10%	(1,602)	(1,602)	(1,602)
	-10%	1,602	1,602	1,602
Expense rate	+1%	(239)	(239)	(239)
	-1%	239	239	239

#### 24. RELATED PARTY DISCLOSURE

## (a) Subsidiaries

The consolidated financial statements include the financial statements of the Association and the subsidiaries listed below.

	Equity in	nterest	Investm	nent
Name	2014	2013	2014	2013
	%	%	\$	\$
RAA Insurance Holdings Limited	100%	100%	103,497,581	103,497,581
SA Driver Education Pty Ltd*	50%	50%	212,500	212,500
			103,710,081	103,710,081

<sup>\*</sup> The group has 50% of the voting shares of SADE with the obligation to acquire the remaining 50% in the future. The Group acquired SADE to add to the services offered to members.

## (b) Ultimate parent

Royal Automobile Association of SA Inc. is the ultimate parent entity and the ultimate parent of the Group.

### (c) Key management personnel

Details relating to key management personnel, including remuneration paid, are included in Note 25.

No transactions have been entered into with specified Directors or Executives. During the financial year, specified Directors and Executives purchased goods and services, which were domestic or minor in nature, from the Group on the same terms and conditions available to customers and members.

### (d) Transactions with related parties

The following table provides the total amount of transactions that were entered into with related parties for the relevant financial year:

Transaction Type	2014 \$	2013 \$
Dividend revenue Distribution services Rent, IT services and administration Insurance Premiums	14,000,000 15,372,960 5,743,597 (58,705)	9,000,000 13,969,705 5,154,491 (83,906)
	35,057,852	28,040,290
Distribution services Interest	125,000 4,127 129,127	50,000 227 50,227
	Dividend revenue Distribution services Rent, IT services and administration Insurance Premiums  Distribution services	Transaction Type         \$           Dividend revenue         14,000,000           Distribution services         15,372,960           Rent, IT services and administration         5,743,597           Insurance Premiums         (58,705)           35,057,852           Distribution services         125,000

The terms and conditions of the transactions with RAA Insurance Holdings Limited are largely fixed under distribution and cost sharing agreements with RAA Insurance Limited. Transactions with SA Driver Education Pty Ltd are made on normal commercial terms and conditions except where indicated.

No transactions have been entered into with specified Directors or Executives. During the financial year, specified Directors and Executives purchased goods and services, which were domestic or minor in nature, from the Association on the same terms and conditions available to customers and members.

## 24. RELATED PARTY DISCLOSURE (continued)

Outstanding balances with re	elated parties	RAA of SA 2014	RAA of SA 2013
Related party	Balance Type	\$	\$
RAA Insurance Holdings	Income Tax Payable	2,979,250	4,245,270
Limited	Intercompany Ioan payable / (receivable)	2,394,385	2,349,824
		5,373,635	6,595,094
SA Driver Education Pty Ltd	Interest Payable	4,127	227
	Intercompany loan payable / (receivable)	138,213	50,549
		142,340	50,776
		5,515,975	6,645,870

Outstanding balances at year end are unsecured and settlement occurs in cash. No provisions for doubtful debts have been raised in relation to any outstanding balances, and no expense recognised in respect of bad or doubtful debts due from related parties.

#### 25. KEY MANAGEMENT PERSONNEL

### (a) Directors

The Constitution of the Association provides for the payment of Directors' fees. The remuneration committee reviews the remuneration packages of all Directors and Executives on an annual basis and makes recommendations to the Board. Employees involved in the management of the Association are remunerated on basis determined by relevant industrial awards or commensurate with the duties, responsibilities and performance required of the individual positions as recommended by independent remuneration consultants.

The specified Directors of the Association during the financial year were:

•	DA Cross (President)	•	GR Rohrsheim
•	ED Perry (Vice President)	•	JE Sarah
•	IH Stone (Group Managing Director)	•	A Sharley
•	RG Grigg	•	PR Siebels
•	K Gramp	•	SR Starick
•	RJ Payze	•	KN Thomas

RN Robinson

The aggregate compensation made to the specified Directors during the financial year is set out below; these amounts exclude IH Stone, who is included in the specified Executive table below:

	Consolidated 2014 \$	Consolidated 2013 \$
Short-term employee benefits	390,660	298,561
Post-employment benefits	90,865	127,629
	481,525	426,190

Some Directors of the Association are also Directors of related organisations. Remuneration paid to these Directors is paid by those organisations and not by the Association. Remuneration paid by related organisations to the Associations' Directors during the year total \$124,900 (2013: \$102,630).

