



Vehicle Inspections for dealers information pack

Give your customers peace of mind

raa.com.au





What’s the deal with RAA Vehicle Inspections?

Our inspections are an easy way for you to keep your customers informed about the current condition of your vehicles. As your customer doesn’t have to arrange their own inspection, it also prevents any delays in the sale process.

If you already do in-house vehicle assessments, we recommend that you keep these existing processes in place to reduce the potential need for reinspection. The reason is simple: if we inspect the vehicle when it’s first received, it may have a list of faults on the report that will have to be explained later to a potential purchaser. It’s better to have it inspected at the end of your pre-sale preparation process so your sales staff have a clean report they can use to sell the vehicle.

What do the inspections cover?

We thoroughly check and assess the main components of the vehicle, including the engine, gearbox, clutch, cooling system, steering, brakes, suspension, drive shafts, electrical, security, wheels and tyres, underbody, interior trim, and body work.

After each inspection, we’ll collate these findings into a Vehicle Inspection report. This will be sent to you via email.

Why do we offer Vehicle Inspections for dealers?

Our members tell us that they love being able to buy used vehicles our inspectors have already vetted.

As a dealer, you can use vehicle inspections as a constructive selling tool. Being able to display the RAA Vehicle Inspections label on your cars tells your customers that your dealership takes pride in selling good quality vehicles. It also means you can close a sale without the customer needing additional time to organise their own inspection. In our experience, having a positive association with RAA will reaffirm your reputability and set you apart from the competition.

What does your business get out of it?

- Credibility**
- It tells your customers you’re prepared to have your vehicles inspected by RAA.
- Efficiency**
- By completing the report before putting the vehicle up for sale, you can fix any deficiencies and be confident of getting the best price possible.
- Accuracy**
- Your sales staff will have a clean report that they can use to sell the vehicle.

How do we rate our inspections?

We use a simple traffic light system to give a general overview of the vehicle after inspection. This is displayed at the front of every Vehicle Inspection report.

Here’s what you’ll see:

The traffic light guide below relates to the vehicle's condition at the time of inspection and does not take into consideration age, indicated kilometrage, statutory warranty or the buying or changeover price of the vehicle. Where warranty is indicated it is based on manufacturer's new vehicle warranty or in accordance with the South Australian Second Hand Motor Vehicle Dealer Act, NOT extended warranties provided or sold by dealers.

Stop	The cost of repairs and/or the risk of future reliability/safety should be considered against the value of this vehicle and long-term ownership, unless it is intended for restoration and all costs are taken into consideration.
Caution	If reported defects are repaired effectively and regular servicing maintained, the vehicle should provide reliable service. If purchasing privately without South Australian "Dealer Statutory Warranty", all defects should be costed for repair prior to purchase. If purchasing from a dealer, roadworthy defects must be repaired at cost to dealer prior to sale.
Go	Any items reported should only require routine maintenance, adjustments or minor repairs to maintain reliable service.

How to tell your customers about RAA Vehicle Inspections


- Online sales listings**
- You can use the wording on the right for online sales listings.
 - If you want to change the wording, you’ll need to send it to us for approval first.
 - You’ll need to remove any reference to RAA Vehicle Inspections from online listings after three months or 500km, whichever occurs first.
 - You can use photos that show the vehicle windscreen banner displayed on the inside of the vehicle’s windscreen.

- Vehicle Inspection label**
- Our Vehicle Inspectors apply labels to vehicles that have been inspected.
 - You’ll need to remove these after three months or 500km, whichever occurs first.

This vehicle has been inspected by RAA



Date	No.
Odometer reading	
Vehicle inspector	
The report on the condition of this vehicle is valid for three months or 500km, whichever occurs first.	
Questions about the report? Contact our Technical Advisory Service on 8202 4689.	



- Vehicle windscreen banner**
- You can use this vehicle windscreen banner on any vehicle we’ve inspected within the last three months.
 - To make sure the banner isn’t stolen or used by unauthorised people, it should be placed on the outside of the windscreen.
 - You’ll need to remove this banner after three months or 500km, whichever occurs first.
 - You’ll be provided with 20 vehicle windscreen banners as soon as you sign a Vehicle Inspections agreement with RAA.
 - If you’d like more signs, get in touch with your Business Development Manager.

This vehicle has been inspected by RAA

Ask for a copy of the report.



This vehicle’s been inspected by RAA to give you peace of mind. Ask us for a copy of the vehicle inspection report.

Got questions?

Get in touch with RAA’s Technical Advisory Service on 8202 4689.

- Yard signage**
- You can use this signage to promote your use of RAA Vehicle Inspections.
 - It should only be displayed internally-facing (not externally-facing, like on exterior fence).
 - You can only display the yard signage if there’s at least one vehicle up for sale that’s had a vehicle inspection.
 - You’ll be provided with two yard signs as soon as you sign the completed paperwork.
 - If you’d like more signs, get in touch with your Business Development Manager.

RAA inspected vehicles are sold here

Ask for a copy of the report.



We're here to help

Rob Clapp, Business Development Manager,
Motoring Services

Call 08 8202 4821 or 0419 686 373
or email rclapp@raa.com.au