## 25. KEY MANAGEMENT PERSONNEL (continued)

## (b) Specified Executives

The following executives also had authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly, during the financial year;

•	IH Stone	Group Managing Director
•	D McGown	Group Chief Financial Officer
•	M Butcher	General Manager Human Resources
•	P Gale	General Manager Public Affairs
•	T Griffiths	General Manager Sales and Marketing
•	P Hurcombe	General Manager Strategy, Risk & Investments
•	D Jacob	General Manager Automotive Services
•	D Parr	General Manager Secure Services
•	M Walters	General Manager Information Services
•	D Russell	Insurance Chief Executive

The aggregate compensation made to the specified Executives during the financial year is set out below:

	Consolidated 2014 \$	Consolidated 2013 \$
Short-term employee benefits	2,933,970	2,804,891
Long-term employee benefits	94,203	82,292
Post-employment benefits	216,013	199,473
	3,244,186	3,086,656

#### 26. DEFINED BENEFIT PENSION PLAN

The Group contributes to a number of superannuation schemes, which provide benefits on retirement, resignation, disablement or death of members of those schemes. Superannuation guarantee contributions are expensed as they are incurred. The members of the schemes and the Group make contributions as specified in the rules of the respective schemes.

Schemes providing accumulation benefits do not require actuarial assessments. In the event of termination of the schemes, or voluntary or compulsory termination of each employee, the assets of each scheme are sufficient to satisfy all vested benefits.

The last actuarial assessment of the defined benefit scheme in the Group was made at 30 June 2014 by Mercer Investments Nominees Limited. Actuarial assessments are carried out annually. The conclusion of the actuarial review was that the funds within the scheme were considered adequate to satisfy all benefits payable in the event of termination of the scheme and voluntary or compulsory termination of employment of each employee.

Disclosures in accordance with AASB 119 Employee Benefits and in relation to the defined benefit section of the RAA Staff Superannuation Scheme.

### Accounting policy

Actuarial gains and losses are recognised immediately through retained earnings in the year in which they occur.

#### Scheme information

Defined benefit members receive lump sum benefits on retirement, death, disablement and withdrawal. The defined benefit section of the Scheme is closed to new members. All new members receive accumulation only benefits.

Reconciliation of the present value of the defined benefit obligation

	Consolidated 2014 \$'000	Consolidated 2013 \$'000 *
Opening defined benefit obligation	2,538	3,472
Service cost	148	160
Net Interest	116	154
Contributions by scheme participants	39	47
Actuarial (gains) / losses	(52)	(101)
Benefits paid	(318)	(1,139)
Taxes, premiums & expenses paid	(59)	(55)
Closing defined benefit obligation	2,412	2,538
Reconciliation of the fair value of scheme assets		
Opening fair value of fund assets	3,576	4,144
Expected return on scheme assets	155	182
Actuarial gains / (losses) less interest	295	397
Contributions by scheme participants	39	47
Benefits paid	(318)	(1,139)
Taxes, premiums & expenses paid	(59)	(55)
Closing fair value of fund assets	3,688	3,576

<sup>\* 2013</sup> comparatives have been restated based on the use of a gross of tax discount rate in accordance with the updates in AASB 119 employee benefits

## 26. DEFINED BENEFIT PENSION PLAN (continued)

Reconciliation of the assets and liabilities recognised in the Statement of Financial Position

Defined benefit obligation * Fair value of scheme assets	Consolidated 2014 \$'000 2,412 (3,688)	Consolidated 2013 \$'000 * 2,538 (3,576)
Net superannuation liability / (asset) * includes contributions tax provision	(1,276)	(1,038)
Expense recognised in the Statement of Comprehensive Income		
Service cost **	148	160
Interest cost	116	154
Expected return on assets	(155)	(182)
Superannuation expense / (income)	109	132

<sup>\*\*</sup> No allowance has been made above for employer contributions for accumulation members or additional employer contributions for defined benefit members.

Amounts recognised in the Statement of Comprehensive Income

Actuarial (gains) / losses (347) (498)

## Fair value of Fund Assets

Asset Category	Total \$'000	Quoted prices Level 1 \$'000	Observable inputs Level 2 \$'000	Unobservable inputs Level 3 \$'000
Equity	-	-	-	-
Debt	-	-	-	-
Investment Funds - Balanced	3,688	-	3,688	-
Real Estate			_	
Total	3,688		3,688	-

### Scheme assets

The percentage invested in each asset class at the reporting date:

	Consolidated 2014	Consolidated 2013
Australian Equity	29%	28%
International Equity	28%	28%
Fixed Income	15%	18%
Property	7%	6%
Alternatives / Other	17%	17%
Cash	3%	3%

## 26. DEFINED BENEFIT PENSION PLAN (continued)

Actual return on scheme assets

	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Actual return on scheme assets	450	579
Principal actuarial assumptions at the reporting date		
	Consolidated 2014	Consolidated 2013
Discount rate Expected rate of return on scheme assets Expected salary increase rate	4.5% pa 8.0% pa 3.0% pa	4.6% pa 7.0% pa 3.5% pa

Fair value of scheme assets

The fair value of Scheme assets includes no amounts relating to:

- any of the Employer's own financial instruments
- any property occupied by, or other assets used by, the Employer.

## Expected rate of return on scheme assets

The expected return on assets assumption is determined by weighting the expected long-term return for each asset class by the target allocation of assets to each asset class and allowing for the correlations of the investment returns between asset classes. The returns used for each asset class are net of investment tax and investment fees.

## Sensitivity Analysis

	Base	Discount Ra	Discount Rate Sensitivity		Sensitivity
Discount rate	4.50%	4.00%	5.00%	4.50%	4.50%
Salary increase rate	3.00%	3.00%	3.00%	2.50%	3.50%
Defined Benefit obligation	2,412	2,459	2,379	2,386	2,449
Expected contributions					
	2014	2013	2012	2011	2010
	\$'000	\$'000	\$'000	\$'000	\$'000
Expected employer contributions	-	-	-	-	-

## Nature of asset / liability

The Group has recognised an asset in the Statement of Financial Position in respect of its defined benefit superannuation arrangements. If a surplus exists in the Scheme, the Group may be able to take advantage of it in the form of a reduction in the required contribution rate for both defined benefit (and potentially for defined contribution members), depending on the advice of the Scheme's actuary.

The Employer may at any time by notice to the Trustee terminate its contributions. The Employer has a liability to pay the contributions due prior to the effective date of the notice, but there is no requirement for the Employer to pay any further contributions, irrespective of the financial condition of the Scheme.

## 27. COMMITMENTS AND CONTINGENCIES

## (a) Operating lease commitments

The Group has entered into commercial property leases. These leases have an average life of between one to twelve years. They generally provide the Group with a right of renewal at which time all terms are renegotiated. There are no restrictions placed upon the Group by entering into these leases.

Commercial property commitments	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Future minimum rentals payable under non-cancellable operating leases are as follows:		
Within one year After one year but not more than five years	1,730 5,185	1,089 4,185
Total minimum lease payments	6,915	5,274

## (b) Finance lease and hire purchase commitments

The Group repaid the finance lease for the Landscape software asset on the 25<sup>th</sup> October 2013.

28. CONTINGENT LIABILITY	Consolidated 2014 \$'000	Consolidated 2013 \$'000
Bank guarantees provided as security for : - outstanding workers' compensation claims	956	882
- leasing of retail property at Elizabeth Shopping Centre, Elizabeth	11	11
- leasing of retail property at Hindmarsh Square, Adelaide	208	208
	1,175	1,101

#### 29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES

Risk exposures and responses

The Group manages its exposure to key financial risks, including interest rate in accordance with the Group's financial risk management policy. The objective of the policy is to support the delivery of the Group's financial targets whilst protecting future financial security.

The Group uses different measures to measure and manage different types of risks to which it is exposed. These include monitoring levels of exposure to interest rate risk and assessments of market forecasts for interest rates. Ageing analysis and monitoring of specific credit allowances are undertaken to manage credit risk, liquidity risk is monitored through the development of future rolling cash flow forecasts.

Primary responsibility for identification and control of financial risk rests with the Investment Committee under the authority of the Board. The Board reviews and agrees policies for managing each of the risks identified below.

#### **Market Risk**

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: Interest rate risk and equity risk. Financial instruments affected by market risk include loans and borrowings, deposits, available for sale investments and derivative financial instruments.

#### Interest rate risk

Interest rate risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to market interest rates relates primarily to the Group's long-term debt obligations with floating interest rates. The level of debt is disclosed in Note 19.

The Group's approach to minimising interest rate risk is to invest in high quality (minimum of S&P A- or APRA Grade 3), liquid Australian fixed interest and cash and to actively manage the duration and mix of the fixed and variable interest portfolio.

The Group's sensitivity to movements in interest rates in relation to the value of cash, interest bearing investment assets, derivatives and other financial liabilities is shown below:

	2014	2013		2014		2013	
	Exposure at	Exposure at	Movementin	Net Profit /	Equity	Net Profit /	Equity
	June	June	variable	(Loss) After		(Loss) After	
	ФІООО	<b>#1000</b>	0/	Tax	ФІООО	Tax	<b>#1000</b>
	\$'000	\$'000	%	\$'000	\$'000	\$'000	\$'000
Cash	26,036	16,945	+1	182	182	119	119
	26,036	16,945	-1	(182)	(182)	(119)	(119)
Deposits in trust account	430	472	+1	3	3	3	3
	430	472	-1	(3)	(3)	(3)	(3)
Short-term deposits	35,083	60,774	+1	246	246	425	425
·	35,083	60,774	-1	(246)	(246)	(425)	(425)
Loans	(10,000)	(17,705)	+1	(70)	(70)	(124)	(124)
Lourio	(10,000)	(17,705)	-1	70	70	124	124
	(10,000)	(11,100)	·	. •	. •		
Deposits in trust account	(430)	(472)	+1	(3)	(3)	(3)	(3)
	(430)	(472)	-1	3	3	3	3

## 29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

#### Market Risk (continued)

Equity price risk

Equity price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

The portfolio of equity securities are exposed to price risk. A downturn in the equities market could have had a negative impact on the Group's future financial performance. The impact of any significant movement is managed by ensuring that the investment portfolio consists of high-quality holdings of Australian and International companies diversified over a wide range of industries.

The Group's sensitivity to movements in equity prices is highlighted below

	2014	2013		2014		2013	
	Exposure at June	Exposure at June	Movement in variable	Net Profit / (Loss) After Tax	Equity	Net Profit / (Loss) After Tax	Equity
	\$'000	\$'000	%	\$'000	\$'000	\$'000	\$'000
Equities	4,279	3,538	+10	300	300	25	25
	4,279	3,538	-10	(300)	(300)	(25)	(25)
Unit Trusts	41,654	33,347	+10	2,916	2,916	233	233
	41,654	33,347	-10	(2,916)	(2,916)	(233)	(233)
Bonds / Notes	59,662	42,476	+10	4,176	4,176	297	297
	59,662	42,476	-10	(4,176)	(4,176)	(297)	(297)

#### Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Group's exposure to credit risk relates to its Cash, Trade and Other Receivables, including recoveries and Investments. The credit risk relating to premium receivables arises from the right to cancel the policy. Other claim recoveries are a collection of relatively small amounts against which a substantial impairment provision has been made. The allowance for impairment is assessed by Management in conjunction with actuaries at least annually. Reinsurance recoveries are regularly reviewed by management.

The Group does not hold any credit derivatives to offset its credit exposure. The Group trades only with recognised, creditworthy third parties, and as such collateral is not requested nor is it the Group's policy to securitise its trade and other receivables. Receivable balances are monitored on an on-going basis with the result that the Group's experience of bad debts has not been significant.

It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures including an assessment of their independent credit rating, financial position, past experience and industry reputation. Risk limits are set for each individual customer in accordance with parameters set by the board. These risk limits are regularly monitored.

The credit quality is assessed and monitored as follows:

	AAA	AA	А	Below A	Not rated	Total
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
2014						
Current						
Cash and cash equivalents	-	26,036	-	-	-	26,036
Deposits in trust account	-	430	-	-	-	430
Trade and other receivables	-	-	-	-	71,364	71,364
Financial Assets	24,740	58,403	17,545	4,800	35,366	140,854
	24,740	84,869	17,545	4,800	106,730	238,684
Non Current						
Trade and other receivables	_	_	_	_	1,401	1,401
Financial Assets	-	-	-	-	-	
	_	-	-	-	1,401	1,401
2013						
Current						
Cash and cash equivalents	-	16,311	194	-	440	16,945
Deposits in trust account	-	472	-	-	-	472
Trade and other receivables	-	211	-	-	63,634	63,845
Financial Assets	19,273	88,141	2,682	-	30,213	140,309
	19,273	105,135	2,876	-	94,287	221,571
Non Current						
Trade and other receivables	-	-	-	-	1,278	1,278
		-	-	-	1,278	1,278

## 29. FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued)

### Liquidity risk

Liquidity risk arises from the financial liabilities of the Group and the Group's subsequent ability to meet their obligations to repay their financial liabilities as and when they fall due. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans and committed available credit lines.

The Group manages its liquidity risk by monitoring the total cash inflows and outflows expected on a monthly basis. The Group has established comprehensive risk reporting covering its operations that reflect expectations of management of the expected settlement of financial assets and liabilities.

The following liquidity risk disclosures reflect all contractually fixed pay-offs repayments and interest resulting from recognised financial liabilities as at 30 June 2014. For the other obligations the respective undiscounted cash flows for the respective upcoming fiscal years are presented. The timing of cash flows for liabilities is based on the contractual terms of the underlying contract. However, where the counterparty has a choice of when the amount is paid, the liability is allocated to the earliest period in which the Group can be required to pay. When the Group is committed to make amounts available in instalments, each instalment is allocated to the earliest period in which the Group is required to pay.

The risk implied from the values shown in the table below, reflects a balanced view of cash inflows and outflows of non-derivative financial instruments. Trade payables and other financial liabilities mainly originate from the financing of assets used in the Group's on-going operation. Liquid non-derivative assets comprising cash and receivables are considered in the Group's overall liquidity risk. The Group ensures that sufficient liquid assets are available to meet all the required short-term cash payments.

1 year or	1 to 5 yrs	Over 5 yrs	Total
less			
\$'000	\$'000	\$'000	\$'000
26,036	-	-	26,036
71,364	1,401	-	72,765
430	-	-	430
97,830	1,401	-	99,231
12 925	_	_	12,925
-	10.485	_	10,485
430	-	_	430
-	_	_	-
13,355	10,485	-	23,840
04.475	(0.004)		7E 204
84,475	(9,084)	-	75,391
16,945	-	-	16,945
63,845	1,278	-	65,123
472	-	-	472
81,262	1,278	-	82,540
10,719	_	_	10,719
2,797	16,070	_	18,867
472	, -	_	472
13,988	16,070	-	30,058
	12,925 430 12,925 430 13,355 84,475 16,945 63,845 472 81,262	less \$'000 \$'000 26,036 - 71,364 1,401 430 - 97,830 1,401 12,925 - 10,485 430 - 13,355 10,485 84,475 (9,084) 16,945 - 63,845 1,278 472 - 81,262 1,278 10,719 - 2,797 16,070 472 -	less \$'000 \$'000 \$'000 26,036

#### FINANCIAL RISK MANAGEMENT OBJECTIVES AND POLICIES (continued) 29.

#### Fair value

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial assets and liabilities. There are three primary methods of determining fair value according to the following hierarchy;

Level 1 – quoted (unadjusted) prices in active markets for identical assets or liabilities

Level 2 - using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices)

Level 3 - using inputs that have a significant effect on the recorded fair value of the asset or liability that are not based on observable market data

During the financial year ended 30 June 2014, there were no transfers between Level 1 and Level 2 fair value measurements. There has been no change in the assets classified at level 3 or their fair values. The table below summarises the basis for the determination of the fair value of the Group's financial instruments at 30 June 2014 that are measured at fair value after initial recognition, other than those where the carrying value is a reasonable approximation of fair value.

The following table shows the valuation techniques used in measuring Level 2 fair values.

Financial assets / (financial liabilities)	Fair Value Hierarchy		Pricing Inputs a	nd Valuation T	echniques		
Property & Buildings	2		Valued at market value based on third party property valuation conducted June 2014				
			Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000	
2014 Financial assets at fair value through Listed investments Debt securities	profit and lo	ess (Note 11):	70,831 -	- -	-	70,831 -	
Available for sale investments (Note : Listed investments	11):		34,765	-	-	34,765	
Revalued Property, Plant & Equipment Property & Buildings	t (Note 14):		-	35,899	-	35,899	
			105,596	35,899	-	141,495	
2013 Financial assets at fair value through Listed investments Debt securities	profit and lo	ess (Note 11):	4,417 -	- 52,603	-	4,417 52,603	
Available for sale investments (Note : Listed investments	11):		22,340	-	-	22,340	
Revalued Property, Plant & Equipment Property & Buildings	t (Note 14):		-	36,112	-	36,112	
			26,757	88,715	-	115,472	

## 30. AUDITORS REMUNERATION

The auditor of the Parent is Ernst & Young (Australia)	2014 \$	<b>2013</b> \$
Amounts received or due and receivable by Ernst & Young (Australia) for	or:	
<ul> <li>An audit or review of the financial report of the entity and any other entity in the consolidated group</li> <li>Other services in relation to the entity and any other entity in the consolidated group</li> </ul>	90,000	81,670
- Income tax compliance	43,594	64,558
- Other tax consulting	56,504	109,700
- Other sevices	32,615	12,360
	222,713	268,288
The auditor of RAA Insurance Holdings and RAA Insurance is KPMG.		
Amounts received or due and receivable by KPMG for:	\$	\$
<ul> <li>An audit or review of the financial report of the entity</li> <li>Other services in relation to the entity</li> </ul>	92,885	90,267
- Auditing the APRA Returns	32,070	29,230
- Other services	24,495	21,870
	149,450	141,367

## 31. EVENTS AFTER THE REPORTING DATE

There has not arisen in the interval between the end of the financial year and the date of this report any item, transaction or event of a material and unusual nature likely, in the opinion of the directors of the Group, to significantly affect the operations of the Group, the results of those operations, or the state of affairs of the Group, in future years.

## ROYAL AUTOMOBILE ASSOCIATION OF SOUTH AUSTRALIA INC.

## **Directors' Declaration**

In accordance with a resolution of the directors of the Royal Automobile Association of South Australia Incorporated, we state that:

- In the opinion of the Directors:
  - The financial statements and notes of the Association and of the consolidated entity are in a) accordance with the Associations Incorporation Act 1985, including:
    - (i) Giving a true and fair view of the Association's and consolidated entity's financial position as at 30 June 2014 and of their performance for the year ended on that date.
    - (ii) Complying with Accounting Standards and Constitution of the Association.
  - There are reasonable grounds to believe that the Association will be able to pay its debts as and b) when they become due and payable.
  - In accordance with Section 35(5) of the Associations Act 1985, the Directors hereby state that during c) the financial year ended 30 June 2014;
    - i) a. No officer of the Association
      - b. No firm of which an officer is a member; and
      - c. No body corporate in which an officer has a substantial financial interest,

Has received or become entitled to receive a benefit as a result of a contract between the Officer, firm, or body corporate and the Association except for the following:

Mr PR Siebels, Director of the Association, is a partner of the firm KPMG, which is the auditor of the subsidiary, RAA Insurance Holdings Limited.

ii) No officer of the Association has received directly or indirectly from the Association any payment or other benefit of a pecuniary value except for the following;

Some Directors of the Association are also Directors of RAA Insurance. This remuneration has been disclosed in Note 25 of the preceding Financial Report.

2. This declaration has been made after receiving the declarations required to be made to the directors in accordance with the Associations Incorporation Act 1985 for the financial year ended 30 June 2014.

On behalf of the board

DA Cross

President

**ED Perry** Vice President

Adelaide, 22 September 2014



Ernst & Young 121 King William Street Adelaide SA 5000 Australia GPO Box 1271 Adelaide SA 5001 Tel: +61 8 8417 1600 Fax: +61 8 8417 1775 ev.com

# Independent auditor's report to the members of Royal Automobile Association of South Australia Incorporated

We have audited the accompanying financial report of Royal Automobile Association of South Australia Incorporated (the Association), which comprises the statement of financial position as at 30 June 2014, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration of the consolidated entity comprising the association and the entities it controlled at the year's end or from time to time during the financial year.

## Directors' Responsibility for the Financial Report

The directors of the Association are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards and with the Associations Incorporation Act 1985 (South Australia) and for such internal controls as the directors determine are necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error. In Note 1, the directors also state that the financial report, comprising the financial statements and notes, complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

## Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, we consider internal controls relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Independence

In conducting our audit we have complied with the independence requirements of the Australian professional accounting bodies.



## Opinion

## In our opinion:

- the financial report presents fairly, in all material respects, the financial position of the Association as of 30 June 2014, and it's financial performance and cash flows for the year then ended in accordance with Australian Accounting Standards and the Associations Incorporation Act 1985 (South Australia); and
- (b) the financial report also complies with International Financial Reporting Standards as issued by the International Accounting Standards Board.

Ernst & Young Adelaide

22 September 2014

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